



Regional Business Engagement Forum

Gascoyne: Exmouth



Acknowledgment of Country

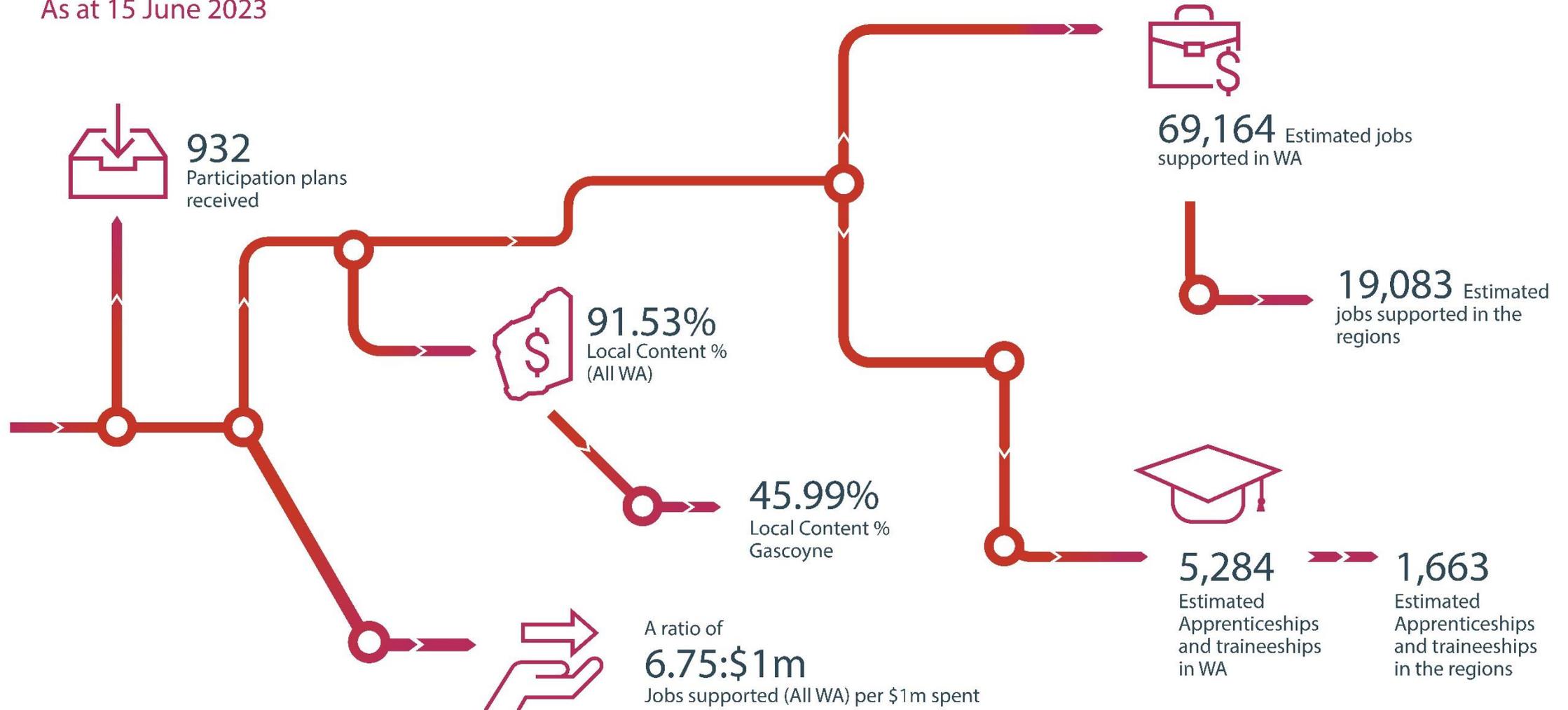
We acknowledge the traditional custodians throughout Western Australia and their continuing connection to the land, waters and community.

We pay our respects to the Baiyungu, Thalanyji and Yinigurdira peoples as the traditional custodians of the land on which we meet today, to all members of Aboriginal communities and their cultures; and to Elders both past and present.



Western Australian Industry Participation Strategy (WAIPS)

As at 15 June 2023





WA Buy Local Policy 2022 (WA BLP 2022)

Update released in April 2022

- Ensures the approx. \$30 billion spent in State Government contracts creates more work for regional WA businesses.
- Regional Price Preferencing:
 - Regional business preference;
 - Regional content preference.
- 43 Agencies have now signed Implementation Agreements and are applying WA BLP 2022.
- Changes made in April 2022 to help local businesses employing people with a disability win work.



