



Department of  
**Jobs, Tourism, Science  
and Innovation**

# **GREENTECH HUB**

## **EXPRESSION OF INTEREST**

### **Frequently Asked Questions** (as at 19 January 2024)

Note: This document will be updated as required



Will EOIs received by the Department after the closing time and date of 5.00pm Friday 23 February 2024 be considered?	No. Please ensure you allow sufficient time to lodge all EOI documents before the deadline.
Can my organisation lodge a submission to operate the GreenTech Hub?	<a href="#">See EOI information</a>
Is the GreenTech Hub to be located in Western Australia?	Yes.
Will the Department seek more information from EOI applicants if required?	Yes, the Department will review EOI submissions and engage with applicants if further clarification is required.  If shortlisted, some EOI applicants may be invited to submit more information for consideration.
How are the EOIs processed?	Step 1 Expressions of Interest (EOI) submission enables the Department to evaluate proposals and potentially shortlist eligible applications that demonstrate strong alignment with the State's requirements. Step 2 May involve meeting with shortlisted applicants to further discuss their EOI submissions before final assessment. Step 3 Panel recommends a successful applicant to operate the GreenTech Hub. Step 4 Awarding of the project is subject to signing of a Funding Agreement between the State and the applicant.
How can I be involved with the GreenTech Hub, but not as a foundational partner?	Whether you are involved in the EOI process or not, engagement with, contribution to and/or participation in the Hub and its activities (once operational), from all sectors is strongly encouraged.
How much of the State funds available to the GreenTech Hub will be allocated to the Fraunhofer Institute?	A sum for the initial six months' feasibility study by the Fraunhofer Institute has been set aside from the GreenTech Hub's Year 1 budget. The amount allocated for this purpose is available on written request to <a href="mailto:innovation@jtsi.wa.gov.au">innovation@jtsi.wa.gov.au</a>  Any ongoing costs related to the Feasibility Study will not come from the GreenTech Hub budget.
Will the operator of the GreenTech Hub manage the funds allocated to Fraunhofer Institute?	No. While the one-off funds for the Fraunhofer Institute's six-month project will come from the Hub's Year 1 budget, those funds will not be managed by, or through, the Hub.



Will the operator for the GreenTech Hub be responsible for working with the Fraunhofer Institute to grow a viable collaboration?	The Hub will not be responsible for working closely with the Fraunhofer Institute, although there may be opportunities to leverage collaboration outcomes from the Institute's work.
How many 'Challenges' does JTSI expect the GreenTech Hub to deliver during its term?	The Hub should (potentially) be able to deliver one 'Challenge' in 2024, and then possibly two challenges per year thereafter for the term, depending on the scope of each challenge.
Will the GreenTech Hub's operator implement and/or manage the Lower Carbon Grants Program – Gorgon Fund?	No, the Lower Carbon Grants Program will be implemented and administered by JTSI. However, if and as requested, it may be opportune for GreenTech Hub staff to have input into the design and evaluation process of the grants program.
How do the scope and/or projects to be funded by the GreenTech Hub differ from those to be included the Lower Carbon Grants Program – Gorgon Fund?	Challenges delivered through the GreenTech Hub are expected to be over a shorter time period and involve smaller grants.
Are there any constraints on the operator for the GreenTech Hub in terms of partnering with other organisations for the delivery of its envisioned scopes?	<p>Applicants may nominate partners to support the delivery of EOI proposals. Key considerations include:</p> <ul style="list-style-type: none"><li>• JTSI and Chevron Australia, on behalf of the Gorgon Joint Venture, would have to approve potential partners</li><li>• The applicant submitting the EOI becomes the Primary Applicant and lead Partner</li><li>• The Primary Applicant will take responsibility under the Funding Agreement for all GreenTech Hub activities and obligations</li><li>• If the EOI is shortlisted the Department will request a signed detailed contractual arrangement, or Memorandum of Understanding, between the Primary Applicant and the project Partner(s) before proceeding further</li><li>• The Primary Applicant will be required to enter into a Funding Agreement with the State, through JTSI, and will be responsible for delivering on Funding Agreement milestones and outcomes.</li></ul> <p>The Hub will be located in Western Australia, its budget will be spent in WA (unless otherwise agreed) and its focus will be on growing WA businesses and opportunities.</p>
Will the GreenTech Hub operator be required to leverage additional funding to increase impact and outcomes?	JTSI's expectation is that the Hub operator would seek to secure additional cash/in-kind contributions and expand partnerships and contributions to optimise impact and positive outcomes for the State.



Who will assess the EOIs?	EOIs will be assessed on their merits by a panel comprised of senior public servants and a diverse range of senior industry representatives who will be responsible for making recommendations.
Can JTSI provide any additional information regarding selection criteria?	JTSI is seeking a collaborative innovative value-for-money model that ensures the State achieves or exceeds the EOI's cited aims, goals and benefits.  The evaluation criteria mentioned in the EOI will underpin the consistency of decision-making while not being so prescriptive as to exclude potential novel operating models.
Is there a desire for a physical space for the GreenTech Hub, similar to the Creative Tech Hub and our Greenhouse Tech Hub in Sydney?	While there is a desire for a physical office space in Perth, it will not necessarily be similar to the existing WA State-funded innovation hubs, and may (or may not) provide space for other green tech companies to co-locate. The Hub office space could range from simply appropriate desk space within a larger organisation to enable physical meetings, to a full office fit out provided in-kind by a partnering organisation.
Is there a preferred template for the EOI?	No.
Is a financial budget/forecast expected to support the EOI submission?	While not expected, a financial budget/forecast would assist the panel is assessing the merits of EOIs.
Is the GreenTech Hub's funding limited to \$4M over four years, or is there scope for other services to add to this amount, for example, a physical space?	Funding for the GreenTech Hub is limited to \$4M over four years (less funds allocated to the Fraunhofer Feasibility Study in Year 1) but can be increased during that time by additional funds provided by partners and/or other contributors.  Additional support could be provided as cash and/or in-kind contributions or other support opportunities.
Can applicants meet JTSI to discuss the EOI?	To ensure a fair and transparent process JTSI will not meet with EOI applicants before the application process closes but may meet with the applicants after the closing date if more information is required.  All queries to JTSI will be shared via this FAQ page to ensure all applicants receive the same information.



<p>What contractual arrangements will the GreenTech Hub operator be expected to enter into?</p>	<p>The successful applicant will be required to enter into a Funding Agreement with the State Government, through the Department of Jobs Tourism Science and Innovation, for the four-year term of the arrangement.</p> <p>The Agreement will be similar to that currently used to guide service delivery through the existing State-funded innovation hubs in data science, cyber security and creative technologies.</p>
<p>Can cash and/or in-kind co-investment contributions be proposed in the EOI?</p>	<p>Yes, as with the existing State-funded innovation hubs, which are partnerships with existing entities, co-investment is encouraged to optimise outcomes for the sector and for the State.</p>

Further queries can be sent to [innovation@jtsi.wa.gov.au](mailto:innovation@jtsi.wa.gov.au) and responses, as applicable, will be published here.