



Regional Business Engagement Forum

South West - Bunbury



Acknowledgment of Country

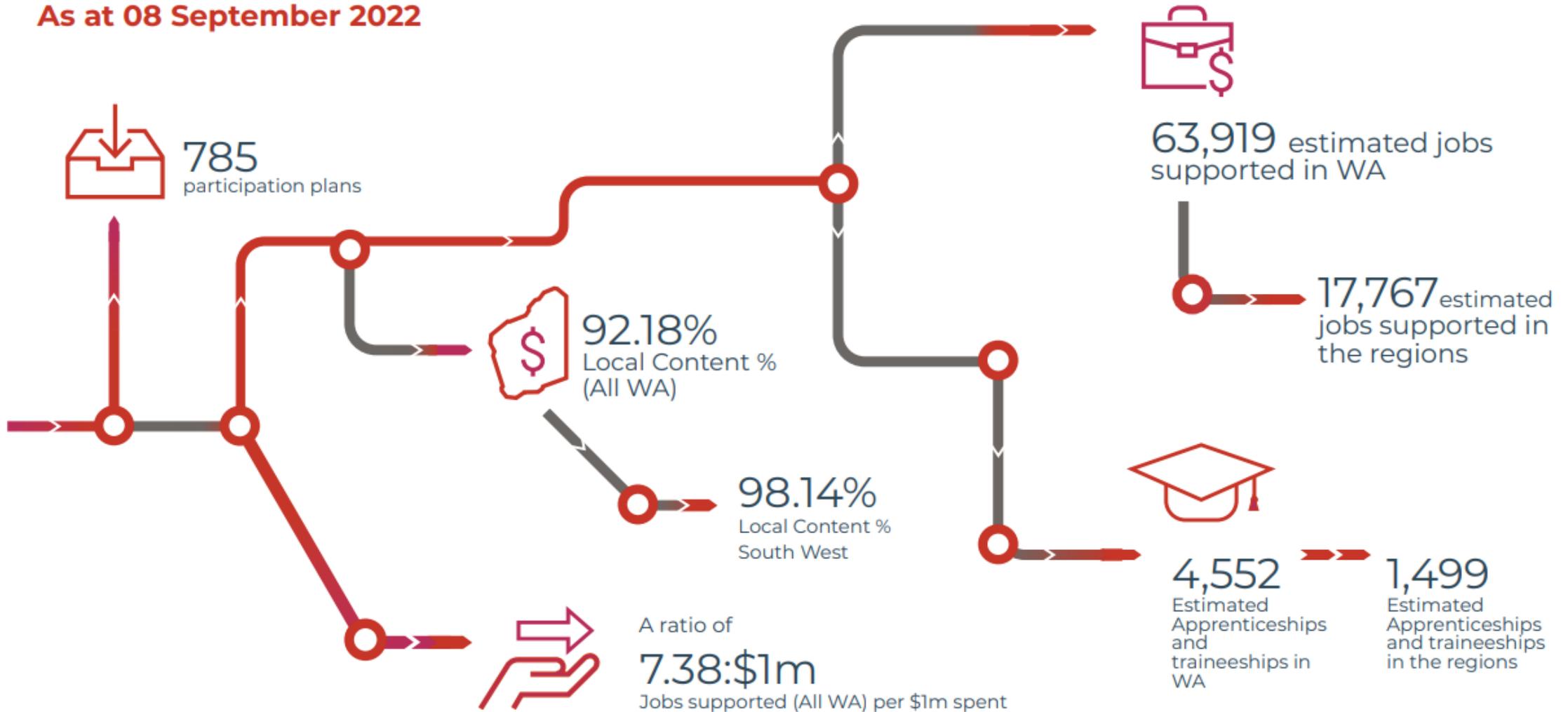
We acknowledge the traditional custodians throughout Western Australia and their continuing connection to the land, waters and community.

We pay our respects to the Wardandi people of the Noongar nation, to all members of the Aboriginal communities and their cultures; and to Elders both past and present.



Western Australian Industry Participation Strategy (WAIPS)

As at 08 September 2022





WA Buy Local Policy 2022 (BLP 2022)

Update released in April 2022

- Ensures the approx. \$30b spent in State Government contracts creates more work for regional WA businesses.
- Local Content Advisor - based within the South West Development Commission
- 43 Agencies have now signed Implementation Agreements and are applying *BLP 2022*.
- Changes made in April 2022 to help local business employing people with a disability win work.