Local Content Advisor Network

- Each region has a dedicated Local Content Advisor (LCA), based within the relevant Development Commission.
- LCAs take a lead role in promoting supply opportunities and facilitating regional business capability and growth.
- Gascoyne Content Advisor details:
 - Renee Williamson
 - Email: Renee.Williamson@gdc.wa.gov.au
 - Phone: 08 9941 7000



Local Capability Fund

Building Capability, Capacity and Competitiveness



- Visit WA.gov.au for more information, and to apply.



Local Capability Fund

Gascoyne Regional Round 2023

- To enhance the capacity, capability and competitiveness of Gascoyne businesses to supply Government or the private sector.
- \$100,000 total fund – 75% of eligible costs up to \$20,000 per business.
- To be eligible, applicants must;
 - Hold an ABN, be GST registered, and be for profit;
 - Be principally based in the Gascoyne region;
 - Have been in businesses for at least 12 months; and
 - Employ less than 200 people
- The grant closes **31 July 2023**. Visit [WA.gov.au](https://www.wa.gov.au) or scan the QR code for more information on eligibility and to apply.





Local Capability Fund

Past Successful Recipients in the Gascoyne Region

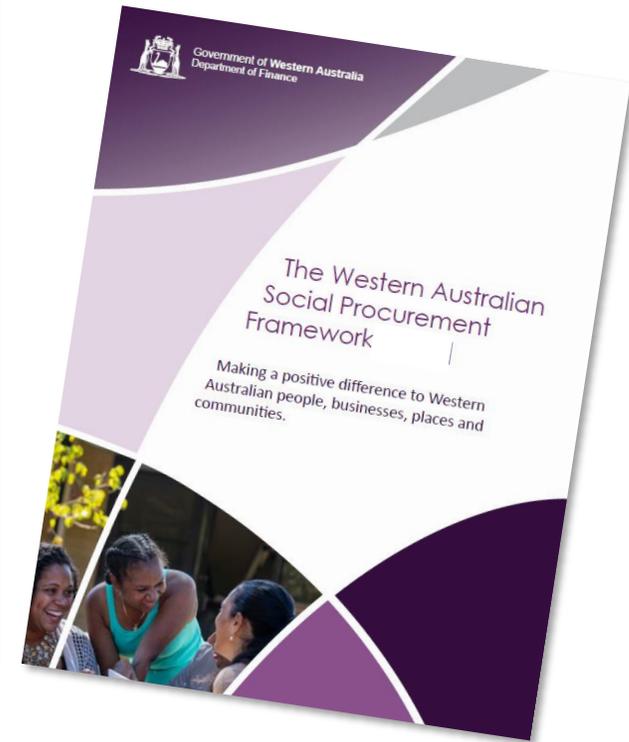
- IndigiFresh Pty Ltd
 - Successful in winning a LCF Grant in the 2021-22 Aboriginal Business Round

- Exy Plumbing and Contracting Pty Ltd
 - Successful in winning a LCF Grant in the 2022-23 Total Solar Eclipse Round

