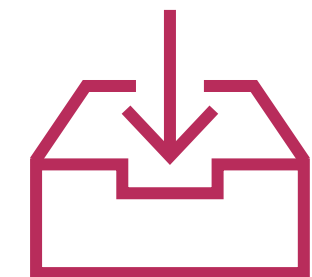




WA Industry Link **Annual Report** 2018–19



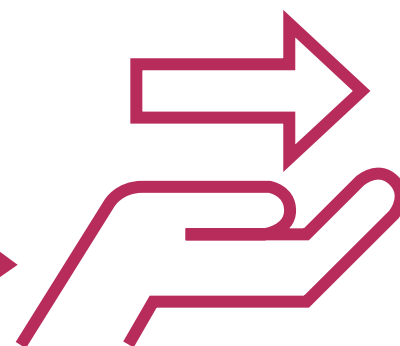
As at 30 June 2019



53
participation
plans received



90.87%
of estimated spend
in WA across the pilot
projects



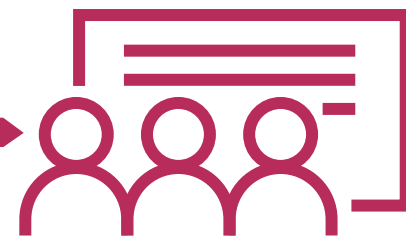
57
Local Capability Fund
applications awarded



45,435
visits to the WA Industry
Link Portal



9378
estimated jobs
supported in WA



400+
procurement personnel
trained on WAIPS
implementation



48
WAIPS Implementation
Working Group meetings
held



442
Apprenticeships
and traineeships
in WA

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Premier's foreword



I am pleased to present the second annual report on the operation of the *Western Australian Jobs Act 2017* and the Western Australian Industry Participation Strategy.

The key priority for my government continues to be the creation of jobs for Western Australians.

The government recognises the estimated \$27 billion per annum spend by government agencies on goods, services and works is a key mechanism in achieving this objective.

This government is committed to ensuring agencies conduct themselves in an open and accountable fashion and are acutely aware that state government contracts must create more Western Australian jobs.

This cultural transformation within agencies cannot be effected overnight, however, I am encouraged by the commitments contained in the participation plans the Department of Jobs, Tourism, Science and Innovation is receiving from successful bidders for government contracts.

Between 1 October 2018 and 30 June 2019, JTSI received 53 participation plans containing forecasts of 9378 jobs, including 442 apprenticeships and traineeships within WA.

A further aspect of our focus on state agencies' spend is the practice of on going consultation and collaboration with relevant stakeholders on the WAIPS and its delivery. In the period covered by this report a number of significant suggestions arose from this process which have been adopted in WAIPS 2019.

I commend this report to the House.

Hon Mark McGowan MLA,
Premier of Western Australia; Minister for Jobs and Trade; Public Sector Management; State Development; Federal-State Relations.

Executive summary

Since the implementation of the Western Australian Jobs Act 2017 (WA Jobs Act) and the Western Australian Industry Participation Strategy (WAIPS), state agencies have cooperated in terms of its enactment across the spectrum of goods, services and works.

Seven Implementation Working Groups (IWGs), representing the largest spending entities, operated effectively in the application of the requirements of the legislation. Linked to this, through the Department of Jobs, Tourism, Science and Innovation (the department) training was provided to over 400 procurement personnel in August/September 2018.

The WA Industry Link Portal continues to provide valuable guidance for both state agencies (agencies) and the private sector. Furthermore, briefings and meetings were held throughout the year with industry associations and individual businesses.

While undertaking wide consultation on the functioning of and potential improvements to WAIPS, the department along with the Department's of Finance (Finance) and Primary Industries and Regional Development (DPIRD), undertook a review of the effectiveness of the Regional Price Preferences and the Buy Local Policy. A revised Buy Local Policy is expected to be released in early 2020.

The contribution of the Local Content Adviser Network (LCAN) was very valuable as was their involvement in supporting regional sourcing for individual projects and contracts.

In addition to the provision of general advice, financial assistance was also provided to Western Australian Small and Medium Sized Enterprises (SMEs) through the Local Capability Fund (LCF) administered by the department.

In 2018-19 a total of 57 businesses were assisted for a total commitment of \$874,850.

Since the LCF's launch in 2011, 15 rounds of the LCF (it was originally called the Industry Facilitation and Support Program) has resulted in 775 employment opportunities and 123 new apprenticeships.

This represents a leverage ratio of \$71 of contracts won by Western Australian SMEs for every \$1 of LCF funding awarded.

Western Australian Jobs Act 2017 and Western Australian Industry Participation Strategy updates

Western Australian Jobs Act 2017

On 1 October 2018, the WA Jobs Act came fully into effect.

Preparation for this date included the establishment and operation of seven IWGs consisting of the 34 largest spending agencies and the training of over 400 procurement personnel across the public sector.

Advice and support has been provided to agencies, industry associations and individual businesses both in the metropolitan area and the regions in terms of responsibilities entailed in the WA Jobs Act.

During the year, the department received both the participation plans of successful bidders and requests for exemptions.

Overall, the implementation of the WA Jobs Act proceeded smoothly both in relation to general application and there were no complaints or complications.

Western Australian Industry Participation Strategy

The WAIPS successfully provided guidance, interpretation and application of the WA Jobs Act.

The WAIPS is available on the WA Industry Link Portal and was a regular topic on the agenda for IWGs meetings.

A number of constructive suggestions were provided for inclusion in the next version of the strategy (2019-20). This included feedback from regional seminars held over the year.

Valued input was also received from the Local Content Advisers (LCAs) operating throughout regional Western Australia.

The WA Industry Link Portal

The WA Industry Link Portal continues to be the central source of information on the implementation and delivery of the WAIPS and the WA Jobs Act.

Over the last 12 months the WA Industry Link Portal had a total of 45,435 sessions. Organic search brought the most amount of traffic to the portal followed by direct traffic.

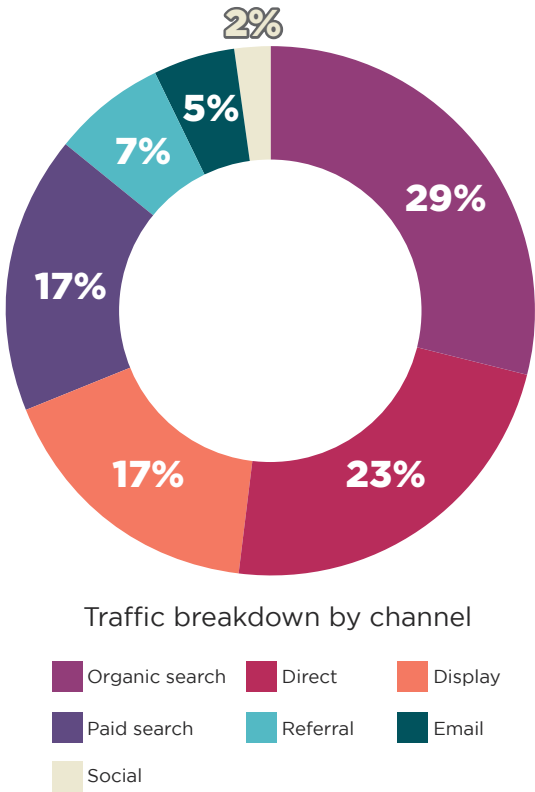
The department developed an e-learning module, which was added to the portal in November 2018 to provide agency procurement staff with an overview of how to implement the WAIPS into their procurement procedure.

Other improvements made to the portal included a search function within the frequently asked questions section and improved listings of local government tendering links.

The portal at a glance



Channel performance



Top search terms



Top performing pages

Page	Views
home	28752
/advisory-services/services-to-businesses-sub-contractors/advice-programs-to-build-capability	5632
/about/western-Australian-industry-participation-strategy	5361
/participation-plans/participation-plans	3181
/tenders/western-Australian-government-opportunities	3007
/participation-plans/how-to-complete-a-participation-plan	2658
/about/frequently-asked-questions	2470
/advisory-services/services-to-state-government-agencies/exemptions	2357
/about/western-australian-jobs-act-2017	2294
/featured-projects	2183

Top performing news stories

News items	Views
contract-awarded-for-casuarina-prison-expansion-project	310
come-and-visit-us-at-the-aog	305
meet-your-local-content-adviser-peter-rampellini-goldfields-esperance-local-content-adviser	273
request-for-eoi-released-for-bunbury-prison-expansion-project	237
new-funding-to-boost-capability-of-regional-aboriginal-businesses	231

Media and communications

The department's WA Industry Link communication objectives have focused on creating awareness and educating stakeholders on the WA Jobs Act and WAIPS. To achieve these our communication activities have focused on:

- » **Maintaining and updating the portal content on a regular basis**
- » **Providing a range of training and information sessions to agencies and suppliers**
- » **Participating in a number of events to reach stakeholders**
- » **Regular e-newsletter and social media updates**
- » **Media engagement**

WA Industry Link continues to work across a number of communication channels to promote the work being done around the WAIPS and to educate and inform stakeholders on what the strategy will mean to them.

As a key stakeholder group, the department has worked closely with agencies to keep them informed on how to implement the WAIPS, attending numerous supplier briefings with agencies and their suppliers, producing face to face and online training.

