



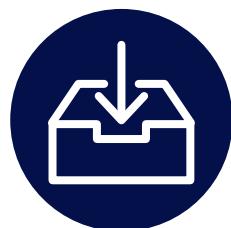
Department of
Jobs, Tourism, Science
and Innovation



WA Industry Link Annual Report 2020-21



As at 30 June 2021



216

participation plans received



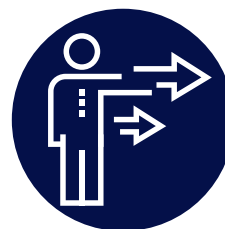
91%

of estimated spend in WA



141

Local Capability Fund
applications awarded



13

WAIPS Implementation
Working Group meetings held



1,311

estimated apprenticeships and
traineeships in WA



17,201

estimated jobs supported in WA



48,955

visits to the WA Industry Link Portal

Contents

Minister's foreword.....	2
Executive summary.....	4
Industry Link Advisory Service.....	5
Western Australian Industry Participation Strategy (WAIPS).....	5
Western Australian Buy Local Policy 2020	5
The WA Industry Link Portal	5
Implementation Working Groups.....	7
Media and communications	9
Strategic project	11
METRONET Railcar Program.....	11
Project summaries.....	12
Metropolitan	12
Kimberley	13
Pilbara	13
Gascoyne	14
Mid-West.....	14
Goldfields Esperance.....	15
Wheatbelt	16
Peel	16
South West.....	17
Great Southern.....	18
Bunbury Outer Ring Road update.....	18
Western Australia Police Force – New twin engine helicopter project.....	19

Initiatives	20
Training	20
Pipeline of Work	20
WA Jobs Plan initiatives	20
Stand-alone power systems	21
Local Government interest in alignment with WAIPS	21
Edith Cowan University City Campus	21
ICT procurement	21
Social Procurement Framework alignment	21
WAIPS 2020 initiatives	22
Appendix – Summary of reported outcomes and notable data	23
Number of awarded tenders that required a participation plan	23
Total estimated workforce including apprentices and trainees.....	23
Estimated workforce, apprentices or trainees.....	24
Actual workforce, apprentices or trainees	25
Estimated spend.....	26
Actual spend.....	26
Delivering Community Services in Partnership exemption – aggregated reporting	26
Industry Link Advisory Service activity summary	27
Government Agency engagement	27
Industry engagement	27
Western Australian Industry Participation Strategy (WAIPS)	27
Local Capability Fund (LCF)	27
Local Capability Fund statistics	28
Detail of exemptions granted to agencies	29

Minister's foreword

This is my first WA Industry Link Annual Report that I have the pleasure of presenting to the Parliament.

I became Minister for State Development, Jobs and Trade following the March 2021 election, inheriting this portfolio from the Premier. In my time in this role, I have been greatly impressed by what has been achieved since the introduction of the *Western Australian Jobs Act 2017* (WA Jobs Act) in December 2017.

These achievements include the development and implementation of the Western Australian Industry Participation Strategy (WAIPS) that introduced enhanced access to opportunities for local small to medium sized enterprises (SMEs) to participate in state government procurement. WAIPS also introduced uniform procurement policy coverage across state agencies, including Government Trading Entities (GTEs) and improved awareness of the economic and business impact of the \$30 billion per annum agency expenditure.

Since the full implementation of WAIPS in October 2018, it is estimated that 41,113 Western Australian jobs, including 2,773

apprentices and 89.95 per cent of local sourcing have been achieved to 30 June 2021. These jobs have been made possible by the high levels of co-operation the Department of Jobs, Tourism, Science and Innovation (the department) has received from both agencies and suppliers; both in adopting WAIPS process and in appreciating the government's purpose of linking expenditure to general economic outcomes and jobs.

This relationship between expenditure and general economic outcomes and jobs became even more crucial in 2020-21 due to the impact of the COVID-19 pandemic. The state government, in maintaining employment and business activity, introduced a range of major stimulus packages whose success depended on the appropriate functioning of WAIPS. Equally, in actioning commitments outlined in the WA Jobs Plan (February 2021), the WAIPS process is critical to the success of many of these initiatives in generating on-going escalation in employment and business activity.

The ongoing delivery of WAIPS is supported by a commitment to upgrade and enhance the strategy on an annual basis, to effect improvements in both content and approach. Feedback and input from agencies and business help assist this process.

The Regional Communication Forums (forums) held across Western Australia are an important source of feedback from participants in this regard and a number of enhancements enacted are directly attributable to inputs received at these forums.

During 2020-21, these enhancements included a greater emphasis on the operation of Common Use Arrangements (CUA) and Agency Panel Contracts particularly in terms of participation of regional suppliers.

The department also initiated training for regional SMEs on doing business with state government agencies, while a focus on forecasting future demand and local participation in state grants for capital projects was introduced.

Feedback from agencies and suppliers on these initiatives has been positive, for example, there has been a 25 per cent increase in agencies using the 'Early Tender Advice' section of the Tenders WA web page, while a number of GTEs are using a similar approach on their web sites.

An important consideration for 2020-21 was the need to ensure ongoing correlation between the provisions of the WA Jobs Act, WAIPS and the Western Australian Buy Local Policy 2020 that was launched by the Premier in July 2020.

The WA Buy Local Policy covers procurement below the WAIPS thresholds, with the same intent of ensuring maximum use by agencies of competitive local suppliers. This WA Buy Local Policy, for which I am also responsible, has a strong focus on achieving positive regional outcomes.

A further initiative during the year, was the introduction of the *Procurement Act 2020* and the related Western Australian Procurement Rules, launched in June 2021. The Department of Finance is responsible for administering the procurement rules, while there has been a requirement to ensure functionality with WAIPS. The procurement rules

focus on ensuring agencies' procurement processes are aligned.

WAIPS and the WA Buy Local Policy work to ensure that local industry is given full, fair and reasonable opportunity to participate in the state agency market.

I am pleased to present this report on behalf of the WA government.



Hon Roger Cook MLA

Deputy Premier; Minister for Health; Medical Research; State Development, Jobs and Trade; Science



Executive summary

The WA Jobs Act and WAIPS have a significant and varied number of aspects to their implementation.

The department maintains and populates the WA Industry Link Portal through which policy guidance is provided to agencies and prospective suppliers in addition to promoting forums, events and other related initiatives. This advice on the operation of WAIPS and the opportunities it presents is supplemented through meetings and briefings with individual businesses, various industry associations and state agencies.

In 2020-21, 18 forums were undertaken across Western Australia. The forums play a critical role in informing regional SMEs about contracting opportunities, enabling them to be better prepared when bidding to supply to the state's estimated annual \$30 billion spend on goods, services and works. Forum locations included Broome and Derby in the Kimberley through to Carnarvon and Geraldton, Northam in the Wheatbelt and in the southern half of the state; Mandurah, Bunbury, Albany, Esperance and Kalgoorlie. The forums were

delivered despite limitations imposed by COVID-19, and were strongly supported by agencies with a significant regional presence, such as the Departments of Finance; Communities; Primary Industries and Regional Development; Main Roads; and the port authorities.

The contribution of the Local Content Advisers Network was also crucial to the success of the forums, in both attendance and constructive input.

A further dimension to WAIPS is the strategic project initiative. The METRONET Railcar Program, as the first strategic project, achieved a significant milestone with the official opening of its Bellevue manufacturing facility by the Premier on 7 June 2021.

As part of the WA Jobs Plan, a second strategic project was selected; this being the acquisition of stand-alone power systems by the state's energy GTEs. The government's objective is that these systems should be manufactured locally.

A key factor for the success of WAIPS is that Western Australia possesses a competitive supply base that meets the

majority of the needs of state agencies. This is borne out by consistently high-levels of local participation captured by WAIPS since October 2018. The government is committed to ensure this relationship is both maintained and enhanced in the public-sector market, and also in supply to other major markets.