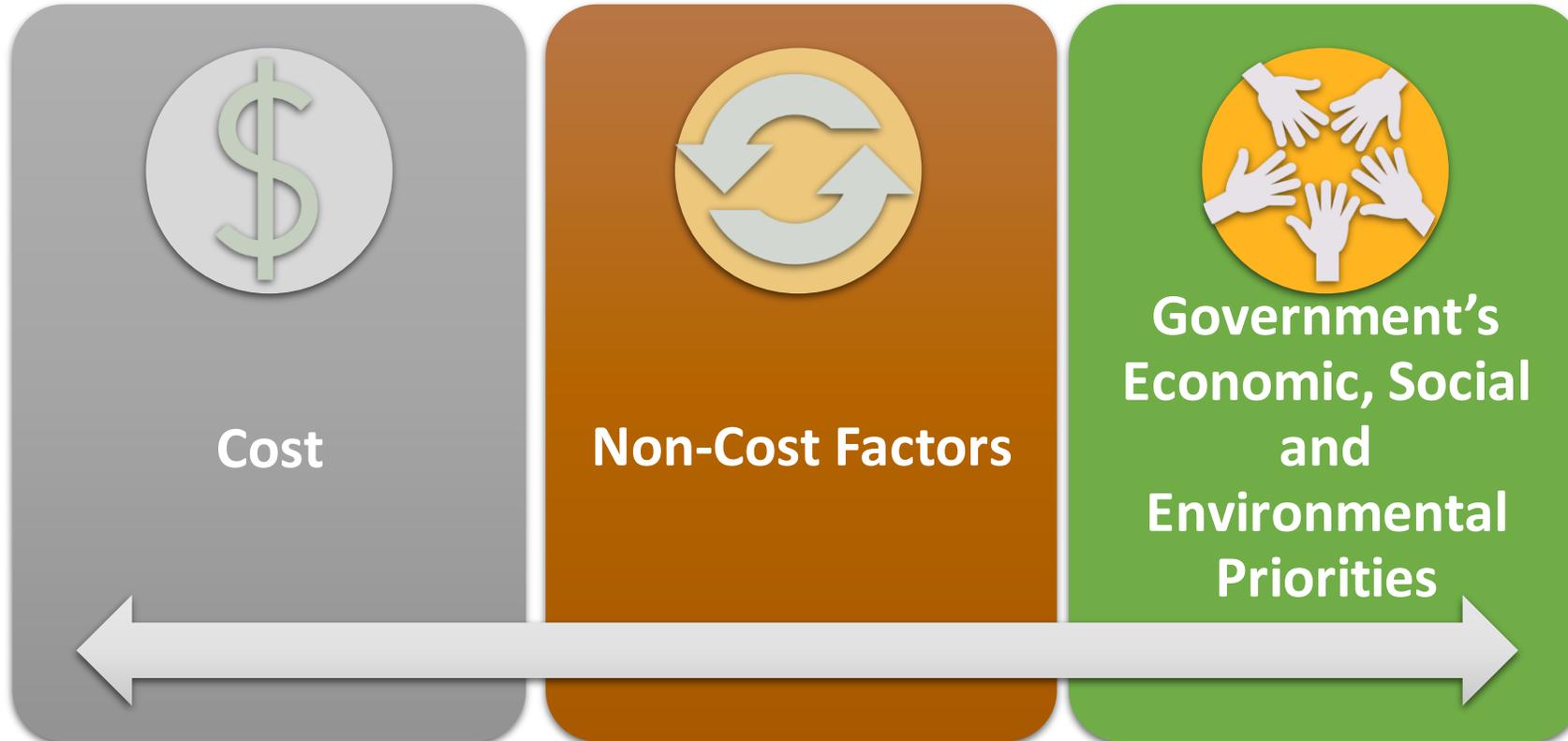




Procurement Act, Procurement Rules, Social Procurement Framework



Value for Money





Contact Details

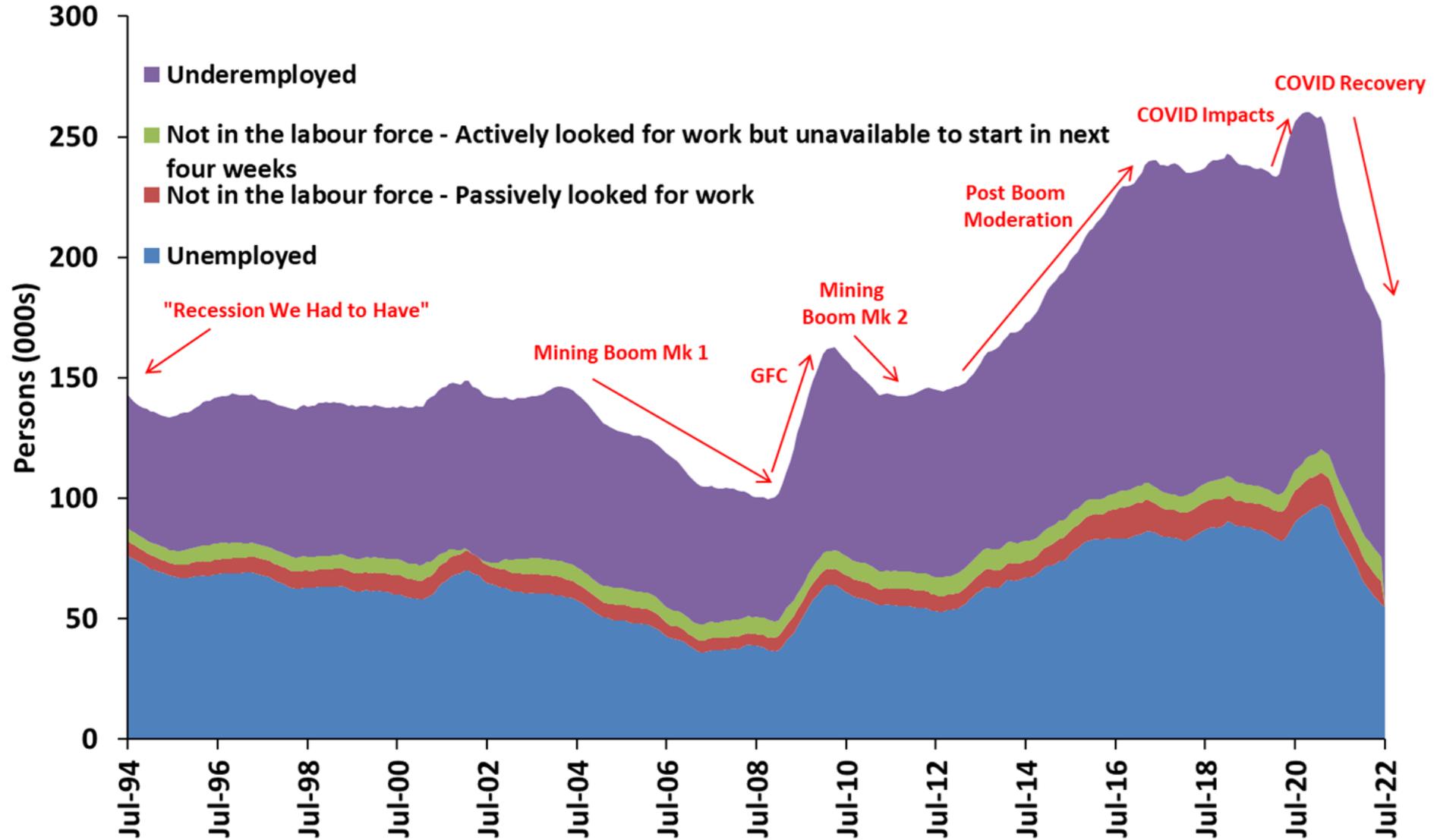
Department of Finance

Rowan Acton

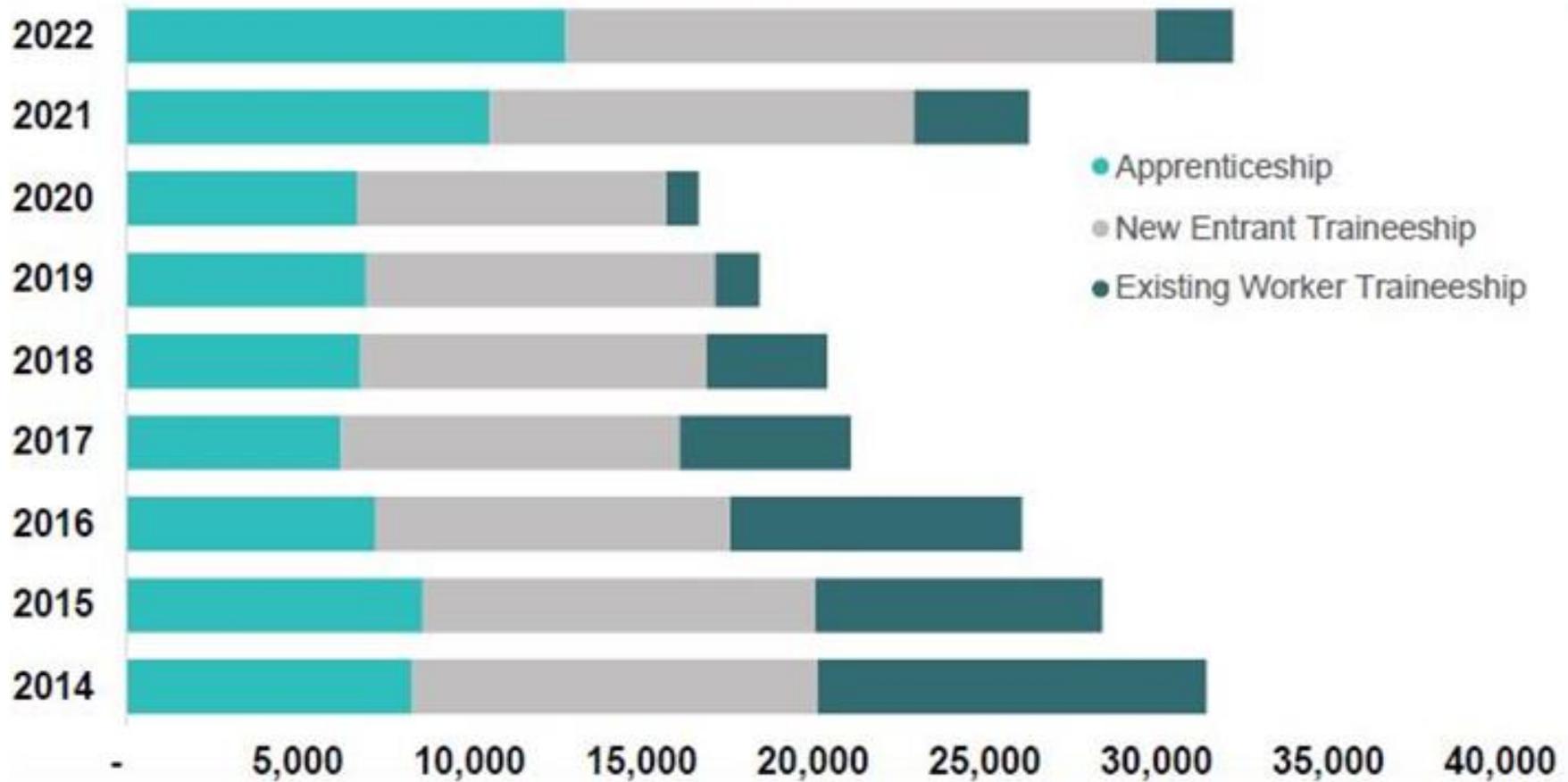
Director, Regional Operations

E: rowan.acton@finance.wa.gov.au

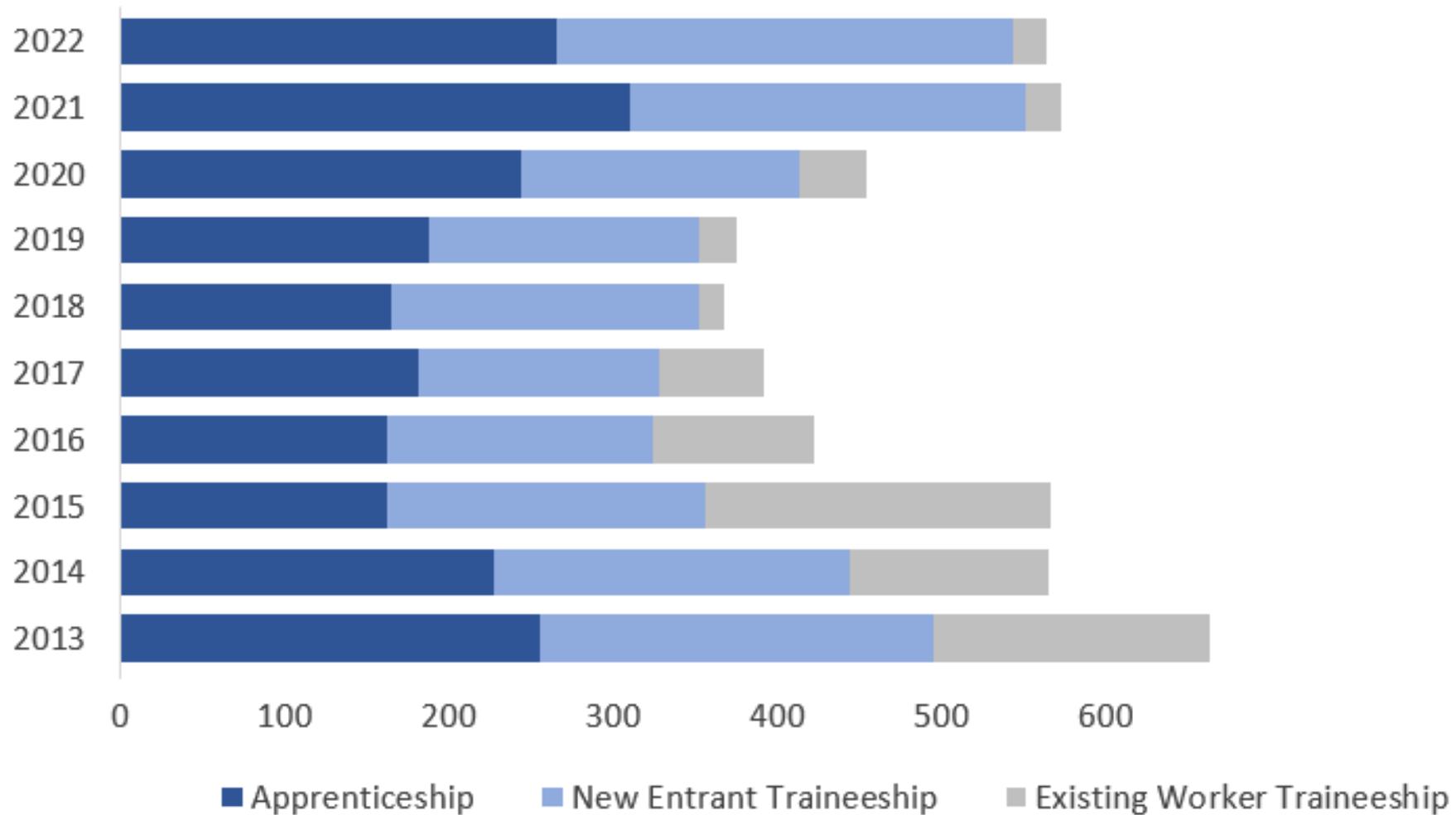
Underutilisation - WA Labour Market



Apprenticeship and Traineeship Commencements - WA



Apprenticeship and Traineeship Commencements Mid West region

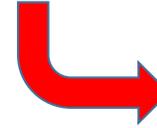




State Government Incentives