Local Capability Fund

Building Capability, Capacity and Competitiveness



35

rounds since inception



\$2.2m

approved in the South West



79

South West businesses supported



205

new staff employed in the South West



36

new apprentices employed in the South West

- Visit WA.gov.au for more information, and to apply.



South West LCF Case Study

Common Ground Trails Pty Ltd

- Common Ground is a trail planning and developing firm based in the Margaret River area.
- **Won a \$20,000 LCF grant in 2020** – which funded 50% of a new excavator.
- The excavator was key to Common Ground **winning 3 new major contracts in the following 12 months worth ~\$800,000.**
- These new contracts enabled Common Ground to employ five additional staff as a result.





Local Capability Fund

South West Regional Round 2022

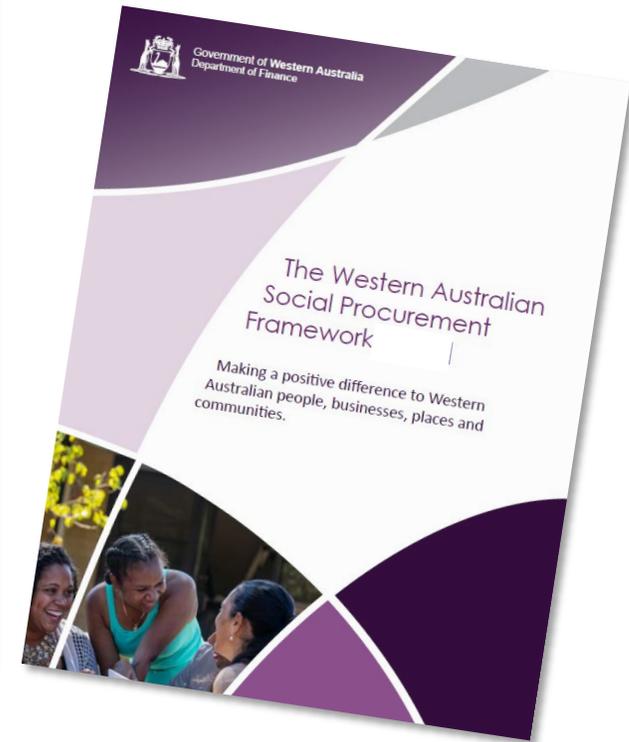
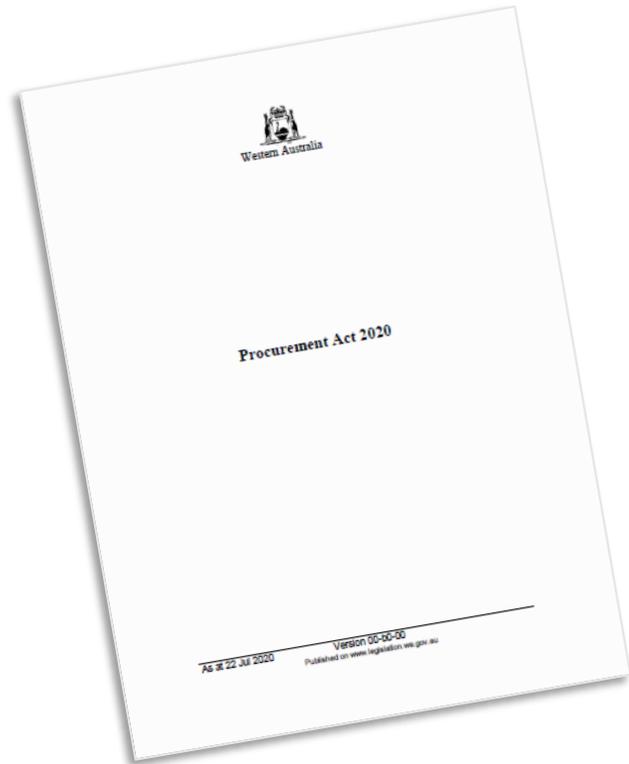
- To enhance the capacity, capability and competitiveness of South West businesses to supply Government or the private sector.
- \$100,000 total fund – 75% of eligible costs up to \$20,000 per business.
- To be eligible, applicants must:
 - Hold an ABN, be GST registered, and be for profit;
 - Be principally based in the South West;
 - Have been in businesses for at least 12 months; and
 - Employ less than 200 people



The grant closes **1 November 2022**. Visit [WA.gov.au](https://www.wa.gov.au) or scan the QR code for more information on eligibility and to apply.