Events

Nine regional roadshows were held across the state in the last financial year, completing the first round of regional events. These were highly successful, with 93% of survey respondents saying they would attend a similar event again. The events and subsequent surveys also provided valuable insight into regional stakeholder issues, highlighting the need for these to become a permanent fixture moving forward.

Given the strategic significance of the METRONET Railcar Procurement Project, the department, in partnership with the Public Transport Authority, hosted a METRONET

industry briefing for suppliers to meet with the three final consortiums. This was highly successful. In total, 264 attendees from local industry were provided an opportunity to engage with the final three consortium members. Feedback was very positive. In view of this success, the department anticipates delivering another event when the preferred tenderer is selected.

WA Industry Link, the WA Jobs Act and WAIPS were promoted at the Australasian Oil and Gas Conference 2019, alongside the Australian Marine Complex Common User Facility and LandCorp.

This provided an opportunity to engage with local suppliers within the oil and gas industry and provide some insight into the Local Jobs Bill, promoting the government's commitment to local content.



In the media

Below are a sample of media statements released by the Minister for Jobs up until 30 June 2019.

Implementation of the WA Jobs Act now complete

1 October 2018

Premier hosts Steel Industry Roundtable to support local jobs

28 February 2019

McGowan Government Industry Participation Strategy delivering on local jobs and apprenticeships

11 March 2019

McGowan Government maximises opportunities for apprentices and trainees

01 April 2019

Revitalised Chinatown officially opened

24 May 2019

Small Business amendment Bill to better protect sub-contractors tabled

11 June 2019

Metropolitan procurement

The Industry Link Advisory Service (ILAS) has continued to provide a range of services to enable agencies and local industry to implement the WAIPS.

As covered in this report, ILAS has continued to engage with agencies to jointly deliver briefings focused on how to supply to government and the upcoming opportunities for businesses across the state. Other promotions have targeted key projects in providing forums to facilitate engagement between SMEs, head contractors and agencies, leading to more opportunities for local businesses.

ILAS has continued to develop and enhance the WAIPS and the revised Buy Local Policy, with the focus on continuous improvement and enhancement to advance the opportunities for WA businesses.

ILAS continues to promote the LCF to enhance the capability and competitiveness of local SMEs as suppliers of products, services and works to the government, major projects and other important selected markets. Knowledge of the market and emerging opportunities has enabled ILAS to target opportunities in relevant sectors.

Regional procurement

The Local Content Adviser Network (LCAN) has elevated the focus on regional activities over the last 12 months.

The LCAN's key role is to engage with state government agencies, regional suppliers and other key stakeholders with a focus on job creation and regional economic activity.

During this time the ILAS saw a new level of engagement in the regions. This in part is due to the LCAN working with agencies to identify opportunities for local suppliers.

ILAS and LCAN are working closely together to achieve the government's objective of more regional jobs.

Local Content Advisers help support the WA Industry Link Regional Roadshows and will continue to do so going forward.

Local Capability Fund

The Local Capability Fund (LCF) is an initiative of WA Industry Link.

The purpose of the fund is to assist local SMEs to increase their capability and competitiveness as suppliers of products, services and works to the government, major projects and other important markets.

The LCF typically provides funding assistance of up to \$20,000 on a dollar for dollar basis for business activities such as planning, improvements to internal infrastructure, plant and equipment and training.

During the financial year 2018-19 there were three rounds of funding. These were:

- » WAIPS Round
- » Regional Aboriginal Business Round
- » Steel Industry AS/NZS 5131 Round

From these, 57 local SMEs were funded for a total commitment of \$874,850. Of this, \$464,815 was awarded to 31 regional businesses and \$410,035 to 26 metropolitan based businesses.

New WAIPS initiatives 2018-19

ILAS developed new processes and guidelines associated with the WA Jobs Act and the WAIPS.

These were developed as part of the consultation process with industry and the implementation working groups.

These refinements were well received by both agencies and suppliers.

The reporting period also saw the department, in conjunction with the Department of Finance (Finance) and The Department of Primary Industry and Regional Development (DPIRD), commence a review of the effectiveness of the Regional Price Preferences.

Focus projects update

Nine State Government Pilot Projects were established under the Western Australian Industry Participation Strategy, eight of which have been awarded. The tender for the ninth project, METRONET Railcar Procurement, is still to be awarded. This is the first Strategic Project under the WA Jobs Act.

With a target of 50 per cent local content for the manufacturing of the new railcars, this project will provide opportunities for local industry with the aim to maximise WA jobs.

Since the introduction of the WA Jobs Act in October 2018, thousands of local jobs and hundreds of local apprenticeships have been supported across the pilot projects.

Approximately \$131 million worth of contracts have been awarded to local businesses since the WA Jobs Act was introduced.

A number of the pilot projects are expected to be completed by the end of 2019, including the Berth 3 Deck Replacement Project in Port Hedland, the Bunbury Regional Prison expansion and the new performing arts centre at Melville Senior High School.

Pilot Projects

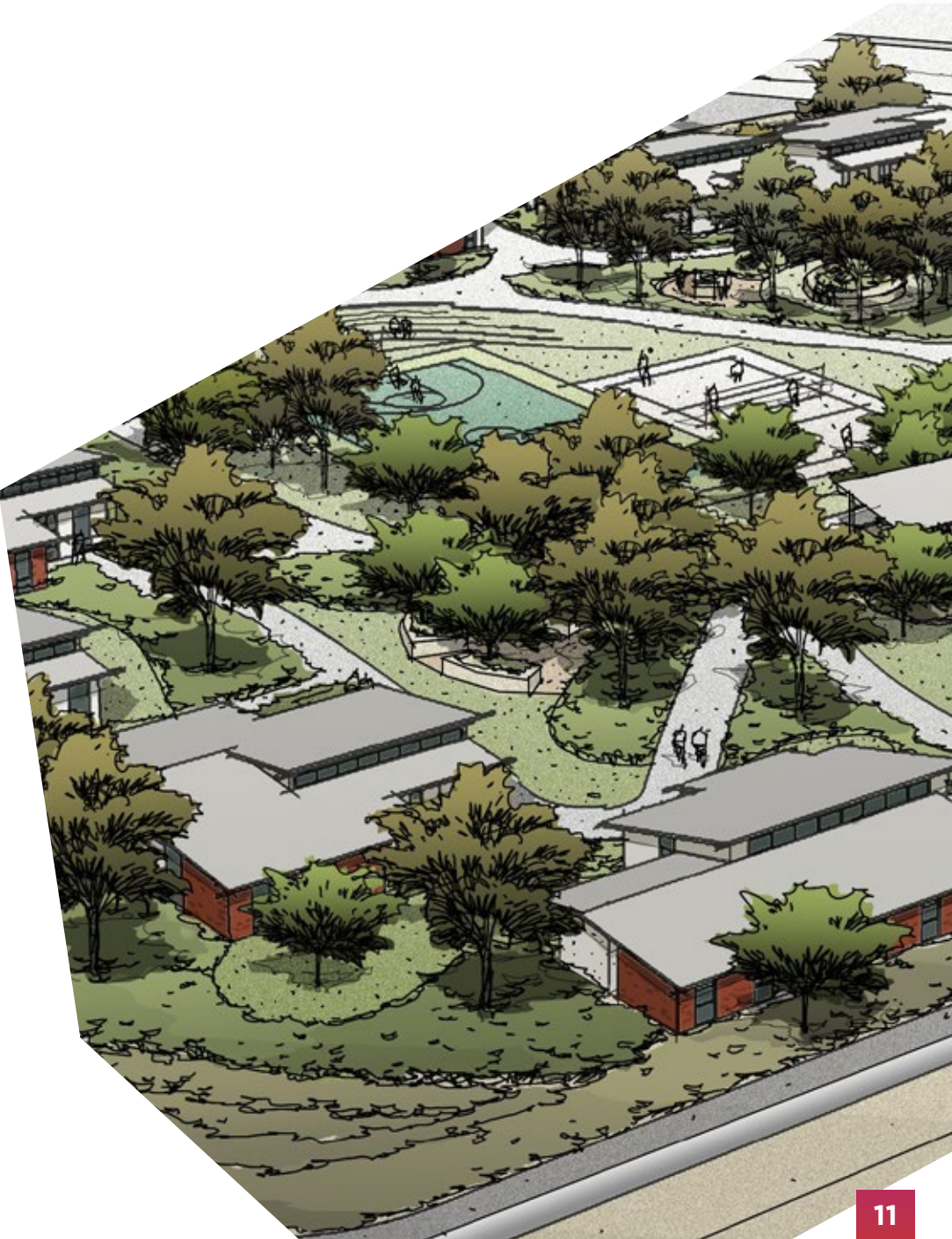
Berth 3 Deck and Fender Replacement Project at the Port of Port Hedland

Contracting agency	Pilbara Ports Authority
Project update	<p>This construction only contract was awarded to Total AMS Pty Ltd (TAMS) in December 2018. The participation plan submitted at tender indicates a very high level of regional WA content will be achieved during construction.</p> <p>The interim participation plan report, submitted by TAMS at six months from the date of contract, shows that TAMS has met their participation plan commitments and achieved a very high level of regional and WA content and engagement throughout the project delivery.</p>
Local content activities	The participation plan outlines aspects of local subcontractors involvement including concreting, craneage, fender supply, steel fabrication and electrical works.
Practical completion	The date for practical completion is set as 20 October 2019. The final participation plan report is anticipated to follow shortly after the achievement of practical completion.
Construction progress update	Construction works have progressed well and completed early. The Berth has been returned to normal operations. Minor items are now being closed out.