Never better to have an apprentice or trainee

- Fees halved for ~170 qualifications – free in 2023 for a further 100
- Available at all WA TAFE colleges, and selected private training providers
 - Travel and Accommodation Allowance (TAA)
- Employer Incentives
 - Jobs and Skills WA (JSWA) Employer Incentive
 - Payroll Tax Exemption (PTE)
 - Group Training Wage Subsidy
 - Construction Training Fund (CTF) incentives





Commonwealth Government incentives



Priority Wage Subsidy

- For employers of new or recommencing apprentices/trainees undertaking a Certificate III or higher, in occupations on the Commonwealth's Priority List
- 10% of wages for first and second year apprentices (up to \$1,500 per quarter), and 5% of wages for third year apprentice (up to \$750 per quarter)

Hiring Incentive

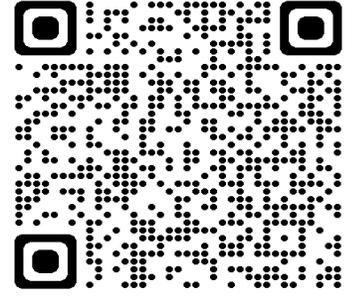
- For employers of new or recommencing apprentices/trainees undertaking a Certificate II or higher, in occupations that are not on the Commonwealth's Priority List; or in a Certificate II in an occupation on the Priority List
- \$3,500 (full time A+T) and \$1,750 (part-time A+T) paid in two equal six monthly instalments

Australian Apprentice Training Support Payment

- Direct financial assistance for apprentices/trainees undertaking Certificate III or higher, in a qualification on the Priority List
- \$1,250 (full time A+T) or \$625 (part time A+T) every six months over the first two years of apprenticeship/traineeship



Job Ready Programs



- *Job Ready* programs connect job seekers with employers
- Current programs in:
 - Aged and Disability Care
 - Bricklaying
 - Driller's Offsider
 - Infrastructure (Civil construction)
 - Heavy vehicle driving drivers operations
 - Future Chef
 - Early Childhood Education and Care