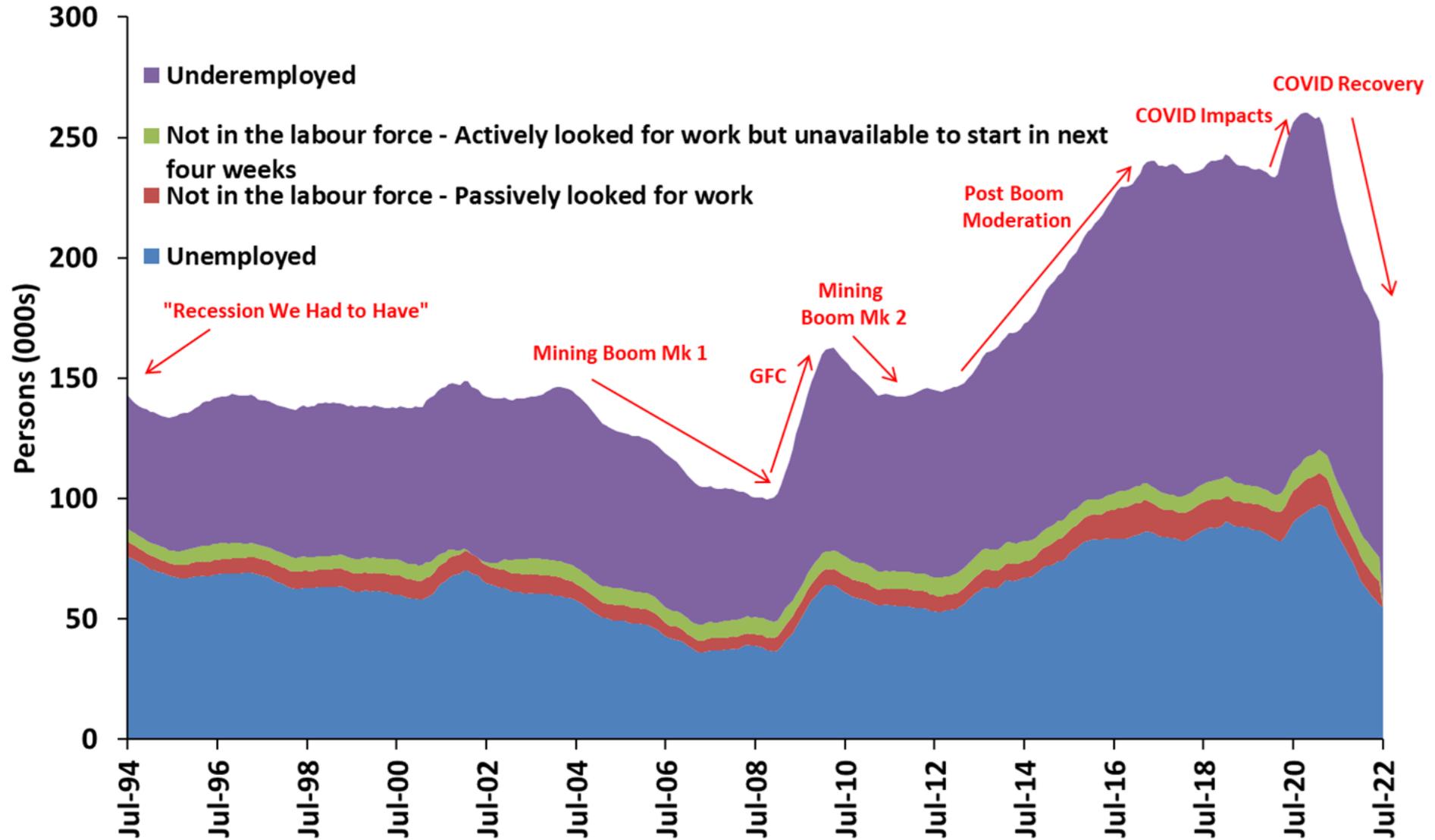
Procurement Act, Procurement Rules, Social Procurement Framework