To this end, the functioning of the department's Local Capability Fund (LCF) is central. The LCF aims to assist local SMEs to improve their capacity, capability and competitiveness to supply goods, services and works to the government, major projects and other important markets.

There were seven rounds of the LCF in 2020-21 resulting in funding being provided to 141 Western Australian businesses.

The LCF played an important role in supporting local businesses impacted by COVID-19, with the government announcing a record \$12 million funding for the program in 2020-21.

Industry Link Advisory Service

Western Australian Industry Participation Strategy (WAIPS)

Over the 2020-2021 period, 216 Participation Plans supported an estimated creation of 18,512 Western Australian jobs, including 4,972 regional jobs.

Around 1,311 Western Australian apprenticeships and traineeships were estimated to be created during this period. In terms of contract award, 91.62 per cent of contract value was reported as Western Australian content.

Western Australian Buy Local Policy 2020

Following extensive consultation with agencies, industry associations and suppliers, the WA Buy Local Policy was launched by the Premier in Kalgoorlie in July 2020.

A unique feature of the WA Buy Local Policy is the use of agency

implementation agreements that outline an agency's commitment to the application of the policy. The first agreement was signed on 12 August 2020 between the department and the Department of Finance.

During the period, 19 agencies signed their WA Buy Local Policy Implementation Agreement with the department's Director General, including GTEs.

The WA Industry Link Portal

Over the past 12 months, the portal has been accessed a total of 48,955 sessions. It is pleasing to note that this is up 36.5 per cent from last year. The most accessed pages include the LCF, Participation Plans and the WAIPS page.

The portal continues to act as a critical mechanism for both suppliers and agencies in understanding important government initiatives including the WAIPS, the WA Buy Local Policy and accessing funding opportunities like the LCF.

At a glance statistics



48,955
visits

▲36.5%
from last year



33,029
users

▲44.2%
from last year



320
new subscribers

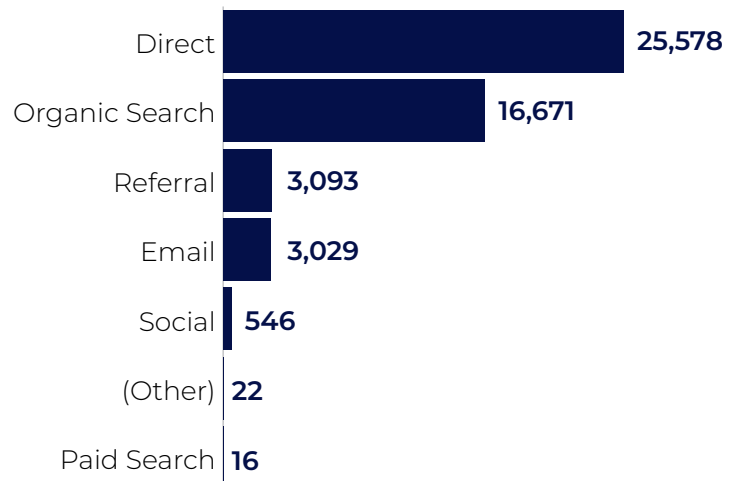


95,388
page views

▲24.9%
from last year

Channel performance

Traffic breakdown by channel



Top ranking pages

Page	Views
Home	11,710
/advisory-services/services-to-businesses-sub-contractors/local-capability-fund	9,916
/about/western-australian-industry-participation-strategy	6,230
/participation-plans/participation-plans	5,153
/resources-library	4,099
/events	3,239
/participation-plans/how-to-complete-a-participation-plan	2,829
/tenders/local-government-opportunities	2,534
/tenders/western-australian-government-opportunities	2,115
/e/waips-2020-and-pipeline-of-work-launch-tickets-124963837201	1,991

Top ranking news pages

News items	Views
/a-perth-company-is-producing-10000-face-shields-for-frontline-health-workers-for-the-covid-19	490
/revamped-buy-local-policy-to-create-jobs-in-regional-wa	369
/first-wa-buy-local-policy-2020-implementation-agreement-signed	251
/state-government-unveils-10-million-funding-package-for-covid-affected-businesses	174
/state-government-announces-four-new-rounds-of-the-local-capability-fund	164
/meet-your-local-content-adviser-charlotte-mcintyre-great-southern-content-adviser	156
/western-australian-businesses-wanting-to-supply-products-in-relation-to-covid-19	154
/wa-government-to-deliver-a-pipeline-of-work-worth-27-billion-over-the-next-4-years	153
/another-wa-buy-local-policy-2020-implementation-agreement-signed	148
/metronet-railcar-facility-in-bellevue-now-complete	141

Implementation Working Groups

Interaction with members of the Implementation Working Groups covered the provision of advice on the WA Buy Local Policy, which was released on 3 July 2020; queries from agencies concerning the development of an implementation agreement; LCF updates; forums feedback; inviting agency involvement in the training program being delivered to regional SMEs; and coverage of WAIPS issues, such as reporting and participation plan matters.

Due to the effective functioning of WAIPS with key spending agencies, there has been an ability to reduce the frequency of formal meetings. Contact is maintained through day-to-day communication.

Local Capability Fund (LCF) recipient write ups

Metropolitan

Blacktree Technology (COVID-19 Business Recovery and Growth Round) – two new contracts valued at \$3.05 million, four new staff

Blacktree Technology is a Perth based small business that designs, manufactures, installs, and maintains high specification UHF SATCOM products and systems to the Australian defence sector and exports to European and US based defence customers. The COVID-19 pandemic meant that a number of their projects were cancelled or put on hold due to the inability to travel. As a result, they saw a 58 per cent reduction in turnover and were unable to continue pre-pandemic levels of investment in equipment and expertise to maintain their growth.

The company received \$93,621.43 in funding under the COVID-19 Business Recovery and Growth Round for assistance with the development of tendering processes, procedures and documentation, and the purchase of prototyping and manufacturing

equipment. Through these activities the business sought to increase the production and maintenance capabilities of their workshop which would add the specific benefit for prototyping new products for Defence applications.

Since receiving the funding, the business has reported that they have won two new government contracts and have brought on four new staff.

CADDS Group (COVID-19 Business Recovery and Growth Round) – five new contracts valued at \$1.85 million, four new staff, two new apprentices

CADDS Group is a Perth based medium-sized multidisciplinary engineering and design consultancy business which provides services to the mining and government sectors. The business provides six core services: engineering, surveying, architecture, fabrication, product innovation, and energy, through a concept-to-completion service.

Due to the COVID-19 pandemic, the company's pipeline of work reduced dramatically and lead to a 23 per cent reduction in turnover and all staff having their working hours reduced by 20 to 60 per cent.

The business was successful under the COVID-19 Business Recovery and Growth Round and received \$100,000 to purchase laser scanners and specialised processing computers to position them to grow in the mining sector. The funding allowed the business to continue their technical investment which had been constrained by the pandemic.

Since receiving the funding, the company has reported that they have won five new contracts in the mining sector, and brought on four new staff and two new apprentices.



Regional

Indigenous Professional Services (Aboriginal Business Round) - 50 new contracts, total of \$1 million value, 15 new staff

Indigenous Professional Services is a majority Indigenous owned South West medium-sized business that provides professional consultancy services to the construction, Defence, government, media, mining, oil and gas, and education sectors.

They deliver organisational development and leadership, research and evaluation, business advisory, and Indigenous engagement and project services to their clients.

The company received funding under the Aboriginal Business Round in 2020-21 and had previously been successful in the Regional Aboriginal Business Round in 2018/19. Under the Aboriginal Business Round, Indigenous Professional Services received \$41,776.80 to purchase audio/video, computer and teleconferencing equipment to increase their capability for remote delivery and access.

Since receiving funding for the 2020-21 Aboriginal Business Round, the business has reported that they have won 50 new contracts and have brought on 15 new staff.