New **Construction & Migration Initiatives**

Skilled Migrant Employment Register live



Skilled Migration Job Connect from 1 July 2023

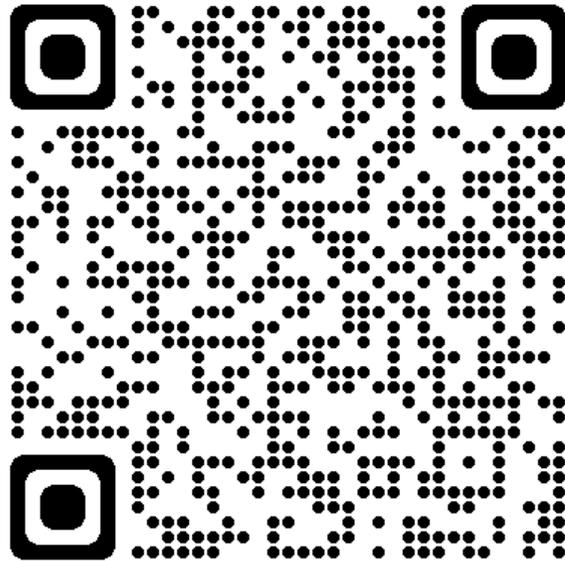


Construction Visa Subsidy program from 1 July 2023

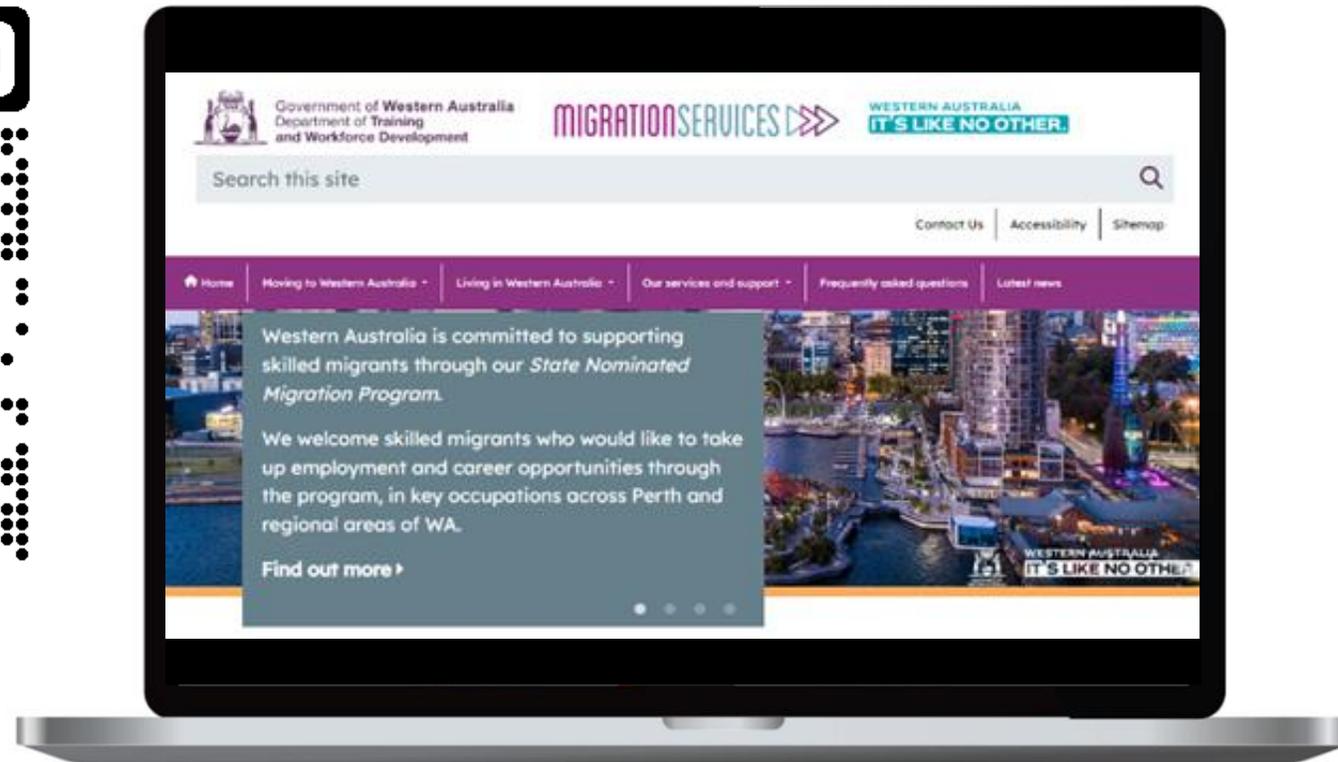




Enhanced WA MIGRATION website



migration.wa.gov.au



Jobs and Skills Centres

- Jobs and Skills Centres extensive experience in the region and local community
- Expertise in Aboriginal workforce development
- Works with other agencies and local employers
- Supported by professional career services
- Provides outreach services at other locations throughout the region.

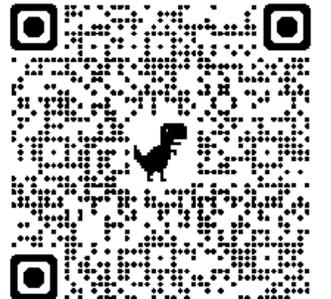


Carnarvon Campus

Central Regional TAFE – 14 Camel Lane
Carnarvon WA 6701

Ph:13 64 64

Email: gascoynejsc@crtafe.wa.edu.au





Contact Details

Department of Training and Workforce Development

Philip Wyles

Director, Service Delivery Strategy





Construction Training Fund





Construction Training Fund



- Construction Training Fund (CTF) collect a 0.2% levy from all construction projects over \$20,000.
- This levy is reinvested into supporting a safe, skilled and sustainable construction workforce.
- Grants are available for employers who take on apprentices and subsidies are available for businesses involved in construction work to complete additional skills training including occupational health and safety, licences, and business skills.
- A \$500 Apprentice Tool and Safety Equipment rebate closes on June 30, as well as an additional 150 subsidised places for employers taking on Mature Age apprentices.
- Contact ita@ctf.wa.gov.au to speak to one of our Industry Training Advisors for more information



Main Roads WA

Works expected in the Gascoyne region 2023-24

Works / Project Description	Budget (Indicative)	Expected Tender Invitation
Routine maintenance	On next slides	FY2023/24
Pavement and surface repair		
Shoulders		
Road resurfacing and surface repair		
Drainage		
Vegetation management		
Traffic devices		
Electrical		

Contact: Gaff Murray

Email: Gaff.Murray@mainroads.wa.gov.au



Main Roads WA

Works expected in the Mid-West / Gascoyne region FY2023/24

MAINTENANCE GROUPS	BUDGET (approx.)
Routine Maintenance	\$ 8,596,361
Pavement Repair	\$ 8,979,907
Shoulders	\$ 1,500,000
Resurfacing - Spray Seal	\$ 11,612,326
Surface Repair	\$ 717,261
Drainage	\$ 1,803,607
Vegetation Control	\$ 1,357,289
Roadside and Misc	\$ 729,428
Miscellaneous Structures	\$ 147,121
Traffic Devices	\$ 3,025,099
Electrical	\$ 24,000