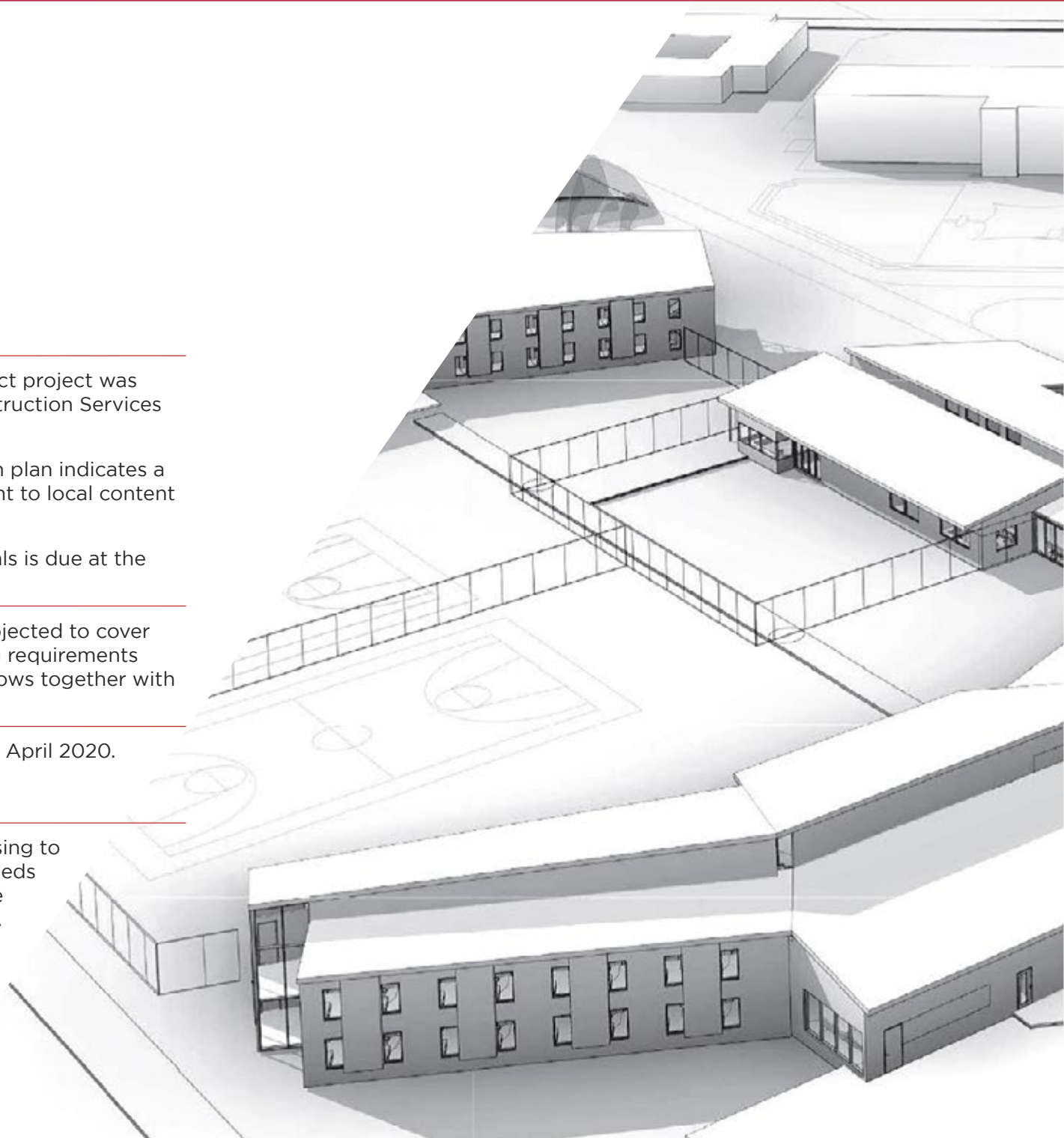
Bunbury Regional Prison Expansion

Contracting agency	Department of Finance
Project update	<p>This project has been contracted in two parts:</p> <p>i) 160 Bed Unit; and</p> <p>ii) Prison Dining Room, Block C, Kitchen and Education upgrade.</p> <p>These contracts were awarded to ADCO Constructions Pty Ltd in November 2018. The WAIPS participation plans indicate a high level of commitment to local content during construction.</p>
Local content activities	Anticipated local forms of subcontracting identified are hydraulic, mechanical and electrical services, steel work, furniture, fire systems and equipment.
Anticipated handover to client agency (Department of Justice)	<p>160 Bed Unit: anticipated handover in September 2019</p> <p>Prison Dining Room, Block C, the kitchen and education upgrade: anticipated handover in August 2019.</p>
Construction progress update	Construction is proceeding to the approved program.



Casuarina Prison Expansion – Stage 2 – Design and Build

Contracting agency	Department of Finance
Project update	<p>This design and construct project was awarded to Broad Construction Services (WA) Pty Ltd.</p> <p>The WAIPS participation plan indicates a high level of commitment to local content for this project.</p> <p>The first report on actuals is due at the end of November 2019.</p>
Local content activities	Major local supply is projected to cover a wide range of building requirements such as doors and windows together with electrical systems.
Anticipated handover to the client agency (Department of Justice)	Anticipated handover in April 2020.
Construction progress update	Construction is progressing to deliver half of the new beds in January 2020 and the remainder in April 2020.



New Museum Project – Stage 2

Contracting agency	Department of Finance
Project update	The Managing Contractor estimates that 2,850 workers will be engaged on site across Stage 2 of the New Museum Project, with further workers employed in creative industries.
Local content activities	Anticipated local participation includes design, structural steel, energy supply, public art, crane services and concrete slabbing.
Completion date	The date for completion of the Base Build Works is 29 November 2019.
Construction progress update	The works required to deliver the facility (Base Build Works) are progressing towards completion (November 2019), in preparation for the delivery of the exhibition fit-out works prior to the Museum opening date in late 2020.



Melville Senior High School – New Theatre

Contracting agency	Department of Finance
Project update	The contract was awarded to Merym Pty Ltd (trading as EMCO Building) in November 2018.
Local content activities	Forecast local inputs identified include planning, site preparation, steel works, supply of internal fixtures and various equipment.
Anticipated handover to client agency (Department of Education)	<p>Anticipated handover in October 2019 along with the report on the realisation of participation plan commitments.</p> <p>The WAIPS participation plan indicates a high level of commitment to local content on this project.</p>
Construction progress update	Construction is proceeding to the approved program.



Reid Highway Dual Carriageway (Altone Road to West Swan Road)

Contracting agency	Main Roads WA
Project update	<p>Decmil was awarded this design and construct contract in March 2019. Project works include the design and construction of a dual carriageway along Reid Highway from Altone Road to West Swan Road in the Perth suburb of Caversham, along with the design and construction of the Arthur Street Overpass.</p> <p>Indications in Decmil’s participation plan are that a very high level of local content will be achieved for this project. The first report on actuals is due in March 2020.</p>
Local content activities	Projected local participation covers design, materials, electrical services and steel fabrication.
Anticipated handover to client agency	Indications in Decmil’s participation plan are that a very high level of local content will be achieved for this project. The first report on actuals is due in March 2020.
Practical completion	The contract is estimated to be completed in late September 2020.
Construction progress update	Construction is underway.



Southern River College Upgrade

Contracting agency	Department of Finance
Project update	<p>Work on the new sports hall and refurbishments commenced in December 2018 and is being completed by ADCO Constructions Pty Ltd.</p> <p>The WAIPS participation plan indicates a high level of commitment to local content on this project.</p>
Local content activities	Planned local sourcing features structural steel, building equipment, roofing services, seating and flooring installation.
Anticipated handover to the client agency (Department of Education)	Anticipated handover in January 2020, for the commencement of the school year, along with the participation plan report.
Construction progress update	Construction is proceeding to the approved program.



York Wastewater Treatment Plant Upgrade - Stage 1 - Design and Construct

Contracting agency	Water Corporation
Project update	<p>This contract was awarded to Valmec Australia Pty Ltd in December 2018. The participation plan received indicates a very high level of local content is expected to be achieved on this project.</p>
Local content activities	Identified local inputs include design, chemical feedstock and construction services.
Practical Completion	Forecast for mid-January 2020
Works Progress update	After having to leave site mid 2019 due to unsuitable ground conditions caused by inclement weather, the contractor has recommenced construction.





Strategic Project METRONET Railcar Procurement

Contracting agency

Public Transport Authority

Progress update

In October 2018, the Premier, as the Minister for Jobs, determined the METRONET Railcar Procurement Project is considered a Strategic Project under the WA Jobs Act and that a weighting of 25 per cent was to be applied to the evaluation of the industry participation plan.

