



Regional Business Engagement Forum

Mid West – Geraldton



Acknowledgment of Country

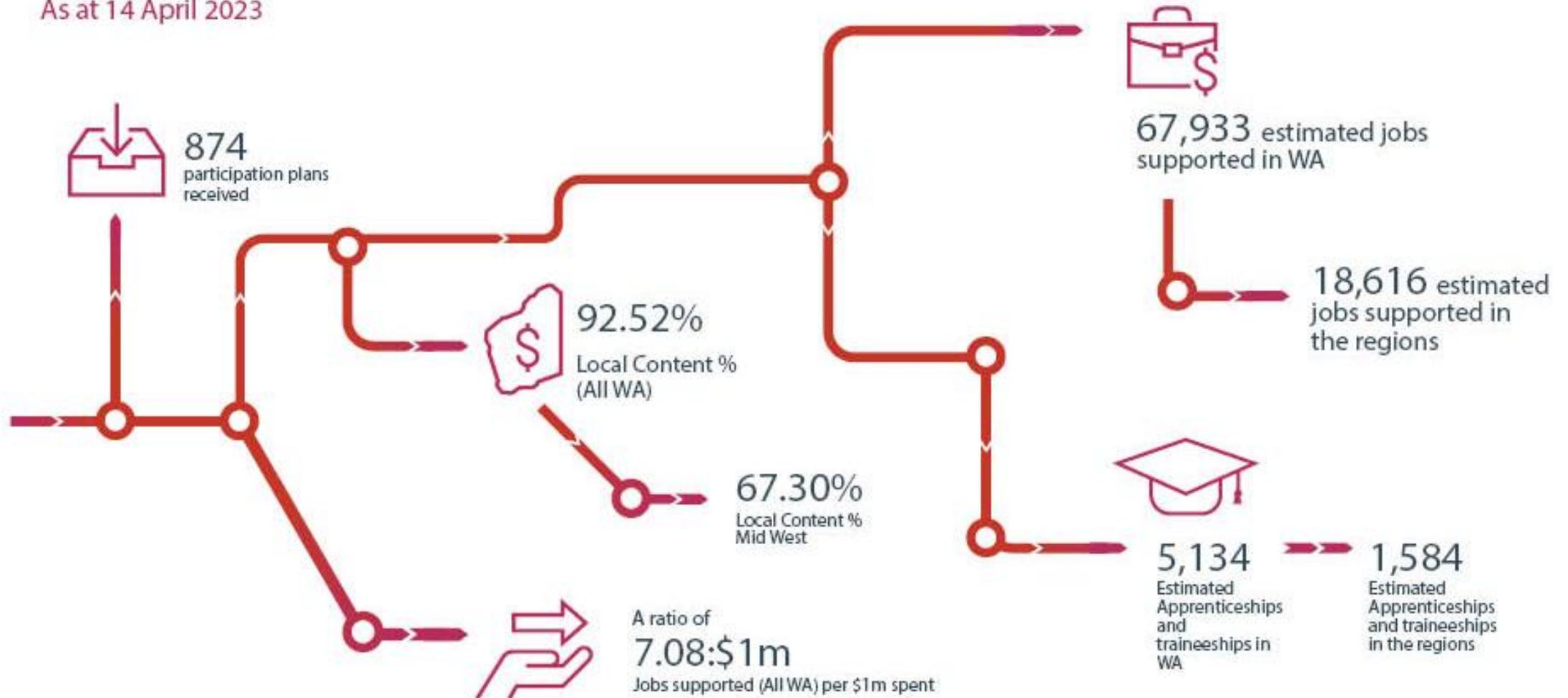
We acknowledge the traditional custodians throughout Western Australia and their continuing connection to the land, waters and community.

We pay our respects to the Yamatji peoples as the traditional custodians of the land on which we meet today, to all members of Aboriginal communities and their cultures; and to Elders both past and present.



Western Australian Industry Participation Strategy (WAIPS)

As at 14 April 2023





WA Buy Local Policy 2022 (WA BLP 2022)

Update released in April 2022

- Ensures the approx. \$30 billion spent in State Government contracts creates more work for regional WA businesses.
- Regional Price Preferencing:
 - Regional business preference;
 - Regional content preference.
- 43 Agencies have now signed Implementation Agreements and are applying WA BLP 2022.
- Changes made in April 2022 to help local businesses employing people with a disability win work.