Andast (COVID-19 Business Recovery and Growth Round) - 4 new contracts, total of \$980k value, 2 new staff

Andast Pty Ltd- The Ag Shop is a Wheatbelt small business, servicing suppliers to the agricultural, mining, and industrial sectors. The business was significantly impacted by COVID-19, finding a large decrease in sales and a 40 per cent reduction in turnover.

The business was successful under the COVID-19 Business Recovery and Growth Round and received \$42,765 to purchase a customized tandem axle trailer.

Through purchasing the new equipment, the business sought to increase their capacity to service current clients and compete with larger companies, to gain new contracts and keep business in the local community.



“Small businesses are the lifeblood of our small regional communities, the backing of the LCF has enhanced and strengthened the business capabilities including staff allowing competitiveness and confidence for the future,” Astrid Mead, Andast Pty Ltd.

Media and communications

The department’s WA Industry Link communications approach continued to play a critical role informing stakeholders on a range of government initiatives, including the WAIPS and the WA Buy Local Policy.

The LCF enabled 45 businesses to share in a total of \$2 million to improve their ability to supply to major WA Government projects. A further 96 recipients shared in an extra \$10 million

to assist with COVID-19 recovery, and to explore potential supply opportunities for Personal Protective Equipment.

To achieve these broad outcomes the approach focused on:

- » maintaining and updating the portal with essential information for WA businesses and agencies
- » providing a range of training and information sessions to agencies and businesses
- » creating and participating in a number of events to maximise reach to stakeholders
- » a strong social media presence and a regular e-newsletter
- » media engagement.

Media engagement

WA Industry Link continued to use widespread and effective communication channels to promote new government initiatives and enhancements to key government policies including WAIPS and the WA Buy Local Policy.

As part of the government’s commitment to continually improve WAIPS, it was refined and enhanced to simplify processes for both the contracting agencies and prospective suppliers with

the intent of creating better outcomes for WA businesses and, in turn, communities.

The WA Buy Local Policy was promoted through various communication channels. The policy is expected to support an extra 3,000 regional jobs and more than 200 apprenticeships and traineeships during the first 12 months of operation.

The WA Buy Local Policy ensures state government agencies prioritise local businesses that are based in the regional locations in which the work or service is being delivered.

Regional Communication Forums

As part of the government’s commitment to job creation and regional development, the department delivered a record 18 Regional Communication Forums across regional WA during the year.

The forums continue to play an important role in informing regional SMEs of contracting opportunities, enabling them to be better prepared when bidding to supply to the WA Government’s estimated annual \$30 billion spend on goods, services and works.

More than 600 regional stakeholders registered for the events that provided SMEs with important information on

government initiatives, including the WAIPS, the WA Buy Local Policy and the department's successful funding program, the LCF.

These strategies and funding strive to deliver opportunities for Western Australian businesses and workers and ensure they are maximised when it comes to supplying to government, including benefits to regional Western Australia.

The forums were highly successful, with 96 per cent of survey respondents stating they found the information at the events helpful.

In the short period of three years, the forums have become an important means of delivering information on supply opportunities between government agencies and regional businesses. Feedback received from previous forums has helped shape the development of the WA Buy Local Policy, while contributing to the on-going development and enhancement of the WAIPS.

Events

Last financial year, the department helped deliver the Government's Pipeline of Work stimulus, which was launched by the Premier in November 2020. Approximately 700 SMEs

participated in this event. The critical Pipeline of Work, worth \$27.1 billion over the next four years, is part of the government's approach to create jobs for Western Australians and stimulate the economy.

One of the key features of the pipeline initiative is local businesses having access to information that will give them time to build their capacity and capability to bid for work.

The enhancements to the WAIPS 2020, was also announced at the event, which continues as a key means of ensuring WA businesses receive a bigger share of work by maximising supply opportunities.

The department again played a key role at the Australasian Oil and Gas Exhibition and Conference (AOG) 2021 in Perth, with the WA Industry Link, WAIPS and the WA Jobs Act promoted at the two-day conference. The department continued its ongoing partnership with AMC Management (WA) Pty Ltd to exhibit and promote the theme "Local content and local jobs for Western Australians".

To reflect the innovative and changing environment of the oil and gas industry, the event has been rebranded as AOG Energy. The event's Forward Work Plans

provide local SMEs with detailed information on current and future opportunities in the industry and continue to receive industry support and recognition.

In the media:

[Revamped Buy Local policy to prioritise jobs in regional WA](#)

Friday 3 July 2020

[State-wide forums on regional business opportunities underway](#)

Tuesday 21 July 2020

[\\$10 million to support manufacture of WA-made PPE](#)

Thursday 23 July 2020

[\\$2 million dollar boost for Western Australian businesses.](#)

Tuesday 18 August 2020

[\\$10 million committed to fast-track WA call centres and back office services](#)

Thursday 24 September 2020

[\\$27 billion Pipeline of Work to support long-term recovery and create jobs](#)

Thursday 19 November 2020

[ECU seeking lead architect and lead design engineers for multimillion dollar city](#)

Monday 16 November 2020

[Edith Cowan University awards five major contracts in multi-million dollar](#)

[Perth City Deal milestone](#)

Wednesday 9 June 2021

Strategic project

METRONET Railcar Program

Contracting agency

Public Transport Authority

Progress update

In December 2019, Alstom was awarded the contract to deliver the METRONET Railcar Program. As a strategic project under the WA Jobs Act, the contract requires Alstom to meet the target of 50 per cent local (WA) content for the manufacturing of the new railcars in Western Australia.

Construction of the new railcar manufacturing facility in Bellevue was completed by WA company Firm Construction and opened on 7 June 2021 by Premier Mark McGowan and Minister for Transport Rita Saffioti, with METRONET and Alstom leadership.

Alstom has now commenced the fit-out of the site, with the support of WA companies such as CAMCO and Chess Engineering. More than 80 full-time Alstom employees are currently working in Bellevue towards the manufacturing of the railcars. Every month, an additional 10



to 15 employees will start work, with up to 200 people to be reached before mid-2022. In parallel, agreements were finalised with the North Metropolitan TAFE for a training program for all newly employed electricians.

In addition, major contracts were signed with suppliers for the supply of railcar components with significant (WA) local content. Among others, Hofmann Engineering will provide bogie frames from 2022; McConnell will provide

passenger seats and is currently in the process of setting up their new premises in WA.

International supplier KNORR-Bremse will manufacture and supply the air conditioning units. From their WA premises, AERISON will provide metallic sub-assemblies, Austbreck will assemble the pantographs in WA, and the coupler supplier DELLNER will use WA sub-contractors for many sub-components.

Project summaries

Metropolitan

Project: Hill 60 Bank Remediation

Agency: Department of Planning, Lands and Heritage

Awarded Supplier: MMM WA Pty Ltd

Supplier Region: Metropolitan

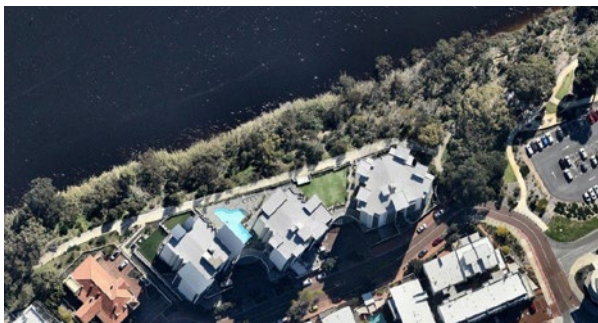
Actual Workforce (All WA): 79

Local Content% (All WA): 100%

Contract Value: \$4,050,616

Hill 60, a steep foreshore bank on the Swan River, is located at Lot 809 Tanunda Drive, Rivervale.