Value for Money



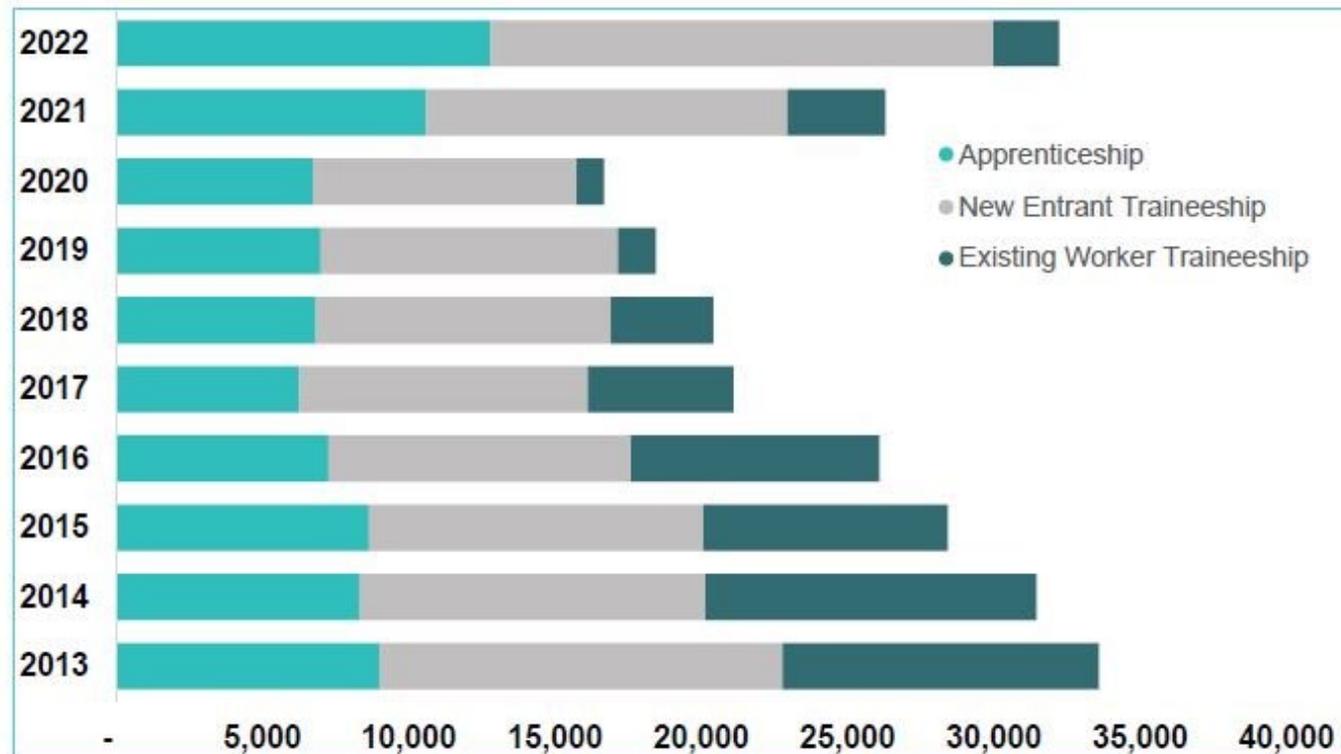
WA Labour Market



Apprenticeship and Traineeship Commencements



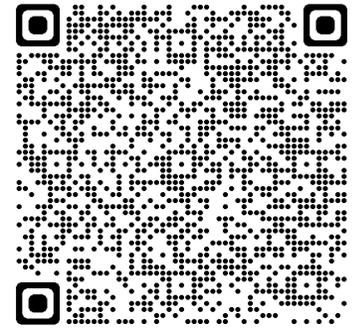
Western Australian employers have responded by taking on a record number of over 10,000 apprentices and trainees in the first quarter of 2022, the highest on record.





State Government Incentives

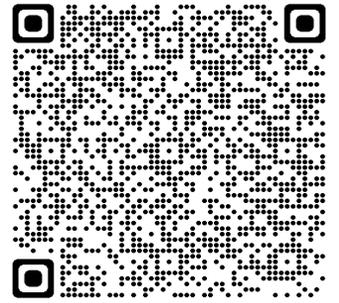
Never better to have an apprentice or trainee



- Fees halved for 210 qualifications
- Available at all WA TAFE colleges, and selected private training providers
 - Travel and Accommodation Allowance (TAA)
- Employer Incentives
 - Jobs and Skills WA (JSWA) Employer Incentive
 - Defence Industry incentive (DII)
 - Construction Training Fund (CTF) incentives
 - Payroll Tax Exemption (PTE)
 - Group Training Wage Subsidy