Local Content Advisor Network

- Each region has a dedicated Local Content Advisor (LCA), based within the relevant Development Commission.
- LCAs take a lead role in promoting supply opportunities and facilitating regional business capability and growth.
- Mid West Local Content Advisor details:
 - Tony Emmott
 - Based within the Mid West Development Commission
 - Contact: Tony.Emmott@mwdc.wa.gov.au



Local Capability Fund

Building Capability, Capacity and Competitiveness



42

rounds since
inception



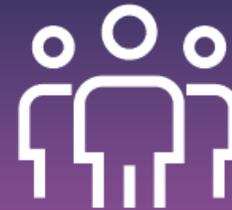
\$71.0M

contracts supported
in the Mid-West



25

businesses supported
in the Mid West



87

new staff



26

new apprentices

- Visit WA.gov.au for more information, and to apply.



Local Capability Fund

Mid West Regional Round 2023

- To enhance the capacity, capability and competitiveness of Mid West businesses to supply Government or the private sector.
- \$100,000 total fund – 75% of eligible costs up to \$20,000 per business.
- To be eligible, applicants must;
 - Hold an ABN, be GST registered, and be for profit;
 - Be principally based in the Mid West region;
 - Have been in businesses for at least 12 months; and
 - Employ less than 200 people
- The grant closes **8 June 2023**. Visit [WA.gov.au](https://www.wa.gov.au) or scan the QR code for more information on eligibility and to apply.





Local Capability Fund

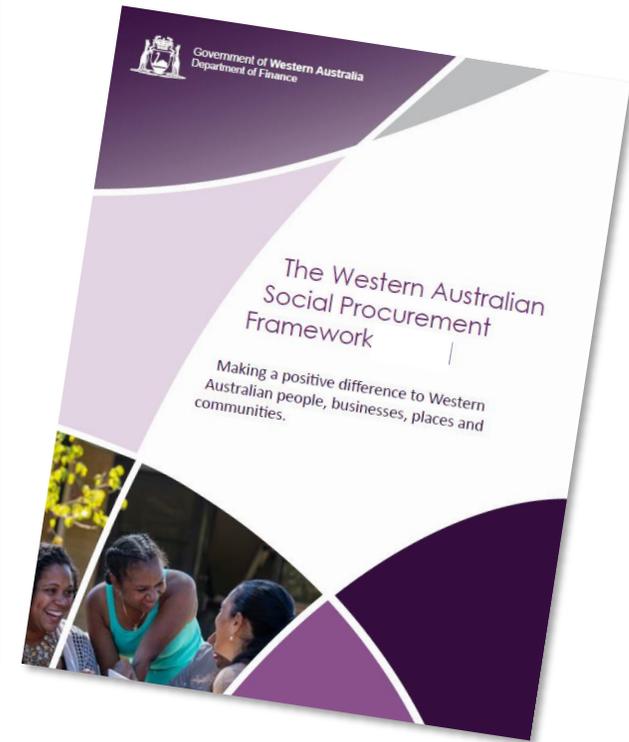
Past Successful Recipients in the Mid-West Region

- Dongara Marine Pty Ltd
 - Successful in winning a LCF Grant in the 2021/22 and 2022/23 Supplying Key Major Project Rounds