A key consideration of the tender evaluation process is the supplier's commitment to meet the target of 50 per cent local content for the manufacturing of the new railcars in Western Australia and maximise the involvement of local SMEs in both the railcars' manufacture and maintenance.

The tenders for this project have been submitted and are being evaluated. A preferred supplier will be announced in late 2019.

Local content activities

The department worked closely with the Public Transport Authority in relation to opportunities for local content, including industry briefings and METRONET specific rounds of the Local Capability Fund.



Impacts

ILAS has continued to refine its internal processes whilst adapting to receive and process participation plans and exemptions that have been received, as required by the WAIPS.

The Implementation Working Groups (IWGs) continue to provide a platform for feedback on the application of participation plans as a qualitative criteria element within agency procurement practice under the WAIPS.

An outcome of the IWGs has been a growing awareness, on behalf of agencies, of the linkages between their purchasing decisions and that state government contracts must create more Western Australian jobs.

The WAIPS continues to develop and evolve through stakeholder engagement and feedback across government and industry, including industry associations and unions. There will be a continued focus on improving productivity within increasing levels of local content within their supply contracts.

The following are excerpts taken from stakeholders on the perceived impact of the WAIPS.

The impact of the WAIPS on the market

Finance has worked closely with JTSI to implement WAIPS in its tendering and contracting processes. Finance is committed to this initiative and to maximising its effectiveness in involving Western Australian people and businesses in delivering government contracts.

Five Finance-managed works projects are being run as WAIPS ‘Pilot Projects’ and the contractors on these projects have committed to significant local business engagement through the allocation of subcontracting and supply packages.

Procurement staff have reported that potential suppliers are making a genuine effort to respond to participation plans and clarify how their business processes can benefit local economies and grow local business capability and capacity.

A major project in the pilot is the Bunbury Regional Prison Expansion. Finance, in cooperation with the South-West Local Content Adviser, organised an expo where shortlisted tenderers could meet with local subcontractors and suppliers. This resulted in the successful contractor increasing its use of local suppliers, with an estimated regional subcontractor workforce of 145.

Based on the success of this approach, Finance will identify tenders where a similar strategy can be used.

Department of Finance

WAIPS highlights the importance of engaging local industry and promotes this by cascading the obligation down each agency’s supply chain.

Horizon Power is supportive of the WAIPS objectives, particularly given our regional footprint and supporting local industry being core to Horizon Power’s business.

Horizon Power

Pilbara Ports Authority has let 10 tenders with a total contract value (exclusive of contingency) over the term of the contracts of approximately \$54.35 million. Approximately 74.1% of the total contract value is forecast to be expended as WA State or regional contribution.

Pilbara Ports Authority

Encompassing all state departments, agencies, statutory authorities and government trading entities has created a uniform set of expectations for government stakeholders which leads to improved agency collaboration.

The Commission has noted the improved public sentiment towards government procurement during our interactions with regional buyers and businesses. This is largely attributable to the face-to-face engagement and support of businesses through the LCA position and consistent Ministerial communication of local content priorities.

Kimberley Development Commission

Department of Communities has not received any feedback from the market (negative or otherwise) about awarded contracts with WAIPS participation plans. This leads us to assert that suppliers have engaged in the intention of the WA Jobs Act 2017.

Department of Communities



Supported statements from industry

It is hard to believe that so much has been achieved in such a short time, looking at where things stood just a couple of years ago great progress has been made.

Some of the very positive and noticeable effects of WAIPS are that agencies such as Western Power, Finance, Building Management and Works and Main Roads have opened up to local firms more and have started to look for the benefits of maintaining closer links between design, fabrication and construction.

The implementation of Third Party Certification of fabricators is continuing with several new firms coming on-board and taking advantage of the support provided by these agencies and the very generous LCF support.

Improved communication through the WA Industry Link Portal has raised awareness of the use of participation plans and given sub-contractors access to better information about projects. Workshops and briefings have been useful especially for SMEs that may not have large social networks or expensive project tracking software.

Regional and metro events have been helpful for many groups especially in the early stages of significant projects the opportunity for feedback and improved communication is welcome and appreciated. For example, the Architects Institute METRONET briefing, despite being a small gathering, was attended by several members of the public and other stakeholders which added value to the presentation.

Guides for business and government agencies are vital and it is good to see that advisers have been employed as a point of contact and guidance.

By bringing many tender site links together, users of the WA Industry Link Portal can quickly gain access to huge amounts of information about what work is available and the processes to engage with government at many levels, this is extremely important and beneficial as it raised awareness and prompts users to dig deeper for more opportunities.

The Plan for Jobs has been a wonderful initiative, well overdue and very worthwhile in that it raises awareness of the opportunities available to local firms and gives them encouragement by knowing the state government is thinking of their situation.

Having the WA Jobs Act in place to back up the Plan gives confidence to all involved that there is serious intent behind the ideas and penalties for poor behaviour.

Australian Steel Institute

Australian Information Industry Association (AIIA) members represent international, national and local ICT businesses, from SMEs through to global companies, many with significant footprints within Western Australia.

The AIIA is a strong supporter of ensuring that the work members undertake results in local employment wherever possible, and is keenly interested in working collaboratively with our members and the state government toward improving and ensuring local employment opportunities in Western Australia.

The AIIA supports the intent and the progress made in the implementation of the WAIPS initiative and is keen to understand how it applies to the ICT CUAs and other ICT contracts.

Australian Information Industry Association

The communication and engagement between JTSI and RCCIWA has been excellent, having regular meetings and updates to ensure our members are informed and connected. Not only are they working with our organisation, but also directly with the individual Chambers (our members) as well. There is a very genuine and proactive drive from JTSI to ensure the communication is strong both ways.

WA Industry Link has established a strong brand, and because of the regular communication is gaining traction. Communication forums and other regional forums are very positive – and again JTSI have engaged strongly with the local chambers with plenty of lead time up to each event (which is really important).

Our members really appreciate the fact that they are notified early and included in all communications – something that has not been consistent in the past.

We have seen a definite change in the way regional local businesses view tendering for state government work – in the past they often thought they did not have a chance, so many did not even tender – however regional businesses are now more willing to submit tenders as they know that have a chance of being successful.

The other positive result the WAIPS are having is that regional businesses are now working on improving their capabilities as they know they have a real chance of being successful. So, they are working on improving their business, which is an outstanding result.

Stronger regional businesses means stronger regional communities. The LCAs are having a positive impact are on the whole are collaborating well with regional chambers and business associations.

The genuine commitment and drive of WAIPS is also motivating the private sector and other tiers of government to make supporting local businesses a priority.

There is a great deal of focus on local procurement/local content from government (all three tiers) and the private sector. It would be good to see an increased collaboration between everyone so that the local businesses don't get overwhelmed by the amount of information. Forums and workshops being delivered. Whilst the LCA's are doing some of this, it would be good to see a stronger untied approach to avoid clashes and overload.

There are still government agencies in the regions who don't seem to communicate upcoming opportunities to local businesses as well as they could. This is an area for improvement.

There is still work to be done on the CUA's in the regions – mainly with educating the people who make the purchasing decisions in the regions.

Regional Chambers of Commerce and Industry WA



Conclusion and next steps

The overall reaction to the WA Jobs Act and the WAIPS has been positive from both agencies and industry.

Whilst it has been positive we continue to modify and adapt based on feedback for WAIPS.

Proposed WAIPS 2019 initiatives

Consultation with the IWGs and stakeholders led to the preparation of the WAIPS 2019 document. It is proposed to incorporate a number of enhancements.

The 2019-20 financial year will include the following proposed initiatives:

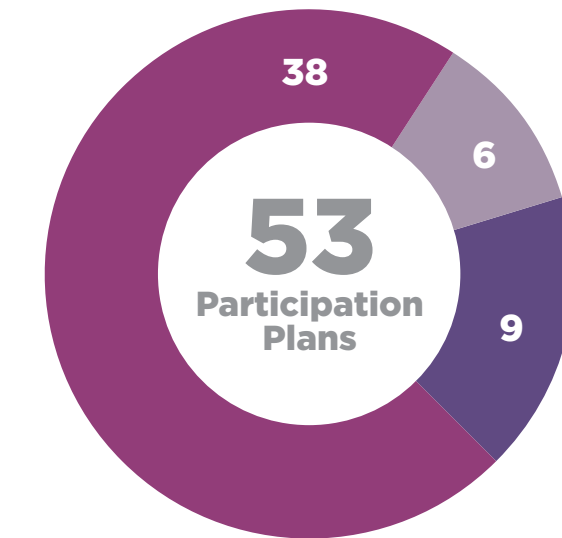
- » The issue of panel exemptions will be addressed by the application of criteria around their establishment and operation.
- » The establishment of a panel of auditors - this will confirm agencies' adherence to the WA Jobs Act and WAIPS and to verify suppliers' reports on participation plan commitments.
- » Updates to the participation plan documentation - these are designed to streamline procedure for both agencies and suppliers while also clarifying information required.
- » Closer alignment of local government procurement practice to WAIPS principles - a number of local government associations have already acted to adopt relevant aspects of WAIPS to encourage local sourcing, and support will be offered to maintain and increase this trend.