The steep bank and its ongoing erosion presented an unacceptable risk to infrastructure adjacent to the site (including walkways and residential apartment buildings), and hence the Hill



60 Bank Remediation Project was undertaken to provide a long-term solution to stabilise the bank.

In 2017, the Department of Planning, Lands and Heritage (DPLH) engaged M P Rogers & Associates Pty Ltd to undertake investigations and design works to identify key issues at the site and develop a long-term solution to remediate these issues. Over the period from 2017 to 2019, with the assistance of geotechnical consultants, concept through to detailed design and documentation were undertaken for the Hill 60 Bank Remediation. In 2019, MMM Pty Ltd (MMM) was awarded the contract to construct the remediation works. These works broadly included clearing of a temporary access track to the base of the



bank, the construction of a rock revetment toe berm (including clearing of vegetation, placement of granite aggregate, geotextile fabric, limestone filter rock and limestone armour rock), clearing and regrading of the bank to a stable slope, placement and compaction of fill to achieve the required slope along the length of the bank, revegetation and landscape works and grout permeation under the walkway at the top of the slope to prevent any undermining.

DPLH formed a strong working relationship with MMM and was highly satisfied with the project outcomes achieved and the standard of work delivered. The project featured a number of inherent complexities and required considerable stakeholder consultation and liaison which MMM delivered without issue. In addition to this, MMM was able to deliver on the objectives of WAIPS, being a local Perth business, and utilising other local subcontractors and suppliers in delivering these works. As part of the project, they provided a number of trainee opportunities, including for Indigenous students from Clontarf College.

Kimberley

Project: North Regional TAFE Broome – NDIS Training Facility

Agency: Department of Finance

Client Agency: North Regional TAFE

Awarded Supplier: Broome Builder Pty Ltd

Supplier Region: Kimberley

Actual Workforce (All WA): 46

Local Content % (All WA): 100%

Contract Value: \$704,910

The construction of a new special built facility/house to train people providing care to persons with disabilities or age-related immobility.

The facilities were handed over for use in July 2020.



Works progress update 2020-21

Construction update: currently in defects liability period. Scheduled for final completion in mid-2022.

Handover

Handover was in July 2020.

Pilbara

Project: Port Hedland Administration Building Refurbishment

Agency: Pilbara Ports Authority

Awarded Supplier: H & M Tracey Construction Pty Ltd

Supplier Region: Pilbara

Actual Workforce (All WA): 154

Local Content% (All WA): 100%

Contract Value: \$3,760,068

The original Pilbara Ports Authority (PPA) administration building located at Port Hedland was constructed in the late 1960s. Extensions to the building were completed in 2003 and 2009, however, despite this work, there was insufficient space within the building to accommodate all staff and demountable buildings were used for various functions such as information technology and finance teams.

As the building's services, including air conditioning and electrical systems, were outdated, cabling infrastructure did not comply with modern standards and, with increasing maintenance costs for services and roofing, PPA issued a public tender for refurbishment of the building to restore and improve its functionality and compliance, accommodate the additional employees required by PPA, as well as providing a more cohesive work environment by relocating staff from external demountable buildings into the main building.

The refurbishment included installation of a new roof, provision of meeting rooms, reconfiguring the main entrance, removing existing walls and installing new partition walls and doors in addition to new cabinets, fixtures and ablutions, kitchen and amenities areas.

Improving systems was also part of the refurbishment work, relating to new lighting, electrical/data infrastructure, an IT control room and upgraded air conditioning system to bring the building into compliance with modern standards.

A public tender was published through Tenders WA and following completion of the tender process, the contract was awarded to H & M Tracey Constructions Pty Ltd (HMT) at a cost of approximately

\$3.7 million. HMT is a majority Aboriginal owned (51 per cent) construction company, which was established in 2000 with the Head Office located in Perth and regional offices in Karratha, Broome and Derby. HMT is also registered with the Aboriginal Business Directory Western Australia and Supply Nation's Indigenous Business Directory.

Practical completion of the project was achieved on 20 December 2020 and the final WAIPS report submitted by HMT noted that 70 per cent of the actual contract spend was in regional WA with the balance in metro WA and with a 100 per cent WA workforce.

Gascoyne

Project: Gascoyne Research Station, Carnarvon – Retractable Roof Cooling House

Agency: Department of Finance

Client Agency: Department of Primary Industries and Regional Development

Awarded Supplier: Ningaloo Development Pty Ltd

Supplier Region: Gascoyne

Actual Workforce (All WA): 19

Local Content% (All WA): 100%

Contract Value: \$575,964



The project was an upgrade/refurbishment of the existing research facility that will allow researchers to examine how the Gravo greenhouse can be used to optimise production of the main vegetables crops that are grown in the district. The roof structure can be open to take full advantage of the sun and shut when there is heat stress, rainfall, high pest pressures and low temperatures to protect the plants.

The research will provide an insight into potential yields and quality, as well as pest and disease pressures on the crops.

The facilities were handed over for use in October 2020.

Works progress update 2020-21

Construction update: currently in defects liability period. Scheduled for final completion in late 2021.

Handover

Handover was in October 2020.

Mid-West

Project: Provision of Roadworks Services within WA – Mid West

Agency: Main Roads WA

Awarded Supplier: Central Earthmoving Company

Supplier Region: Mid-West

Estimated total Workforce (All WA): 49

Estimated total Apprentices & Trainees (All WA): 4

Local Content% (All WA): 100%

Contract Value: \$12,652,961

Anticipated completion date: 10/09/2021

The Minilya-Exmouth and Burkett Road Shoulder widening works were successfully delivered by Central Earthmoving.

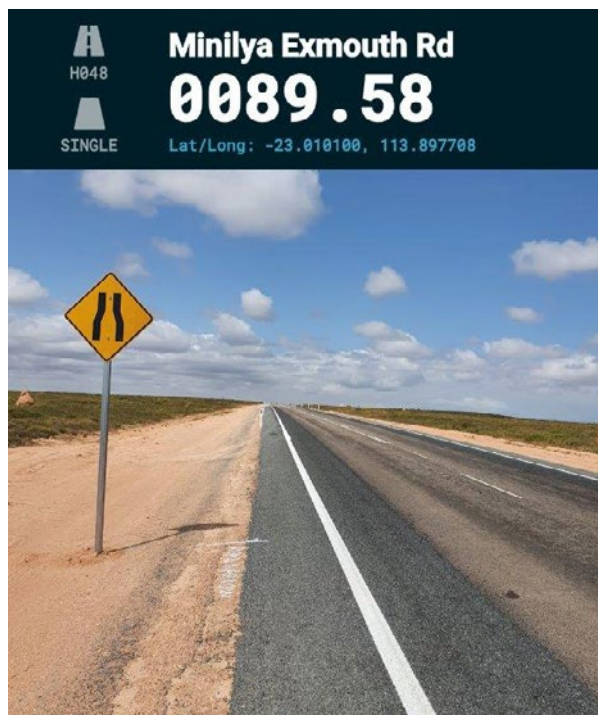
Central Earthmoving's scope of works included widening to 9 metres, 42 kilometres of the formation and seal on Minilya-Exmouth Road and the widening the seal only on Burkett Road from the North West Coastal Highway intersection to Minilya-Exmouth Road intersection.

The Minilya-Exmouth Road works commenced approximately 12 kilometres north of the Coral Bay Road intersection through to 3 kilometres north of Burkett Road intersection. Minilya-Exmouth widening works included earthworks to

widen the formation and bitumen stabilisation of the widened pavement.

The shoulders were sealed for the entire 78 kilometres of Burkett Road between floodway sections, which were 9 metres wide.

The widened sealed pavement to a total width of 9 metres comprising of a 3.5 metre wide carriageway and a 1 metre sealed shoulder both directions with both painted and audible edge



lines delivers improved safety and reduced fatigue to road users.

Central Earthmoving successfully engaged personnel and businesses from the local area to deliver the project, where both Aboriginal people and businesses where significantly represented.