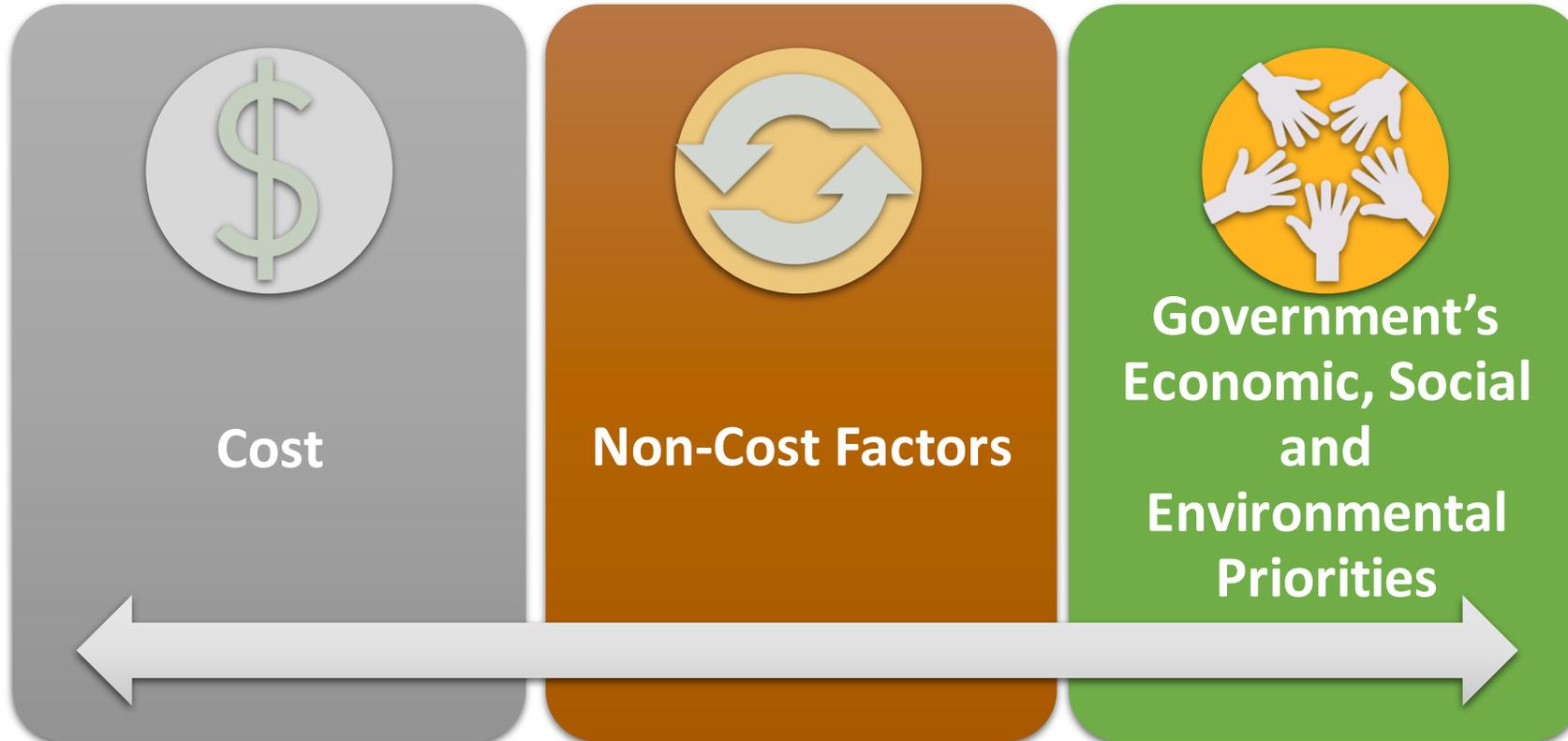




Procurement Act, Procurement Rules, Social Procurement Framework



Value for Money





Contact Details

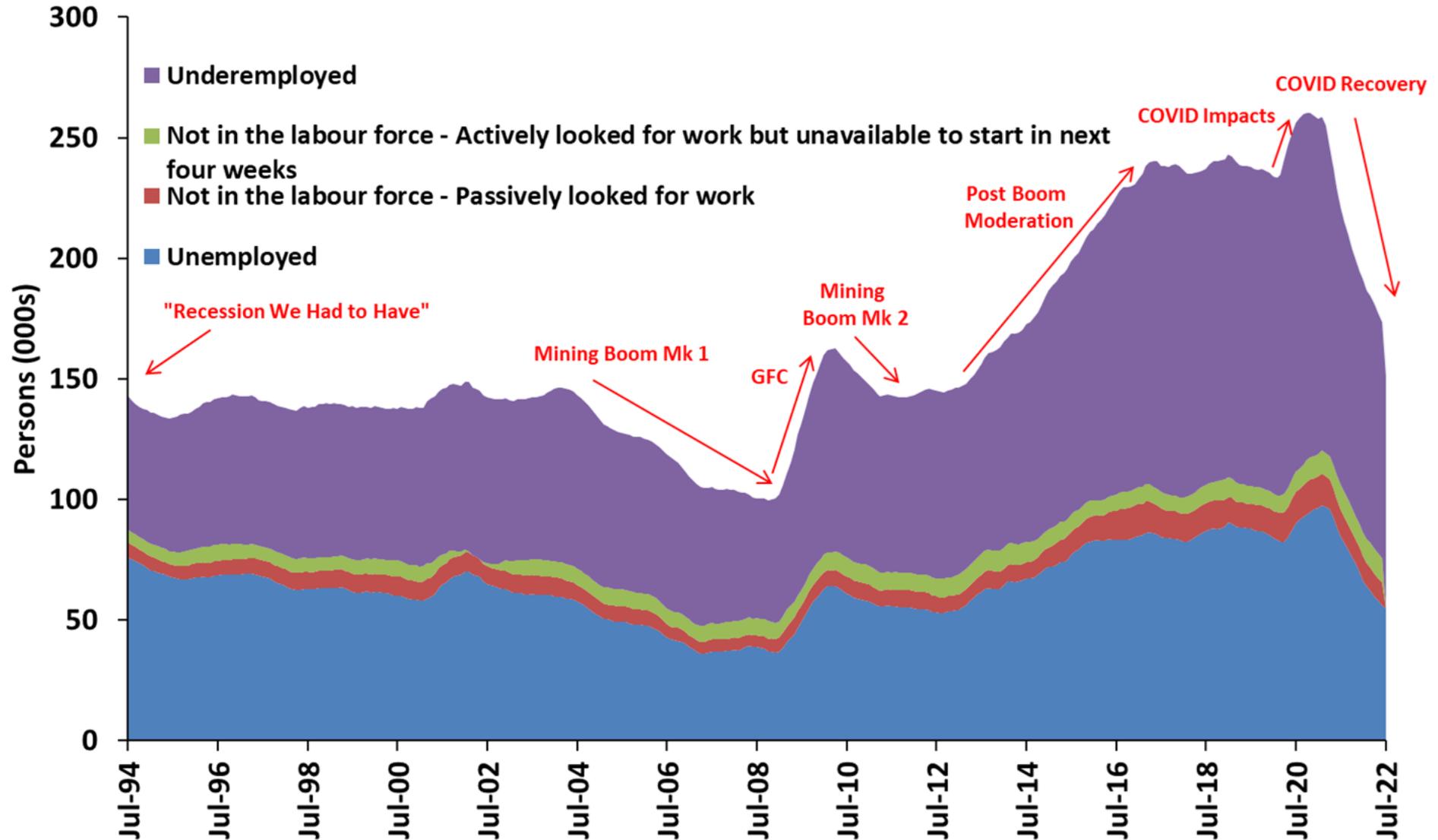
Department of Finance

Rowan Acton

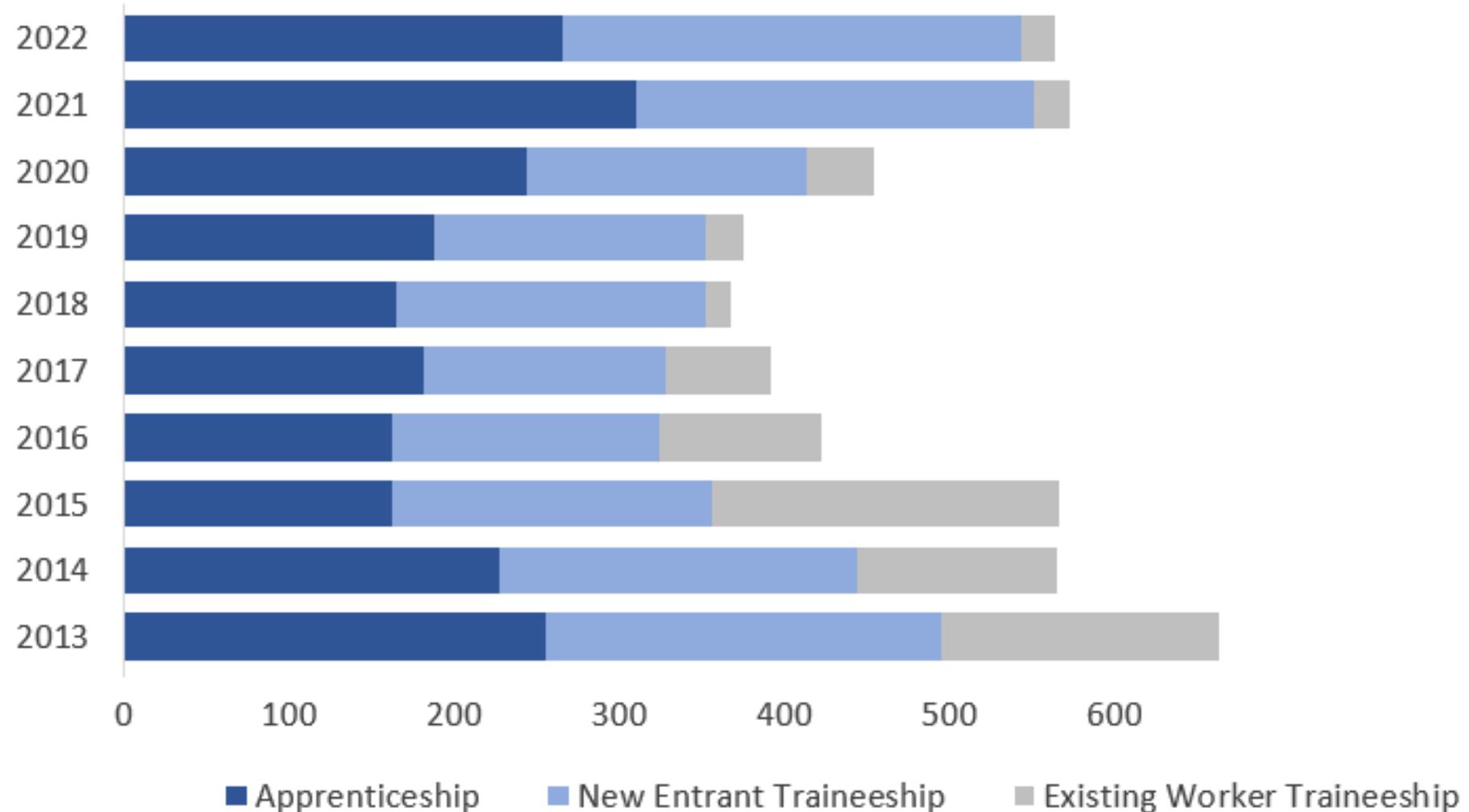
Director, Regional Operations

E: rowan.acton@finance.wa.gov.au

Underutilisation - WA Labour Market



Apprenticeship and Traineeship Commencements – Mid West region

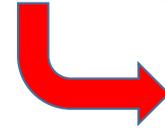




State Government Incentives

Never better to have an apprentice or trainee

- Fees halved for ~170 qualifications – free in 2023 for a further 100