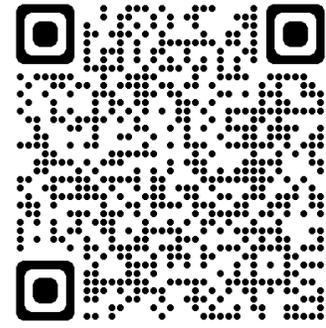
WA Group Training Program (WAGTP)



- Available to group training organisations (GTO) registered in WA.
- Provides incentive funding for GTOs to employ apprentices and trainees in priority target groups.
- The State priority target groups of apprentices and trainees to be supported include:
 - Aboriginal Australians;
 - people with disability;
 - women in non-traditional trades;
 - school based apprentices and trainees; and
 - people in remote and regional areas.
- To be eligible for WAGTP funding, GTOs must:
 - be registered to operate in WA as a GTO;
 - be compliant with the *National Standards for Group Training Organisations*; and
 - place their apprentices/trainees with host employers through a formal agreement.



Commonwealth Government incentives



Priority Wage Subsidy

- For employers of new or recommencing apprentices/trainees undertaking a Certificate III or higher, in occupations on the Commonwealth's Priority List
- 10% of wages for first and second year apprentices (up to \$1,500 per quarter), and 5% of wages for third year apprentice (up to \$750 per quarter)

Hiring Incentive

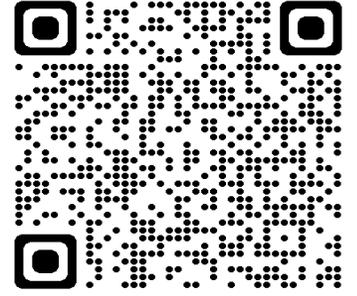
- For employers of new or recommencing apprentices/trainees undertaking a Certificate II or higher, in occupations that are not on the Commonwealth's Priority List; or in a Certificate II in an occupation on the Priority List
- \$3,500 (full time A+T) and \$1,750 (part-time A+T) paid in two equal six monthly instalments

Australian Apprentice Training Support Payment

- Direct financial assistance for apprentices/trainees undertaking Certificate III or higher, in a qualification on the Priority List
- \$1,250 (full time A+T) or \$625 (part time A+T) every six months over the first two years of apprenticeship/traineeship



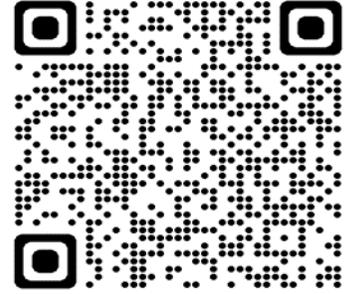
Job Ready Programs



- *Job Ready* programs connect job seekers with employers
- Current programs in:
 - Aged and Disability Care
 - Bricklaying
 - Driller's Offsider
 - Infrastructure (Civil construction)
 - Heavy vehicle driving drivers operations
 - Future Chef
 - Early Childhood Education and Care



Job Ready Program (JRP) - Model



Pre Program

**Recruitment
& Screening**

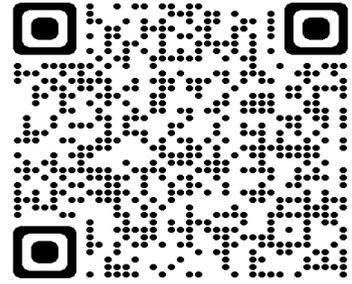
**Training &
wrap-around
support**

**Work
Placement**

**Employment
outcome**



Western Australian State Nominated Migration Program



- Western Australia received over 8,000 places for the 2022-23 program year and the third largest allocation in Australia
- In August 2022, more than 100 occupations added to the WA skilled occupation list, capturing priority industries
- The Graduate occupation list was also expanded to include over 330 occupations, to retain the skills and knowledge of international students
- This will provide industry with access to migrant workers where skilled local workers are not available to take up jobs
- *Skilled Migrant Employment Register* is at:
migration.wa.gov.au/information-for-employers/skilled-migrant-employment-register.



Jobs and Skills Centres



- Bunbury JSC have extensive experience in the region and local community
- Expertise in Aboriginal workforce development
- Works with other agencies and local employers
- Supported by professional career services
- Provides outreach services at other locations throughout our region.