Goldfields Esperance

Project: Construction of 10 Sole Occupancy Units, Admin & Communal at Lot 501 (13) Davidson St South Kalgoorlie

Agency: Department of Communities
Awarded Supplier: Acorp Construction Pty Ltd

Supplier Region: Goldfields-Esperance

Actual Workforce (All WA): 97
 Local Content% (All WA): 100%
 Contract Value: \$6,155,621

Construction of this facility includes ten residential units, a shared kitchen area, with an administration and reception facility with a surrounding landscaped garden.

The design of the facility promotes interactive areas and some fully accessible units to accommodate all client requirements, inclusive of native gardens and therapeutic spaces.



A contract was awarded to Acorp Construction in January 2020 with the project reaching completion in January 2021.

The successful tender recipient is a Kalgoorlie-based company who utilise local businesses and suppliers to support the local industry and economy.

Regional sub-contractors engaged included landscaping professionals, painters, electricians, bricklayers, plumbers, carpenters and utilised local providers for earthworks and glazing.

This project also supported local apprentices and trainees and successfully achieved Aboriginal employment outcomes.

Wheatbelt

Project: WACHS – Narrogin Health Service Helicopter Landing Site

Agency: Department of Finance

Client Agency: WACHS

Awarded Supplier: Sime Building Co Pty Ltd

Supplier Region: Wheatbelt

Actual Workforce (All WA): 41

Local Content% (All WA): 89%

Contract Value: \$941,933

The fundamental objective of the project was to improve the transport of critically ill patients in the Wheatbelt

area from Narrogin Health Service to Perth using Helicopter Emergency Medical Service (HEMS) flights. HEMS provide the quickest way of transferring patients to a major trauma centre, tertiary acute hospital or specialist care to increase survival rates.

The facilities were handed over for use in November 2020.

Works progress update 2020-21

Construction update: currently in defects liability period. Scheduled for final completion in November 2021.

Handover

Handover was in November 2020.

Peel

Project: Mandurah Station – Multi-Storey Car Park

Agency: Public Transport Authority of Western Australia

Awarded Supplier: PS Structures

Supplier Region: Metropolitan

Estimated total Workforce (All WA): 321

Estimated total Apprentices & Trainees (All WA): 29

Local Content% (All WA): 99%

Contract Value: \$26,974,989

Anticipated completion date: 30/10/2021

Mandurah Station is an end-of-line station, servicing a large potential catchment area that is currently characterised by generally low-density land use.

While Transperth provides an effective bus network across the region using Mandurah Station as a central hub, the majority of rail passengers (over 70 per cent) currently access the station via car (either as a driver, passenger or being dropped off).

Maintaining the effectiveness of station car parking by providing sufficient capacity is therefore an important contributor to the ongoing accessibility of the station and the wider transport





network – especially as demand is forecast to significantly grow over the next 12 years.

The proposed multi-storey car park will increase the total number of bays by a target of around 800 bays from 1,100 bays to 1,900 bays. The increase in the number of bays will continue to provide accessibility to the station for rail and bus users to meet projected demand until at least 2031.

The multi-storey car park will be located within the northern section of the

existing Mandurah car park which is bounded by the Bus Depot on the north, the Bus Depot Access Road on the east, Galgoyl Road on the west and the existing car park entry road aligned with Quendamia Lane.

The project will be similar to the Edgewater Multi-Storey Car Park delivered by the Public Transport Authority in 2016.

The Mandurah multistorey car park is nearing completion and is expected to be open to the public in the latter part of 2021.

South West

Project: South Regional TAFE Collie Campus

Agency: Department of Finance

Client Agency: South Regional TAFE

Awarded Supplier: Hacer Pty Ltd t/a Smith Constructions WA

Supplier Region: South West

Actual Workforce (All WA): 66

Local Content% (All WA): 100%

Contract Value: \$1,040,827

The objective of the project was to improve accessibility throughout Collie TAFE, update staff and student amenities, and improve the entrance to create a better functioning and more welcoming facility for the local Collie community.

The facilities were handed over for use in July 2020.

Works progress update 2020-21

Construction update: Final completion achieved in mid-2021.

Handover

Handover was in July 2020.

Great Southern

Project: North Albany Senior High School and Albany Secondary Education Support Centre Additions and Improvements

Agency: Department of Finance

Client Agency: Department of Education

Awarded Supplier: Wauters Enterprises Pty Ltd

Supplier Region: Great Southern

Actual Workforce (All WA): 236

Local Content% (All WA): 100%

Contract Value: \$9,109,717

The project was an upgrade of existing building facilities and fire services at Albany Secondary Education Support Centre and North Albany Senior High School, and construction of a new double storey classroom block comprising six general learning classrooms and two science laboratories.

The facilities were handed over for use in April 2021.

Works progress update 2020-21

Construction update: currently in defects liability period. Scheduled for final completion in early 2022.

Local content activities for 2020-21

Final regional WA content was approximately 86 per cent of the value of the contract.

Handover

Handover was in April 2021.



Bunbury Outer Ring Road update

The Bunbury Outer Ring Road (BORR) is the biggest infrastructure project to be undertaken in the South West and is being constructed by the South West Gateway Alliance consortium comprising Acciona, NRW Contracting, MACA Civil, AECOM and Aurecon, along with Main Roads WA. The Alliance was awarded the \$852 million project to construct a 27 kilometre, four-lane, high-standard road in October 2020.

The BORR will connect Forrest Highway in Australind to Bussell Highway in Dalyellup, greatly improving road safety, freight capacity, efficiency and productivity across the region.

Unlocking local jobs and economic benefits has been a priority for the project from the outset, with Main Roads WA setting a Local Content target of \$300 million and an Aboriginal business procurement target of \$20 million. The project also has an Aboriginal employment target of 60 FTEs.

As part of meeting these targets, Main Roads WA and the Department of

Primary Industries and Regional Development's (DPIRD) Local Content Adviser Network collaborated to appoint a dedicated Local Content Adviser (LCA) to the BORR. The BORR LCA is based at the South West Development Commission and the Alliance's Community Hub in Bunbury and is working across local industry and the Alliance to connect local suppliers and contractors to the project.

The aim through the partnership is to maximise local business participation in order to create work opportunities for South West subcontractors and suppliers, and also to support industry sustainability and capability through engagement on the BORR.

Since commencement of the project, the Alliance and South West local businesses have engaged with employment development programs such as South Regional TAFE's Infrastructure Ready Skill Set Program and the Commonwealth's Construction Ready for Work program, with more employment initiatives upcoming throughout 2022 and 2023.

Western Australia Police Force – New twin engine helicopter project

Jandakot based aviation company, Helicopter Logistics, has been appointed by Airbus Asia Pacific Limited as their Western Australian network partner to provide Airbus with local support capability in the delivery and operation of a new twin engine helicopter to the WA Police Force. Airbus was awarded the contract by WA Police Force in June 2020 as part of a competitive tender process which included a WAIPS Participation Plan as part of the evaluation. Airbus' WAIPS Participation Plan detailed a number of industry engagement commitments including this WA network partnership to bring Airbus' current eastern state aviation support arrangements to Western Australia.

Support provided by Helicopter Logistics at their Jandakot facility will include capacity to implement and provide maintenance support for the H145 helicopter as required across the life of the contract. This network partnership includes the training of two



Licensed Aircraft Maintenance Engineers as new employees of Helicopter Logistics, with the potential for additional employees as required.

Helicopter Logistics will also have the opportunity to participate in the provision of support to Airbus military helicopter fleets as they operate in Western Australia.

This appointment of a Western Australian organisation to introduce local industry capability and promote increased WA job opportunities is an example of how the Government continues to deliver on the objectives within the WA Jobs Act through WAIPS.

Initiatives

Training

The need for SME training on how to sell to state government was a regular item of feedback received from the forums and this initiative was incorporated into the WAIPS 2020, the WA Buy Local Policy and the WA Recovery Plan.