- Available at all WA TAFE colleges, and selected private training providers
 - Travel and Accommodation Allowance (TAA)
- Employer Incentives
 - Jobs and Skills WA (JSWA) Employer Incentive
 - Payroll Tax Exemption (PTE)
 - Group Training Wage Subsidy
 - Construction Training Fund (CTF) incentives





Commonwealth Government incentives



Priority Wage Subsidy

- For employers of new or recommencing apprentices/trainees undertaking a Certificate III or higher, in occupations on the Commonwealth's Priority List
- 10% of wages for first and second year apprentices (up to \$1,500 per quarter), and 5% of wages for third year apprentice (up to \$750 per quarter)

Hiring Incentive

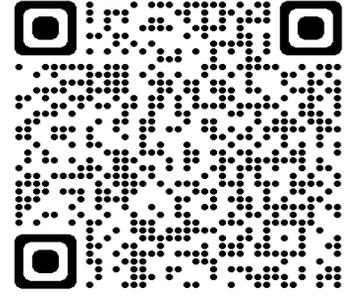
- For employers of new or recommencing apprentices/trainees undertaking a Certificate II or higher, in occupations that are not on the Commonwealth's Priority List; or in a Certificate II in an occupation on the Priority List
- \$3,500 (full time A+T) and \$1,750 (part-time A+T) paid in two equal six monthly instalments

Australian Apprentice Training Support Payment

- Direct financial assistance for apprentices/trainees undertaking Certificate III or higher, in a qualification on the Priority List
- \$1,250 (full time A+T) or \$625 (part time A+T) every six months over the first two years of apprenticeship/traineeship