Appendix 1 – Summary of reported outcomes and notable data

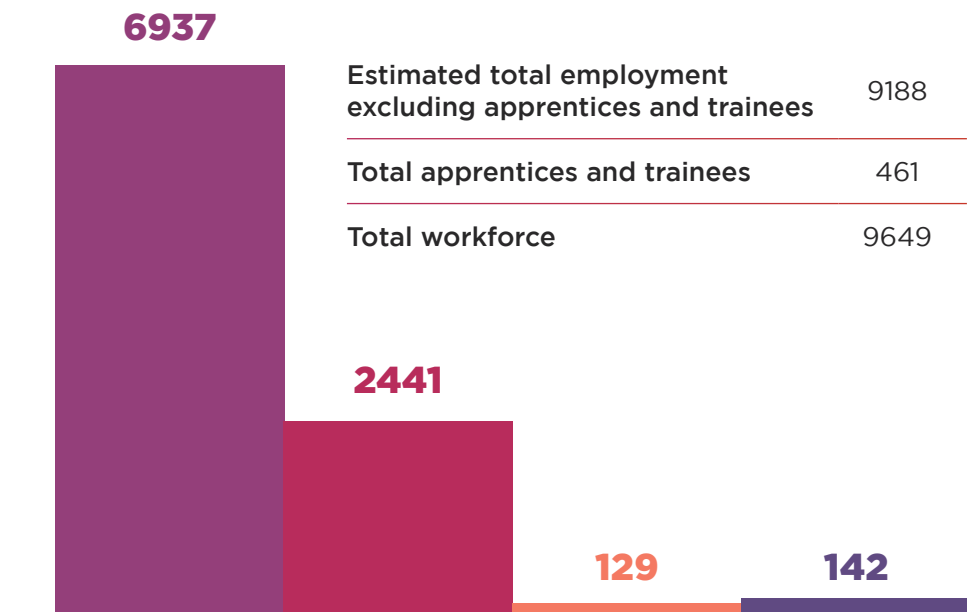
The following data is derived from participation plans received by the department during the 2018-19 financial year (FY) for contracts awarded. All data is aggregated on a whole-of-agencies reporting basis only.

Number of awarded tenders that required a participation plan



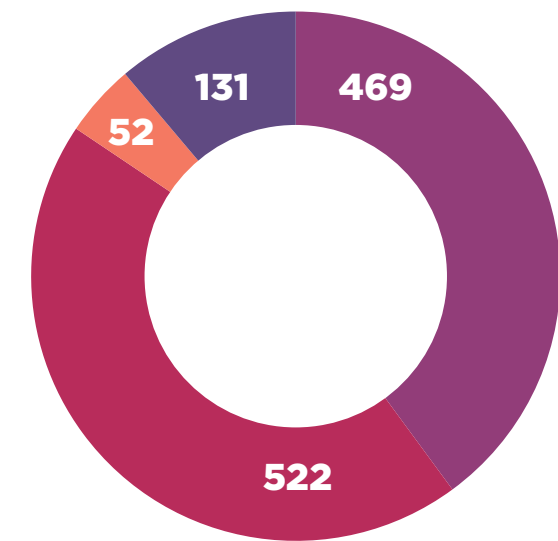
Housing and Works Goods and Services Pilot Projects

Total estimated workforce including apprentices and trainees

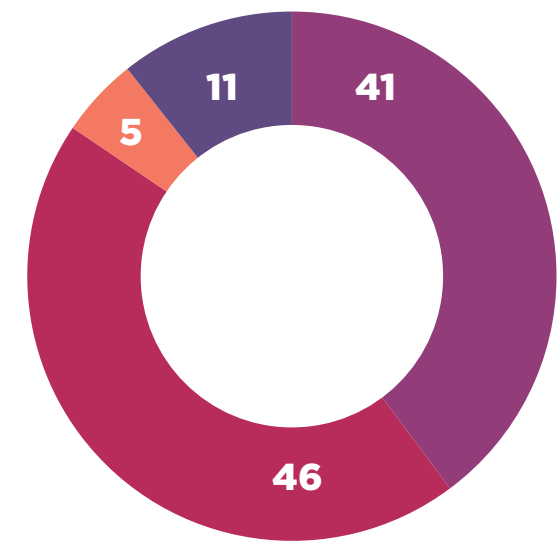


WA (metro) WA (regional) Other Australian States, Territories and New Zealand Overseas

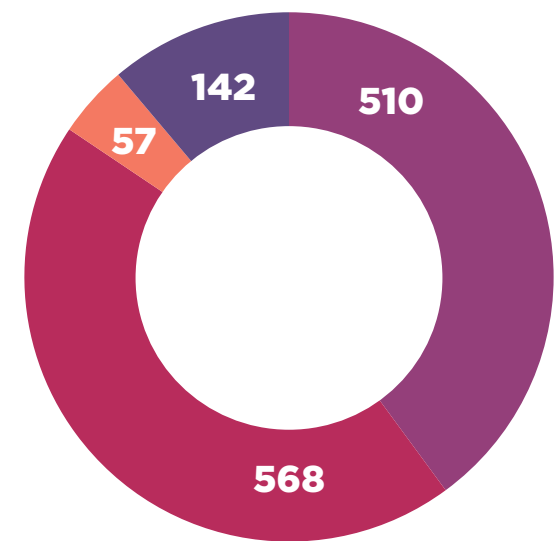
Breakdown of estimated workforce directly employed by contractors



The aggregated estimated workforce directly employed (excluding apprentices or trainees) in delivering contracts awarded during the 2018-19 FY



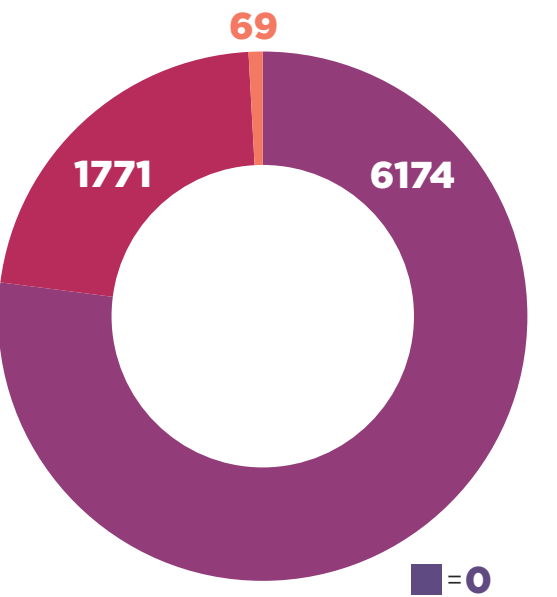
The aggregated estimated number of apprentices or trainees directly employed in delivering contracts awarded during the 2018-19 FY



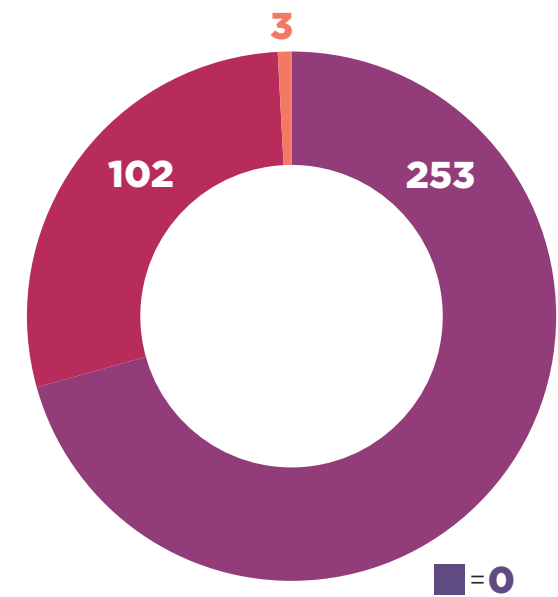
The aggregated estimated total directly employed in delivering contracts awarded during the 2018-19 FY

WA (metro) WA (regional) Other Australian States, Territories and New Zealand Overseas

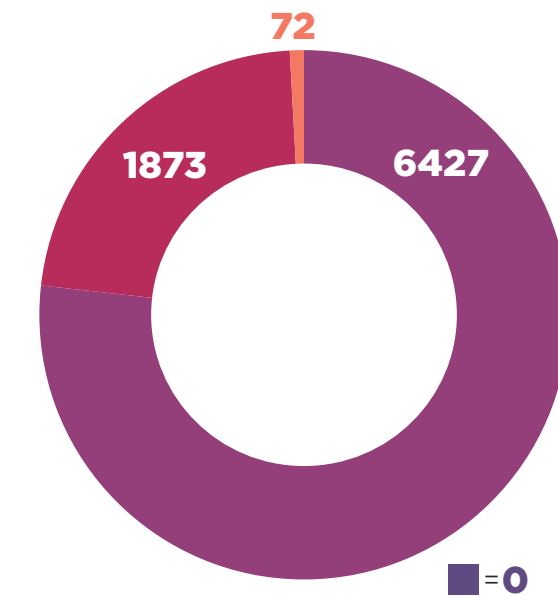
Breakdown of estimated workforce employed by subcontractors



The aggregated estimated subcontractor workforce employed (excluding apprentices or trainees) in delivering contracts awarded during the 2018-19 FY



The aggregated estimated number of subcontractor apprentices or trainees employed in delivering contracts awarded during the 2018-19 FY



The aggregated estimated total subcontractor workforce employed in delivering contracts awarded during the 2018-19 FY

WA (metro) WA (regional) Other Australian States, Territories and New Zealand Overseas

Estimated spend

Estimated overall (percentage) spend by jurisdiction in delivery contracts during the financial year.