A program of 'Doing Business with Government' workshops, for delivery to SMEs in regional Western Australia, was developed by the department and delivered by a facilitator.

Two successful pilot workshops were undertaken in Pinjarra on 20 April 2021 and Northam on 4 May 2021. A decision to progress to full program implementation followed from this success.

Pipeline of Work

The Pipeline of Work initiative was launched by the Premier in November 2020.

The intention of the pipeline is to provide prospective suppliers with early notice of forthcoming state projects, particularly in relation to higher value

infrastructure tenders. This advanced knowledge is to assist businesses in preparing bids in terms of capacity and workforce availability.

As the pipeline covers a four-year cycle, this gives businesses the ability to adjust scheduling and introduce training if required. The pipeline covers an estimated \$27.1 billion of projects located in both metropolitan and regional Western Australia.

The introduction of the pipeline has been welcomed by a range of industry and business associations as a valuable planning mechanism. The data collected is also assisting the management of demand, during a period of high activity.

The department promoted awareness and use of the government's pipeline at the forums conducted post-November 2020, and received positive responses from attendees.

The pipeline can be accessed at www.wa.gov.au/pipeline-of-work

WA Jobs Plan initiatives

Introduced in February 2021, the WA Jobs Plan outlines the government's second term priorities in relation to employment, skilling and economic diversification.

As with the WA Recovery Plan initiated in July 2020, the WA Jobs Plan places reliance on the WA Jobs Act and the WAIPS to realise the local benefits of the government's procurement commitments outlined in the plan.

The WA Jobs Plan aims to create 125,000 jobs through projects such as METRONET, the manufacture of iron ore railcar wagons and componentry, build stand-alone power systems locally and production of wind farm turbines in WA.

Other priority areas include green steel, carbon farming, film production and food technology.

A further element is the planned establishment of the WA Jobs Taskforce, chaired by the Premier, which will have a focus on local industry participation in both public and private projects.

Stand-alone power systems

Among the actions included in the WA Jobs Plan, is the declaration of the purchase of stand-alone power systems by GTEs as a Strategic Project under the WA Jobs Act.

These battery powered distributed energy resources can be utilised both within and outside the integrated systems and are an important aspect of the move towards renewable power supply.

Western Power plans to acquire 900 such systems over five years, with Horizon Power likely to secure a further 150.

Designation as a Strategic Project allows an increased emphasis to be given to local assembly/manufacture of these items within the tender process, thereby encouraging potential suppliers to maximise input from WA.

The WA Jobs Act is therefore linked to the state's Future Battery and Critical Minerals Industries Strategy under the common objective of economic diversification and developing local capability through new forms of production.

Local Government interest in alignment with WAIPS

The department, as the lead agency for WAIPS, has offered through the Western Australian Local Government Association (WALGA) to assist the provision of advice and support, with review and revision of procurement policies administered by Local Government Authorities.

Edith Cowan University City Campus

The agreement negotiated to establish the Perth Edith Cowan University (ECU) City Campus includes a commitment for construction contracting to be undertaken utilising the WAIPS approach, in terms of Participation Plans and outcome reporting. Additionally, as a consequence of the state's provision of a grant for this project, reporting across all aspects will be provided following the completion of the project.

ICT procurement

During 2020-21, the state established an ICT Consultative Forum made up of peak industry bodies and relevant state agencies. The forum meets on a quarterly basis and has included

Ministerial attendance. With the state government as a significant customer of ICT goods and services, this has been an ongoing topic of discussion, as have other crucial issues such as skilling and the growing influence of digital technology application.

Social Procurement Framework alignment

In April 2021, the state government released the Western Australian Social Procurement Framework initiative that acts to link procurement activity to economic and community outcomes. These outcomes include employment and training opportunities, support for Aboriginal business, increased regional jobs and realisation of environmental benefits. In this way the framework becomes central to the effective functioning of the Value for Money principle by establishing clear priorities for achievement.

The framework covers the Aboriginal Procurement Policy; WAIPS; WA Buy Local Policy; the Priority Start Policy; and various environmental policies and strategies.

WAIPS 2020 initiatives

The Premier released WAIPS 2020 on 19 November 2020 during an event that also launched the Pipeline of Work initiative.

The areas of focus for the year were:

» **Process requirements for Agency Panel Contracts and Common Use Arrangements**

Further refinements were made to the WAIPS exemption application form to include a series of questions relating to panels and CUAs, to allow more accurate assessment at the time of consideration of the agency's application. It also allows a greater overall understanding of how agencies establish and operate these forms of procurement.

» **Agency Look Ahead Lists**

These have been a focus area with agencies as they develop their WA Buy Local Implementation Agreements.

» **Training for Regional SMEs on doing business with the state government**

This program has been successfully piloted as previously detailed.

» **Local industry participation in state grants**

The first application of this new feature has been the Edith Cowan University City Campus Development.

The department has also reached agreement with the Department of Primary Industries and Regional Development and the Lotteries Commission in terms of outcomes reporting for future relevant capital grants over \$5 million.

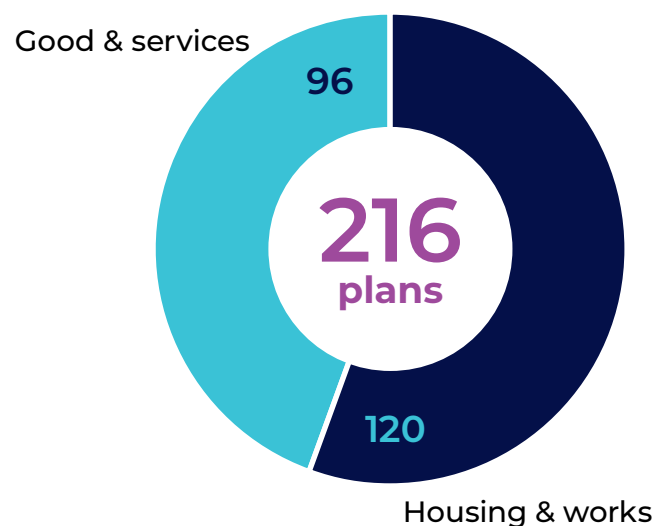
» **Regional Strategic Projects**

The WA Jobs Plan announced the stand-alone power systems as a strategic project under the WAIPS. The department will continue to work with relevant agencies to nominate suitable projects to be designated as Regional Strategic Projects.

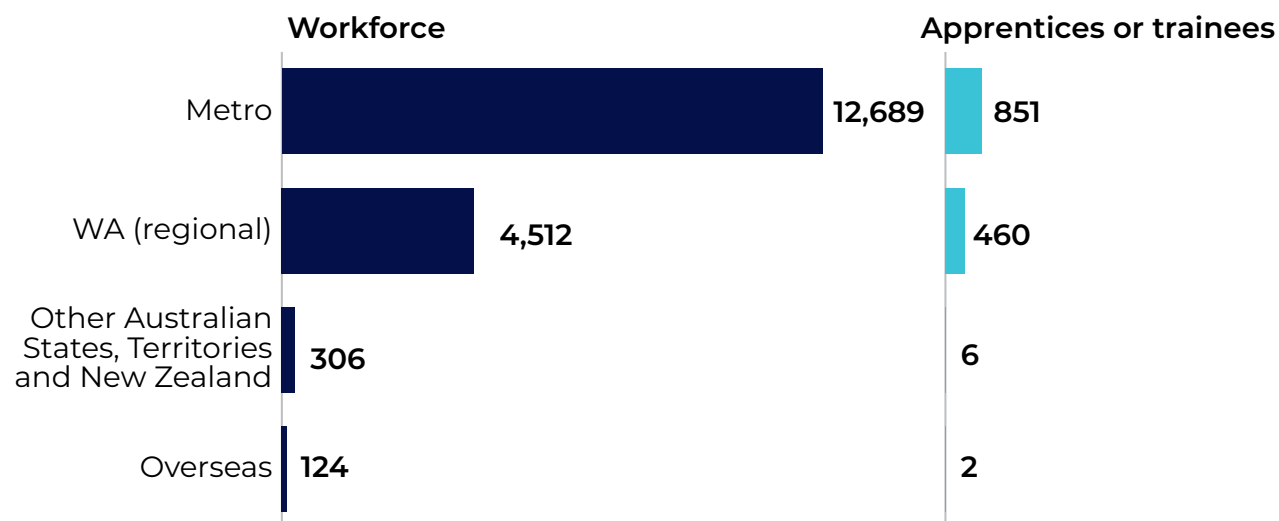
A key point of differentiation is that a Regional Strategic Project can be designated at any value within the WAIPS thresholds. .