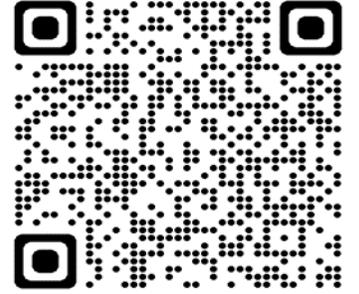
Job Ready Programs



- *Job Ready* programs connect job seekers with employers
- Current programs in:
 - Aged and Disability Care
 - Bricklaying
 - Driller's Offsider
 - Infrastructure (Civil construction)
 - Heavy vehicle driving drivers operations
 - Future Chef
 - Early Childhood Education and Care



Job Ready Program (JRP) - Model



Pre Program

**Recruitment
& Screening**

**Training &
wrap-around
support**

**Work
Placement**

**Employment
outcome**



Western Australian State Nominated Migration Program

- Western Australia received over 8,000 places for the 2022-23 program year and the third largest allocation in Australia
- In August 2022, more than 100 occupations added to the WA skilled occupation list, capturing priority industries
- The Graduate occupation list was also expanded to include over 330 occupations, to retain the skills and knowledge of international students
- This will provide industry with access to migrant workers where skilled local workers are not available to take up jobs
- *Skilled Migrant Employment Register*



Jobs and Skills Centres

- Jobs and Skills Centres extensive experience in the region and local community
- Expertise in Aboriginal workforce development
- Works with other agencies and local employers
- Supported by professional career services
- Provides outreach services at other locations throughout the region.

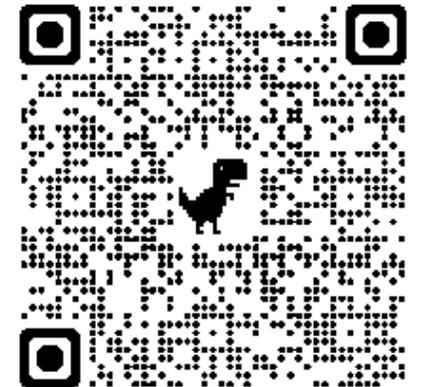


Geraldton Campus

Central Regional TAFE – 175 Fitzgerald Street,
Geraldton WA 6530

Ph: 13 64 64 or 08 9956 2960

Email: midwestjsc@crtafe.wa.edu.au





Contact Details

Department of Training and Workforce Development

Adam Walker

Director, Service Delivery Strategy

Ph: (08) 6551 5267

E: Adam.Walker@dtwd.wa.gov.au





Construction Training Fund





Construction Training Fund



- Construction Training Fund (CTF) collect a 0.2% levy from all construction projects over \$20,000.
- This levy is reinvested into supporting a safe, skilled and sustainable construction workforce.
- Grants are available for employers who take on apprentices and subsidies are available for businesses involved in construction work to complete additional skills training including occupational health and safety, licences, and business skills.
- A \$500 Apprentice Tool and Safety Equipment rebate has just been announced, as well as an additional 150 subsidised places for employers taking on Mature Age apprentices.
- Contact ita@ctf.wa.gov.au to speak to one of our Industry Training Advisors for more information



Department of Finance

Works expected in the Mid West 2023

Agency	Service	Budget (Indicative)	Expected Tender Invitation
Department of Justice	Greenough Regional Prison – Unit 4 Roofing Replacement	\$550K	June 2023

Contact: Rowan Acton

Email: Rowan.Acton@finance.wa.gov.au



Main Roads WA

Works expected in the Mid West and Gascoyne regions 2023

Works / Project Description	Budget (Indicative)	Expected Tender Invitation
Indian Ocean Drive Widening / Realignment / Passing Lanes (Leeman-Brand Hwy)	\$55 million	FY2023-24
Midlands Road Seal Widening (Mingenew to Pell Bridge)	\$11.5 million	
Great Northern Highway Widening North of Meekatharra for 100km	\$25 million	
New Oakajee Access Intersection with North West Coastal Highway	\$15 million	
Grain Freight Network – Local Government Roads	\$14 million	

Contact: Kim Ingle

Email: Kim.Ingle@mainroads.wa.gov.au



Stay Connected

Next steps to take



Speak to your Local Content Adviser – Tony Emmott

[Subscribe](#) to the WA Industry Link mailing list

Visit wa.gov.au to learn more

Visit a Jobs and Skills Centre



With thanks to



Government of **Western Australia**
Department of **Training**
and **Workforce Development**



Government of **Western Australia**
Department of **Finance**



Post Event Survey – Geraldton

Your feedback is important to us



Please use your phone's camera to access the QR above to complete a short 2 minute survey!