Main Roads WA

Purchase Orders

For minor works, goods and services up to \$50,000 including GST, Main Roads:

- Under State Government procurement rules, only requires a single quote
- Uses Purchase Orders to accept the quote and make the payment on completion

To receive a Purchase Order:

- Suppliers/Companies need to be registered with Main Roads
- Check with your Regional office to see if you are registered
- If not, complete the form below and send it to the address on the form
- Let the Regional office know you have completed it and sent it in



Microsoft Word
Document



Main Roads WA

Tenders

Main Roads advertises all tenders for goods, services and works valued over \$50,000 on Tenders WA (www.tenders.wa.gov.au)

- For tenders >\$50,000 and <\$250,000 a minimum of two tenders will be invited using Tenders WA. In this instance Main Roads would generally invite known companies and/or provide opportunities to new companies.
- For tenders >\$250,000 public tenders are advertised on Tenders WA

Companies are encouraged to register on Tenders WA. Email alerts can be set up to stay up to date with up coming opportunities that are relevant to your business.

The Early Tender Advice page on Tenders WA shows Main Roads' future public tender opportunities together with estimated advertising dates. These are indicative only.

For more information please email gereg@mainroads.wa.gov.au



Department of Communities

Works expected in 2023-24 in the Gascoyne Region

Email: housingstimulus@communities.wa.gov.au

Project area	Works / Project Description	Budget (Indicative)	Expected Invitation
Builders panels	<p>The Department of Communities (Communities) has established a Housing Construction and Refurbishment Builders State-wide Panel and a Modular Builders Panel to engage with pre-qualified builders to deliver future projects. All future works are intended to be awarded through these Panels.</p> <p>20 dwellings are in the Planning and Design Phase in the Gascoyne Region:</p> <ul style="list-style-type: none">• 19 in the City of Greater Geraldton• 1 in the Shire of Carnarvon	As sites are identified for new housing, Communities seeks proposals and quotes from Panel Members.	Varies
Community Housing Grants – new builds and refurbishments	<p>Over \$1 million in Community Housing grants have been awarded to 5 community housing organisations to undertake refurbishment works on more than 97 social housing dwellings.</p> <p>Community housing organisations that have been awarded grants will engage their own contractors and builders to undertake works. Refurbishment works can include kitchen and bathroom upgrades, repairs to flooring and walls, plumbing and electrical works, and fencing.</p> <p>Details of successful grant recipients can be found on the Department of Communities website: https://www.wa.gov.au/government/publications/sherp-refurbishment-grant-recipients.</p> <p>Contact the grant recipients directly for information on work available.</p>	Varies	Varies



Department of Communities

Works expected in 2023-24

Email: housingstimulus@communities.wa.gov.au

Project area	Works / Project Description	Budget (Indicative)	Expected Invitation
Head Maintenance Contractor - maintenance and refurbishment	<p>General Maintenance and minor refurbishment works are requested via our Head Maintenance Contractor Lake Maintenance (Lake) WAmail@lakemaint.com.au</p> <p><u>Refurbishments</u> - We encourage contractors to reach out to Lake if they are interested in performing refurbishment works on Communities' properties. Refurbishment works are regular and ongoing across all trades.</p> <p><u>Maintenance</u> - Is performed via a Schedule of Rates, this has recently been updated to reflect the current market conditions and we encourage contractors to reach out to Lake if they are interested in performing maintenance on Communities' properties. Maintenance works are regular and ongoing across all trades.</p> <p><u>Quoted Works</u> – Lake seeks quotes from contractors for refurbishment and bulk maintenance packages of works up to \$250k. Works over \$250k are published on Tenders WA. Lake manages the delivery of works on behalf of Communities.</p>	Varies	As assets are identified for refurbishment and maintenance works, Communities will seek proposals and quotes from the Head Maintenance Contractor, Panel Members or other available procurement methods.



Stay Connected

Next steps to take



Speak to your Local Content Adviser – Renee Williamson

[Subscribe](#) to the WA Industry Link mailing list



Visit wa.gov.au to learn more



Visit a Jobs and Skills Centre

With thanks to



Government of **Western Australia**
Department of **Training**
and **Workforce Development**



Government of **Western Australia**
Department of **Communities**



Post Event Survey – Exmouth

Your feedback is important to us



Please use your phone's camera to access the QR above to complete a short 2 minute survey!