Contract type	WA metro (weighted %)	WA regional (weighted %)	Other Australian States, Territories and New Zealand (weighted %)	Overseas (weighted %)
Goods and Services	44.8%	39.9%	4%	11.3%
Housing and Works	73.6%	19%	2.7%	4.7%
Pilot Projects	71%	19.9%	8.8%	0.3%

Delivering Community Services in Partnership exemption – aggregated reporting

Procurements that are being undertaken in accordance with the Delivering Community Services in Partnership (DCSP) are exempt from submitting a participation plan under the WAIPS.

To ensure the value of the not-for-profit sector is captured, the Minister for Jobs requests that suppliers report on workforce data realised through DCSP procurement; this data is summarised below:

Number of new contracts (1 October 2018 – 30 June 2019)	New workforce numbers	
	Male	Female
75	62	265

ILAS / LCAs activity summary

Government agency engagement

Engagement with government to understand and identify opportunities for regional suppliers, provide feedback and influence policy and tenders.

Examples include meetings with local government, state government agencies and overnment trading entities and federal government in relation to local content.

Industry engagement

Engagement with regional business and industry. Promoting, supporting and facilitating briefing sessions for up-coming projects that connect suppliers and contractors to the opportunities.

Examples include supplier forums, Chambers of Commerce and Industry, agency and business organisation events. General engagement with private business service providers and stakeholders. Addressing topics raised by industry in relation to government procurement.

Western Australia Industry Participation Strategy

Delivery of the WAIPS.

Examples include promoting the WAIPS to government and industry stakeholders across WA. Reviewing participation plans and reports related to the agency contracts post award and providing feedback to agencies as appropriate. Explaining the requirements necessary to address participation plan obligations. Giving guidance on how to access state and federal government financial assistance and capability building programs.

Local Capability Fund

Engagement with businesses and others in regards to enquiries related to the Local Capability Fund.

Local Capability Fund statistics

Three rounds of the LCF were provided in 2018–19 resulting in \$874,850 funding being approved to 57 Western Australian businesses.

Row Labels	Count of Company	Funds Approved (Exc. GST)
Regional Aboriginal Business Round	9	\$163,860
Steel Round	2	\$17,588
WAIPS Round	46	\$693,402
Grand Total	57	\$874,850

Since the LCF’s launch in 2011, 15 rounds of the LCF (it was originally called the Industry Facilitation and Support Program) have resulted in 775 employment opportunities and 123 new apprenticeships.

This represents a leverage ratio of \$71 of contracts won by Western Australian SMEs for every \$1 of LCF funding awarded.

Detail of exemptions granted to agencies

The WA Jobs Act allows for a procurement agency to be exempt from the obligation to include a participation plan as part of the tender process.

Exemptions are conditional and still require reporting under the WAIPS.

Exemptions can be granted by the Minister for Jobs or his delegate, the Director General of the Department of Jobs, Tourism, Science and Innovation, in two ways:

- » On a case by case basis; or
- » As a standing exemption in relation to a prescribed class or circumstance of WAIPS supply.

A number of exemptions have been granted within the ‘Must be performed in WA’ and ‘CUAs and panel contracts’ categories.

The first is due to the nature of the contract and the necessity that an overwhelming amount of work must be carried out in WA irrespective who the contract is awarded to.

In terms of CUA and panel contracts, there can be no indication of the individual levels of work awards anticipated and as such, the details contained within a participation plan cannot be provided as part of a prospective supplier’s response.

Such degrees of flexibility in regard to exemptions have been built in to avoid unnecessary or unrealisable requirements being placed on agencies or prospective suppliers.

Whilst exemptions withdraw the need to include a participation plan as part of a WAIPS supply, reporting is required for employment, apprentices and training outcomes in addition to spend by jurisdiction that have been achieved during the contract period. Such reporting will commence in the 2019–20 Annual Report.

A total of 228 exemptions were approved during the 2018–19 financial year across the following categories:

CUAs and panel contracts	91
Must be performed in WA	99
Overseas expertise in specialised equipment	5
Sole source	32
Unique circumstances	1

Detail of exemptions granted to agencies (continued)

Common Use Arrangements (CUAs) and panel contracts

Approval Date	Agency Name	Tender Name
Common Use Arrangements		
27/10/2018	Department of Finance	Licensing Solutions Provider (LSP) for the Supply of Microsoft Licences to WA Government
09/01/2019	Department of Finance	Common Use Arrangement for Temporary Personnel
30/01/2019	Department of Finance	Bulk Groceries and Fresh Produce
18/04/2019	Department of Finance	Telecommunications Solutions – Mobile and Satellite
13/06/2019	Department of Finance	Computing and Mobile Devices
13/06/2019	Department of Finance	Supply of Microsoft Product Licences and Licensing Solutions
Panel contracts		
10/10/2018	Fremantle Port Authority	Industrial Plumbing Maintenance
10/10/2018	Fremantle Port Authority	Civil & Structural Maintenance
10/10/2018	Horizon Power	Pilbara Grid Distribution and Transmission Network Service
10/10/2018	Synergy	Consultancy Services Panel
10/10/2018	Synergy	General Equipment & Repair
10/10/2018	Synergy	ICT Consultancy Services Panel
10/10/2018	Synergy	Learning & Development Panel
10/10/2018	Synergy	Legal Services Panel

Approval Date	Agency Name	Tender Name
10/10/2018	Synergy	Minor Works Panel
10/10/2018	Synergy	Software Reseller Panel
10/10/2018	Fremantle Port Authority	Bulk Handling Equipment Maintenance
10/10/2018	Fremantle Port Authority	Cathodic Protection System Maintenance
10/10/2018	Fremantle Port Authority	Cleaning
10/10/2018	Fremantle Port Authority	Conveyor Maintenance
10/10/2018	Fremantle Port Authority	Diving
10/10/2018	Fremantle Port Authority	Dynamic Underkeel Clearance
10/10/2018	Fremantle Port Authority	Environmental Planning & Heritage
10/10/2018	Fremantle Port Authority	Industrial Blasting, Painting & Livestock Loading
10/10/2018	Fremantle Port Authority	Industrial Electrical Maintenance
10/10/2018	Fremantle Port Authority	Landscaping
10/10/2018	Fremantle Port Authority	Lease/Hire Financier
10/10/2018	Fremantle Port Authority	Lift & Escalator Maintenance
10/10/2018	Fremantle Port Authority	Machinery Hire & Labour Support
10/10/2018	Fremantle Port Authority	Main Sub Station Switchgear

Approval Date	Agency Name	Tender Name
10/10/2018	Fremantle Port Authority	Marine & Equipment Maintenance
10/10/2018	Fremantle Port Authority	Mobile Crane Hire
10/10/2018	Fremantle Port Authority	Mobile Equipment Mechanical Maintenance
10/10/2018	Fremantle Port Authority	Rail Siding Maintenance
10/10/2018	Synergy	Calibration & Testing
10/10/2018	Synergy	Environmental panel
10/10/2018	Synergy	Mobile Plant Equipment
12/10/2018	Horizon Power	Distribution Network Maintenance Midwest & Goldfields
16/10/2018	Horizon Power	Supply & Delivery of Fabricated Distribution Poles
31/10/2018	Western Australian Country Health Service (WACHS)	Supply of Remote Imagining and Monitoring Equipment
31/10/2018	Western Australian Country Health Service (WACHS)	Supply of Videoconferencing Equipment and Installation Services for the State-wide Telehealth Service
15/11/2018	Health Support Services	Metropolitan Trade Services Breakdown Repair, Planned Maintenance, Minor Works and Professional Services to Health Service Providers Panel Arrangements
23/11/2018	Health Support Services	Supply of Needleless Intravenous Access Systems and Associated Accessories to Western Australia Health Service Providers
23/11/2018	Health Support Services	Supply of Critical Care Consumables and Haemodynamic Monitoring Kits to Western Australian Health Service Providers
23/11/2018	Health Support Services	Negative Pressure Wound Therapy Equipment and Consumables to Western Australian Health Service Providers

Approval Date	Agency Name	Tender Name
23/11/2018	Health Support Services	Supply of Aseptically Compounded Goods and Services to WA Health Service Providers
23/11/2018	Health Support Services	Online Clinical Information Resources to the WA Health System
28/11/2018	Western Power	Professional Services
03/12/2018	Health Support Services	Endovascular Consumables including Vascular Surgery and Interventional Radiology
06/12/2018	Department of Training and Workforce Development	Jobs and Skills WA – Training Programs
18/12/2018	Health Support Services	Supply of General Clinical Consumables to Western Australia Health Service Providers – Health Support Services
21/12/2018	Health Support Services	Supply of Patient Aids and Appliances to Western Australia Health Service Providers
18/01/2019	Public Transport Authority of Western Australia	Bus Stop Accessibility Works Program: Survey and Design Services Panel
05/02/2019	Department of Fire and Emergency Services	Supply and Delivery of Volunteer Marine Rescue Vessels
07/02/2019	Horizon Power	Kimberley Vegetation Management Services
07/02/2019	Health Support Services	Supply of Enteral Feeding Systems, Infant Feeding Systems, and, Associated Consumables to Western Australia Health Service Providers
08/02/2019	Public Transport Authority of Western Australia	Procurement Facilitation Services Panel
08/02/2019	Public Transport Authority of Western Australia	Quantity Surveying & Independent Verification Services Panel
13/02/2019	Public Transport Authority of Western Australia	Project Engineers Panel
13/02/2019	Public Transport Authority of Western Australia	Construction Commercial Advisory Support Panel