Appendix – Summary of reported outcomes and notable data

Number of awarded tenders that required a participation plan



Total estimated workforce, apprentices or trainees



Total estimated workforce

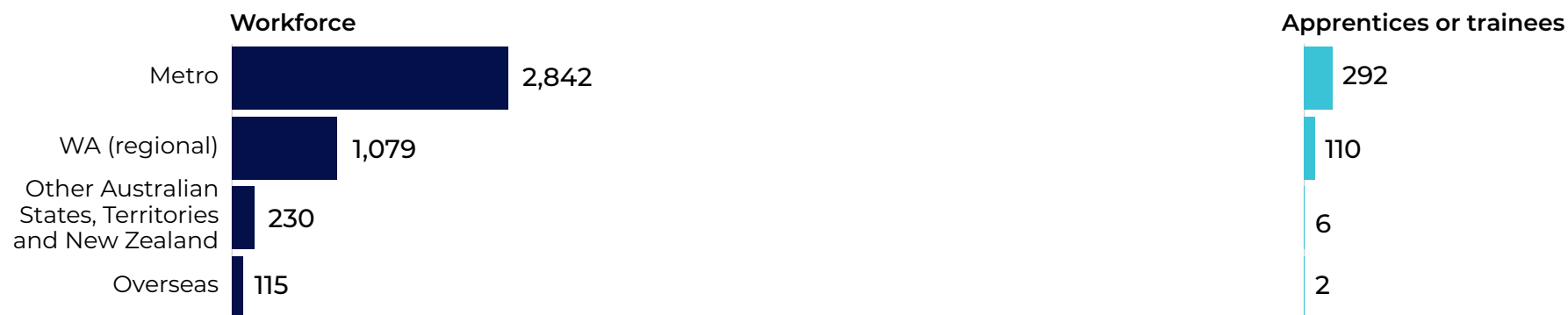
18,950

Note: Workforce includes other ANZ and overseas.

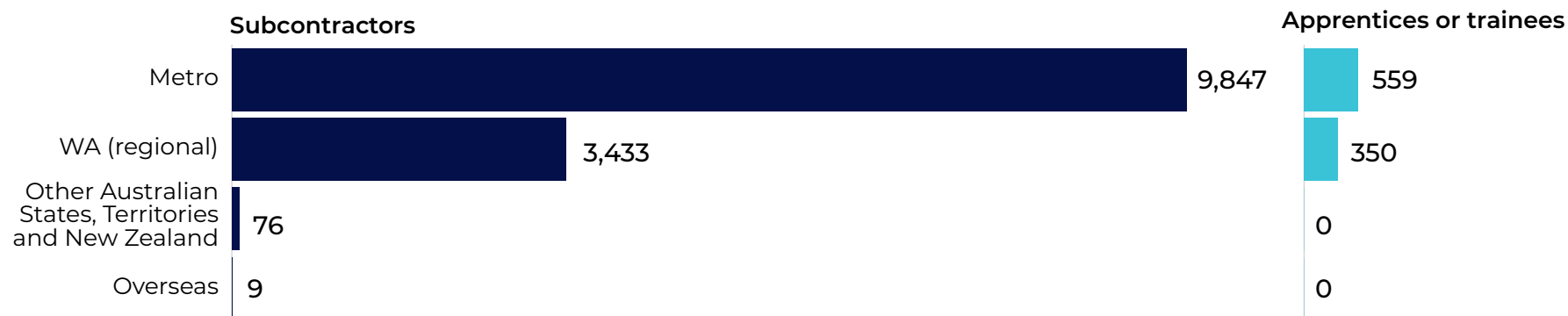
Estimated workforce, apprentices or trainees

*Note – all data is aggregated on a whole-of-agencies reporting basis.

The aggregated estimated workforce directly employed in delivering contracts awarded during the FY



The aggregated estimated subcontractor workforce employed in delivering contracts awarded during the FY



Actual workforce, apprentices or trainees

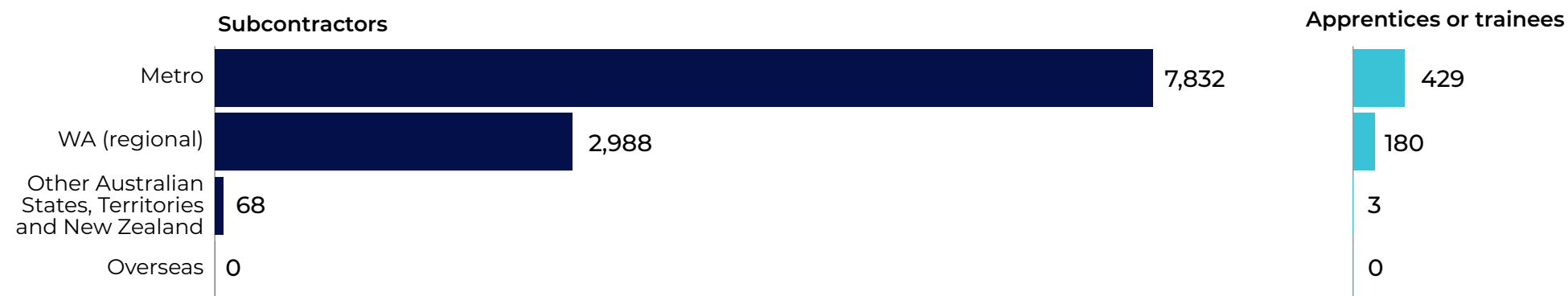
*Note – all data is aggregated on a whole-of-agencies reporting basis.

Aggregated actual data is extracted from projects that have submitted a Participation Plan report on completion of the project. In 2020-21, 114 Participation Plan reports were submitted for completed projects.

The aggregated actual workforce directly employed in delivering contracts awarded during the FY



The aggregated actual subcontractor workforce employed in delivering contracts awarded during the FY



Estimated spend

Aggregated estimated overall (percentage) spend by jurisdiction in the delivery of contracts during the 2020/21 financial year:

Contract type	WA metro (weighted %)	WA regional (weighted %)	Other Australian States, Territories and New Zealand (weighted %)	Overseas (weighted %)
Goods and services	60.28	18.19	7.49	14.04
Housing and works	85.52	10.00	4.31	0.18

Actual spend

Aggregated actual data is extracted from projects that have submitted a Participation Plan report on completion of the project. In 2020-21, 114 Participation Plan reports were submitted for completed projects.

Contract type	WA metro (weighted %)	WA regional (weighted %)	Other Australian States, Territories and New Zealand (weighted %)	Overseas (weighted %)
Goods and services	81.45	12.94	0.89	4.73
Housing and works	61.62	36.65	1.51	0.22

Delivering Community Services in Partnership exemption – aggregated reporting

Procurements that are being undertaken in accordance with the Delivering Community Services in Partnership (DCSP) are exempt from submitting a participation plan under the WAIPS.

To ensure the value of the not-for-profit sector is captured, the Minister for Jobs requests that suppliers report on workforce data realised through DCSP procurement; this data is summarised below:

Number of new contracts	New workforce numbers		
Total	Male	Female	Other
32	80	372	0

Industry Link Advisory Service activity summary

During the 2020-21 financial year, the Industry Link Advisory Service (ILAS) has continued to engage across government to deliver activities that maintain the prominence of government contracting opportunities for WA businesses.