South Regional TAFE campus and JSW Lotteries House,
Level 1, Victoria Street Bunbury.
13 64 64 (within WA) or 08 6371 3007
bunburyjsc@srtafe.wa.edu.au



Contact Details

Department of Training and Workforce Development

Philip Wyles

Director

Service Delivery Strategy

Ph. (08) 6551 5901

E. Philip.wyles@dtwd.wa.gov.au



Construction Training Fund





Construction Training Fund



- Construction Training Fund (CTF) collect a 0.2% levy from all construction projects over \$20,000.
- This levy is reinvested into supporting a safe, skilled and sustainable construction workforce.
- Grants are available for employers who take on apprentices and subsidies are available for businesses involved in construction work to complete additional skills training including occupational health and safety, licences, and business skills.
- A \$500 Apprentice Tool and Safety Equipment rebate has just been announced, as well as an additional 150 subsidised places for employers taking on Mature Age apprentices.
- Contact ita@ctf.wa.gov.au to speak to one of our Industry Training Advisors for more information



Department of Finance

Expected tenders 2022 & 2023

Agency	Works / Project Description	Budget (Indicative)	Expected Tender Invitation
Department of Education	Busselton Senior High School – New STEM facility	\$750,000	Oct-22
	Collie Senior High School – Ceiling replacement	\$400,000	Oct-22
	Eaton Community College – New Technology Building	\$6,000,000	Nov-22
Routine Maintenance Contracts (Annual values)	Fire Protection Systems and Equipment – Bunbury and Surrounds	\$350,000	Feb-23
	Fall Arrest Systems – Southern Region	\$130,000	Apr-23
	Liquid Waste - Pump Out Traps and Pits – Southern Region	\$200,000	May-23
	Mechanical Services (HVAC) – Southern Region	\$480,000	Jun-23
	Stormwater Systems and Gutter Cleaning – Bunbury and Surrounds	\$350,000	Oct-23

Contact: Andrew Buczak – 08 9781 4106

Email: andrzej.buczak@finance.wa.gov.au



Department of Communities

Works expected 2022 & 2023

Works / Project Description	Budget (Indicative)	Expected Tender Invitation
<p>20 new builds to be delivered in the South West through a state-wide panel. The panel will be advertised again in late 2022.</p> <p>These 20 new builds comprise of:</p> <ul style="list-style-type: none"> 9 units, 2 x 1 in Withers 4 units, 2 x 1 in Margaret River 1 dwelling, 6 x 2 in Margaret River 6 units, 1 x 1 in Collie 	<p>\$2,100,000</p> <p>\$1,866,700</p> <p>\$1,050,000</p> <p>\$1,500,000</p>	<p>Panel advertised late 2022</p>
Ongoing maintenance and minor refurbishment works requested via Head Maintenance Contractor Programmed Facility Management.	Varies	Varies
<p>Subcontracting work on 8 SHERP social housing refurbishments in the South West with other dwellings across the region also due.</p> <p><i>Includes kitchen/bathroom upgrades, repairs to flooring/walls, plumbing and electrical work, and fencing.</i></p>	Total \$7,740,767	Varies

Email: housingstimulus@communities.wa.gov.au



Main Roads Western Australia

Fulton Hogan contract ending – Jan 2024



- Current works in the South West Region are delivered through Fulton Hogan. Potential new suppliers can contact Fulton Hogan (Craig Pippin – 0448 296 552) to be assessed and on-boarded.
- Main Roads have conducted a review of its delivery model and as result, from early 2024 regular maintenance will be moving in house and a portion of capital works will also be delivered with in house utilising with addition of labour hire and plant hire.
- A portion of capital works will be delivered via Main Roads Road Construction Panel Contract, but some panel and tender opportunities are expected to arise Q3 2023.

Works / Project Description for the South West	Budget (Indicative)	Expected Tender Invitation
Assorted minor panels and contract works – e.g. plant hire, uniform and PPE provision	Varies	Panels advertised Q3 2023

Contact: Bruce Walker– 08 9724 5610 Email: bruce.walker@mainroads.wa.gov.au



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Next steps to take



Visit a Jobs and Skills Centre

[Subscribe](#) to the WA Industry Link mailing list



Visit wa.gov.au to learn more



Speak to your Local Content Adviser





Post Event Survey

Your feedback is important to us



Please use your phone's camera to access the QR above to complete a short 2 minute survey!