Detail of exemptions granted to agencies (continued)

Common Use Arrangements (CUAs) and panel contracts (continued)

Approval Date	Agency Name	Tender Name
14/02/2019	Public Transport Authority of Western Australia	Strategic Technical Advice, Peer Reviews and Valuation Services Support Panel
20/02/2019	Department of Fire and Emergency Services	Provision of Catering Services during DFES Emergency Incidents
25/02/2019	Public Transport Authority of Western Australia	Graffiti Removal Services Panel
25/02/2019	Public Transport Authority of Western Australia	Contract Surveillance Services Panel Arrangement
28/02/2019	Western Power	Building Maintenance Services at Depots & Substations
13/03/2019	Department of Water and Environment Regulations	Panel arrangement to support the development and delivery of strategic policies and programs and implementation of the Western Australian Waste Strategy
21/03/2019	Public Transport Authority of Western Australia	Engineering Assurance, Design and Investigation Services Panel Arrangement
29/03/2019	Department of Education	Third Party Agreement with Private RTOs for VET to be Delivered in WA Public Schools
29/03/2019	Department of Finance	Provision of Food and Groceries for the Goldfields – Esperance Region
05/04/2019	Department of Education	Provision of Lease Facility
11/04/2019	Child and Adolescent Health Services	Provision of Orthoses, boots, braces and Orthotic Inserts
11/04/2019	Child and Adolescent Health Services	Provision of Mobile Personal Duress Alarm and Monitoring Services
11/04/2019	Health Support Services	Whole-of-Health Contract for Medical Transcription Services
11/04/2019	Western Power	Professional Engineering Services
05/05/2019	Public Transport Authority of Western Australia	Civil and Minor Construction Works
12/05/2019	Water Corporation	Preferred Supplier Agreement (Panel) for Dam Deformation Monitoring Services

Approval Date	Agency Name	Tender Name
15/05/2019	PathWest Laboratory Medicine WA	Supply of chemical solvents for the Department of Anatomical Pathology PathWest Laboratory Medicine WA.
17/05/2019	Forest Products Commission	Provision of Road Construction and Maintenance Services
17/05/2019	Forest Products Commission	Jarrah Post Harvest Regeneration Treatment Services
17/05/2019	Forest Products Commission	Planting and Fertilising Plantations and Native Karri
17/05/2019	Forest Products Commission	Second Rotation Site Preparation Service
17/05/2019	Forest Products Commission	Tree Pruning Services – Plantations
22/05/2019	Department of Education	Supply of School Uniforms and Specialty School Apparel to Western Australian public schools
24/05/2019	Department of Finance	Interior Fit out and Workplace Design Services Panel 2020
24/05/2019	Western Power	Drop-out fuses; electronic sectionlisers; emission limiting fuse links; current limiting fuse extenders; solid link isolators
24/05/2019	Western Power	Supply of distribution surge arresters
06/06/2019	Department of Fire and Emergency Services	Provision of Rescue and Ancillary Equipment
10/06/2019	Health Support Services	Supply of Tapes & Dressings to Western Australia Health Service Providers
18/06/2019	Horizon Power	Legal Consulting Services Panel
23/06/2019	Department of Fire and Emergency Services	Supply and Delivery of Personal Protective Equipment and Consumables
25/06/2019	Department of Justice	Provision of General Practitioner Services to Offenders in Custody – Regional Areas
Grand Total		91

Must be performed in Western Australia

Approval Date	Agency Name	Tender Name
10/10/2018	Synergy	Cooling Tower Replacement
10/10/2018	Synergy	Cooling Tower Wet Down System
10/10/2018	Synergy	Cooling tower repairs
10/10/2018	Synergy	Mungarra black start
10/10/2018	Synergy	MPS M7 replacement boiler drains
10/10/2018	Synergy	Replacement of Soot blower
10/10/2018	Synergy	Bore Water 5h void water security improvements
10/10/2018	Synergy	MPS M6 replacement of boiler drains
10/10/2018	Synergy	Fly Ash Dam Lift
10/10/2018	Synergy	KSS Perron Quarry bore waste supply pipe
10/10/2018	Synergy	Denham Site Switchboard replacement
10/10/2018	Synergy	Kalbarri Control System B gen compliant
10/10/2018	Public Transport Authority of Western Australia	Provision of Bus Services in the Claremont, Marmion and Joondalup Contract Areas
10/10/2018	Synergy	Civil Works
10/10/2018	Synergy	Coal plant operation and maintenance
10/10/2018	Synergy	Communication Support Services at Muja Power Station
10/10/2018	Synergy	Cooling tower inspections

Approval Date	Agency Name	Tender Name
10/10/2018	Synergy	Demolition Phase 4
10/10/2018	Synergy	Electrical Services
10/10/2018	Synergy	Fire and Safety Services to Synergy's Power Station Sites
10/10/2018	Synergy	Grit blasting
10/10/2018	Synergy	HVAC services to Synergy's Power Station Sites
10/10/2018	Synergy	Machining
10/10/2018	Synergy	Major Maintenance Services
10/10/2018	Synergy	New Admin Building at KRP
10/10/2018	Synergy	Non Destructive Testing (NDT)
10/10/2018	Synergy	Precipitator
10/10/2018	Synergy	RBI, Stat Inspections + Specialised NDT
10/10/2018	Synergy	Rotary Air Heater OEM Support
10/10/2018	Synergy	Specialised Welding and Shared Services at Muja
10/10/2018	Synergy	Specialised Welding and Shared Services at Kwinana Power Station
10/10/2018	Synergy	Thermal Insulation and Cladding
10/10/2018	Synergy	Valves (Furminite)
03/11/2018	East Metropolitan Health Service	Radiology and Medical Imaging Services for Armadale Health Service, Bentley Health service and Kalamunda Hospital

Detail of exemptions granted to agencies (continued)

Must be performed in Western Australia (continued)

Approval Date	Agency Name	Tender Name
03/11/2018	Main Roads WA	Supply and Delivery of Crushed Rock Base and Gravel Base course for South Coast Highway and Coolgardie Esperance Highway
06/12/2018	Department of Training and Workforce Development	Provision of Catering, Cleaning and Housekeeping Services for Muresk Institute
14/12/2018	Western Australian Country Health Service (WACHS)	Kimberley Renal Dialysis Services
18/12/2018	Public Transport Authority of Western Australia	Provision of "Orange" School Bus Services - Wangkatjungka
18/12/2018	Public Transport Authority of Western Australia	Provision of "Orange" School Bus Services - Albany
18/12/2018	Public Transport Authority of Western Australia	Provision of "Orange" School Bus Services - Tom Price Wakathuni
18/12/2018	Public Transport Authority of Western Australia	Provision of "Orange" School Bus Services - Pinjarra
18/12/2018	Public Transport Authority of Western Australia	Provision of "Orange" School Bus Services - Malibu South
18/12/2018	Public Transport Authority of Western Australia	Provision of "Orange" School Bus Services - Malibu Ravenswood
18/12/2018	Public Transport Authority of Western Australia	Provision of "Orange" School Bus Services - Kenwick
18/12/2018	Public Transport Authority of Western Australia	Provision of "Orange" School Bus Services - Karratha
18/12/2018	Public Transport Authority of Western Australia	Provision of "Orange" School Bus Services - Bunbury
03/01/2019	Western Australian Country Health Service (WACHS)	Renal dialysis services for the South West based in Bunbury and Busselton, including; staffing, equipment, maintenance, and consumables
21/01/2019	Synergy	Replacement of Cranes at Muja Power Station
25/01/2019	Child and Adolescent Health Services	Provision of support for children with - highly medically complex and technological needs in the community
25/02/2019	Rotttnest Island Authority	Provision of Residential Commercial Property Management Services

Approval Date	Agency Name	Tender Name
28/02/2019	Public Transport Authority of Western Australia	The Provision of The Geraldton Regional Town Bus Services
05/03/2019	North Metropolitan TAFE	Provision of Cleaning Services for North Metropolitan TAFE
04/04/2019	Water Corporation	Burrup Seawater Supply Jetty Maintenance
11/04/2019	Horizon Power	Kununurra Truck Wash
23/04/2019	Horizon Power	Esperance Power Project (Power Purchase component of the RFT)
07/05/2019	Child and Adolescent Health Services	Provision of Planned Preventative Maintenance (PPM) and Reactive Maintenance (RM) for CAHS for Hydraulic Services
17/05/2019	Forest Products Commission	Pine Harvesting and Haulage Services
17/05/2019	Forest Products Commission	Supply and delivery of composted pine bark to Manjimup Nursery
23/05/2019	Water Corporation	Supply and Install Solar PV Systems
04/06/2019	Water Corporation	Subiaco WWTP Aeration (MABR) Trail
06/06/2019	Department of Communities	Brabham Development Civil Construction Services
18/06/2019	Water Corporation	Hopetown Service Tank Refurbishment
18/06/2019	Water Corporation	Busselton Ford Crossing Replacement
18/06/2019	Western Australian Country Health Service (WACHS)	Housekeeping and Cleaning for Karratha, Wickham and Roebourne Staff Accommodation
20/06/2019	Department of the Premier and Cabinet	Management, Operation and Maintenance of Ministerial Aircraft
20/06/2019	Western Australian Sports Centre Trust (VenuesWest)	Provision of Regular and Event Cleaning Services

Approval Date	Agency Name	Tender Name
23/06/2019	Department of Training and Workforce Development	Provision of Catering Services for Muresk Institute
30/06/2019	Water Corporation	Phillimore St. Main Drain Upgrade
30/06/2019	Water Corporation	Osborne Park BD Upgrade Drain & Culverts
30/06/2019	Water Corporation	Beenyup WWTP Energy Recovery
30/06/2019	Water Corporation	SDOOL SV9 to Safety Bay Road Duplicate
30/06/2019	Water Corporation	Woodman Pt WWTP Interim Upgrade to 180 ML/d
30/06/2019	Water Corporation	Kununurra Coolibah Dr North Sewer Upgrade
30/06/2019	Water Corporation	SPS Generator Retrofit Planning Program
30/06/2019	Water Corporation	Collie WWTP Sludge Dewatering
30/06/2019	Water Corporation	Kemerton WWTP Sludge Dewatering Upgrade
30/06/2019	Water Corporation	Mandurah Nth Pebble Beach PS4 PM & 120L
30/06/2019	Water Corporation	Beverley 4ML Tank & DN300 & PS1 Upgrade
30/06/2019	Water Corporation	Greenbushes to Kirup Link
30/06/2019	Water Corporation	Kirup Dam New Spillway
30/06/2019	Water Corporation	Wungong Dam Outlets Remedial Works
30/06/2019	Water Corporation	Balingup Dam Remedial Works
30/06/2019	Water Corporation	Kalgoorlie Reservoir No 3 Remedial Work

Approval Date	Agency Name	Tender Name
30/06/2019	Water Corporation	Carnarvon Brown Range Tanks Inlet Pipes
30/06/2019	Water Corporation	LGSTWS Porongurup WS Replace Supply Main
30/06/2019	Water Corporation	Northam No2 Tank Roof Replacement
30/06/2019	Water Corporation	Manjimup Source Investigations drilling
30/06/2019	Water Corporation	LGSTWS Werillup Stage 3 Expansion
30/06/2019	Water Corporation	Australind WTP Fluoride Dosing System
30/06/2019	Water Corporation	Eaton WTP Fluoride Dosing System
30/06/2019	Water Corporation	Watheroo WTP Discoloured Water Improve
30/06/2019	Water Corporation	Metro Proactive Water Retic Renewal FY20
30/06/2019	Water Corporation	Walkaway Fluoride Dosing Renewal
30/06/2019	Water Corporation	Cranbrook Contingency UF WTP
30/06/2019	Water Corporation	Metro Los Water Retic Renewal FY20
30/06/2019	Water Corporation	Nilgen Tank Replacement
30/06/2019	Water Corporation	Samson Brook WTP
30/06/2019	Water Corporation	Cane River Bore field System Up-Grade
30/06/2019	Water Corporation	Stirling Dam CDP
Grand Total		99

Detail of exemptions granted to agencies (continued)

Overseas expertise in specialised equipment

Approval Date	Agency Name	Tender Name
10/10/2018	Synergy	Transport Air Compressor Replacement
10/10/2018	Synergy	Maintenance of Turbine Auxiliary
14/12/2018	Health Support Services	Supply of Blood Glucose and Ketone Monitors, Associated Accessories and Consumables to Western Australia Health Service Providers. Amendment received 11/12/2018
23/04/2019	PathWest Laboratory Medicine WA	Tissue Processors for Anatomical Pathology including supply, installation, commissioning and maintenance
30/06/2019	PathWest Laboratory Medicine WA	Provision of High Throughput Extraction Instrument(s) including Supply, Maintenance, Consumumption & Kits
Grand Total		5

Sole source

Approval Date	Agency Name	Tender Name
10/10/2018	Synergy	Microsoft Enterprise Agreement
21/12/2018	Health Support Services	Supply of Endoscopy Products – Boston Scientific
21/12/2018	Health Support Services	Supply of Endoscopy Products – Cantel (Australia)
21/12/2018	Health Support Services	Supply of Cochlear Prostheses – Cochlear Limited
21/12/2018	Health Support Services	Supply of Cochlear Prostheses – Med-El Implant Systems Australasia
21/12/2018	Health Support Services	Supply of Cardiothoracic Valves – Abbott Medical Australia
21/12/2018	Health Support Services	Supply of Cardiothoracic Valves – Edwards Lifesciences
21/12/2018	Health Support Services	Supply of Shoulder Prostheses – Johnson and Johnson
21/12/2018	Health Support Services	Supply of Shoulder Prostheses – Lima Orthopaedics
21/12/2018	Health Support Services	Supply of Shoulder Prostheses – Wright Medical Australia
21/12/2018	Health Support Services	Supply of Spinal Prostheses Systems – Lifehealthcare Distribution
21/12/2018	Health Support Services	Supply of Spinal Prostheses Systems – Nuvasive
21/12/2018	Health Support Services	Supply of Bone Putty, Spinal Prostheses Systems and Cardiothoracic Valves – Medtronic Australia
21/12/2018	Health Support Services	Supply of Bone and Tissue Products – Pluslife
11/01/2019	Department of Justice	Digital Radio Network, Terminal Equipment & Support (19/3 Sent email to John Lambie DOJ requesting for to submit from DOJ rather than the supplier)
14/01/2019	Child and Adolescent Health Services	Fire Protection

Approval Date	Agency Name	Tender Name
14/01/2019	Child and Adolescent Health Services	Electrical Engineering Services
14/01/2019	Child and Adolescent Health Services	Technology Package
30/01/2019	Child and Adolescent Health Services	Operating Theatres With Associated Control Rooms And Scrub Areas – Provision of Planned Preventative Maintenance (PPM) and Reactive Maintenance (RM) for Child and Adolescent Health Service
30/01/2019	Child and Adolescent Health Services	CSSD assets – Provision of Planned Preventative Maintenance (PPM) and Reactive Maintenance (RM) for Child and Adolescent Health Service
30/01/2019	Child and Adolescent Health Services	Anaesthetic Machines – Provision of Planned Preventative Maintenance (PPM) and Reactive Maintenance (RM) for Child and Adolescent Health Service
30/01/2019	Child and Adolescent Health Services	Endoscopic and Laparoscopic Systems – Provision of Planned Preventative Maintenance (PPM) and Reactive Maintenance (RM) for Child and Adolescent Health Service
30/01/2019	Child and Adolescent Health Services	Endoscopic and Laparoscopic Systems – Provision of Planned Preventative Maintenance (PPM) and Reactive Maintenance (RM) for Child and Adolescent Health Service
30/01/2019	Child and Adolescent Health Services	Navigation – Main equipment plus Software and Cranial & ENT Apps – Provision of Planned Preventative Maintenance (PPM) and Reactive Maintenance (RM) for Child and Adolescent Health Service
30/01/2019	Child and Adolescent Health Services	92 x AGV Compatible General and Comingled Waste Trolleys and 50 x General Store Trolleys – Provision of Planned Preventative Maintenance (PPM) and Reactive Maintenance (RM) for Child and Adolescent Health Service;
30/01/2019	Child and Adolescent Health Services	Mechanical Services Site Wide – Provision of Planned Preventative Maintenance (PPM) and Reactive Maintenance (RM) for Child and Adolescent Health Service;
17/03/2019	Department of Training and Workforce Development	Provision of Strategic Information and Advice on VET Industry Needs
22/03/2019	Synergy	Electrolyser cell overhaul project

Approval Date	Agency Name	Tender Name
02/05/2019	Department of Jobs, Tourism, Science & Innovation	Supply of key activities relating to strengthening relationships and strategic thinking between Australia, the Indo-Pacific and United States
13/06/2019	Department of Training and Workforce Development	Co-ordinated purchase of Blackboard software for the TAFE sector
21/06/2019	Department of Jobs, Tourism, Science & Innovation	Request for Heritage Surveys over areas of the Burrup Strategic Industrial Area
27/06/2019	Department of Jobs, Tourism, Science & Innovation	Implementation of the Western Australian Government Strategy: Where bright futures begin – International Education in Perth, Western Australia 2018–2025
Grand Total		32

Overseas expertise in specialised equipment

Approval Date	Agency Name	Tender Name
28/11/2018	Department of the Premier and Cabinet	Purchase of Ministerial Aircraft
Grand Total		1

Categories free of exemptions were:

- » Classified and sensitive
- » Emergency
- » Must be performed overseas

Contact

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Government of **Western Australia**
Department of **Jobs, Tourism, Science and Innovation**