Government Agency engagement

Following extensive consultation with state agencies, the WA Buy Local Policy was introduced in July 2020. The policy covers procurement below the WAIPS thresholds, with the same intent of ensuring maximum use by agencies of competitive local suppliers.

ILAS officers continued dialogue with state government agencies and Government Trading Entities (GTEs) with the focus of increasing levels of local content.

Industry engagement

The forums provided the platform for continued engagement with regional business and industry. The forums enabled agencies to present information on their contracting models, upcoming tender opportunities and regional procurement contacts.

The Regional Development Commissions and Chambers of Commerce and Industry provided valuable support in promoting the forums among local suppliers.

ILAS has also provided guidance to businesses on how to access state and federal government financial assistance and capability building programs.

Western Australian Industry Participation Strategy (WAIPS)

ILAS continued to promote the WAIPS to government and industry stakeholders across WA while also reviewing Participation Plans and reports related to agency contracts post award.

Further advice is also provided to explain the requirements necessary to address Participation Plan obligations while also providing feedback to agencies in relation to the WAIPS.

Local Capability Fund (LCF)

ILAS has engaged with industry associations to enhance rounds and provide even greater coverage of eligible activities that can be funded in order to assist businesses.

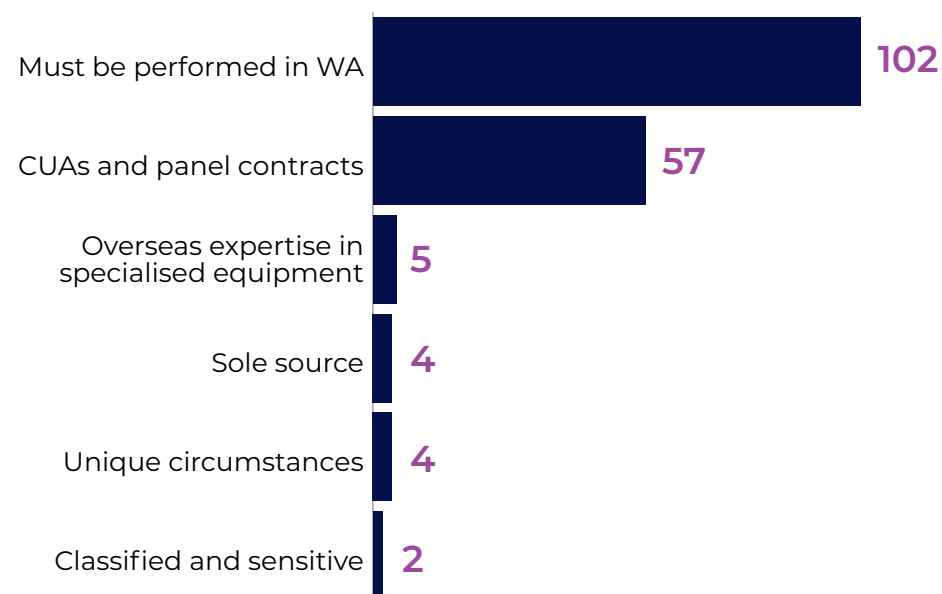
Since the LCF's launch in 2011 (originally the Industry Facilitation and Support Program), \$17.63 million of grant funding has been awarded to 494 Western Australian SMEs. This has resulted in 1,079 employment opportunities, 179 new apprenticeships and \$572.03 million in new contracts awarded. This represents a leverage ratio of \$77 of contracts won by Western Australian SMEs for every \$1 of LCF funding awarded.

Local Capability Fund statistics

Round	Funds recommended	No. recommended apps
Aboriginal Business Round	\$862,692.09	14
National and International Standards Compliance	\$220,524.00	14
State government Projects Round - Bunbury Outer Ring Road	\$148,700.00	3
Supplying Key Private and Public Sector Markets Round	\$1,083,116.26	14
COVID-19 Business Recovery and Growth Round	\$6,617,056.26	90
PPE Manufacturing Round	\$1,341,746.00	4
PPE Market Feasibility Round	\$26,381.50	2

Detail of exemptions granted to agencies

Total number of approved exemptions for 2020-21 = **174**



Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
01/07/2020	C1/1000003130	Water Corporation	Karratha Service Replacement Works Stage 1
13/07/2020	PTA200102	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – South Hedland Pippingarra
13/07/2020	TBA	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Bindoon CAC Bullsbrook
13/07/2020	TBA	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Bindoon CAC Gingin
13/07/2020	TBA	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Bullsbrook Morley Road
13/07/2020	PTA200109	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Bunbury Bridgetown
13/07/2020	PTA200110	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Bunbury Glenlynn
13/07/2020	TBA	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Capel East
13/07/2020	PTA200098	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Dalwallinu East

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
13/07/2020	PTA200101	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Esperance Pink Lake Bus Service
13/07/2020	TBA	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Gnowangerup East
13/07/2020	PTA200100	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Merredin Burrin Rock
13/07/2020	N/A	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Merredin Nukarni
13/07/2020	TBA	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Northam Overload Service
13/07/2020	TBA	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Northam York #2
13/07/2020	N/A	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – Pemberton Northcliffe
13/07/2020	PTA200103	Public Transport Authority of Western Australia	Provision of "Orange Bus Services – South Hedland Turner River
20/07/2020	DBCA419WT012021	Department of Biodiversity, Conservation and Attractions	East Wallabi and Beacon Islands Jetties - Houtman Abrolhos Islands National Park
30/07/2020	DBCA440022020	Department of Biodiversity, Conservation and Attractions	Provision of Fixed Wing Aircraft and Pilot(s) to Carry Out Aerial Ignition

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
30/07/2020	DBCA404WT022020	Department of Biodiversity, Conservation and Attractions	Wellington National Park Mountain Bike Trail Network – Design and Construction Trails 2 to 7
04/08/2020	DBCA404WT042021	Department of Biodiversity, Conservation and Attractions	Collie Adventure Trails -Collie River Suspension Bridge
17/08/2020	DMIRS720520	Department of Mines Industry Regulations and Safety	Cleaning Services Mineral House
19/08/2020	DBCA423WT092021	Department of Biodiversity, Conservation and Attractions	Replacement of Nine Ablution Blocks, Dales Campground Karijini National Parks
07/09/2020	C1/1000003193	Water Corporation	Esperance Butty Borefield Access Track and Drill Pads
10/09/2020	DBCA419WT192021	Department of Biodiversity, Conservation and Attractions	Operations Base and Visitor Facilities - Houtman Abrolhos Islands National Park
16/09/2020	CD00099	Water Corporation	Osborne Park BD Upgrade Drain & Culverts Stage 2
17/09/2020	PTA200127	Public Transport Authority of Western Australia	The Provision of The Bridgetown Regional Town Bus Service
21/09/2020	C1/1000002999	Water Corporation	Farmlands Pipe Replacement Site 5-7 Merredin
21/09/2020	DBCA404WT222021	Department of Biodiversity, Conservation and Attractions	Wellington Dam Precinct-Road and Carpark Upgrades

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
01/10/2020	TWDT0220/2019	Department of Training and Workforce Development	Supply and delivery of livestock pelleted feed for the Muresk Institute farm.
02/10/2020	F1900949	Western Australian Sports Centre Trust (VenuesWest)	Grounds and Turf Maintenance
15/10/2020	FIN0403620	Department of Finance	Property Management Services to the Commonwealth Indian Ocean Territories Property Portfolio
15/10/2020	FIN0207820	Department of Finance	Property Management Services to the Minister for Works Property Portfolio
21/10/2020	DBCA404WT432021	Department of Biodiversity, Conservation and Attractions	Mega Mural Staircase and Lookout Points
05/11/2020	C1/1000003246	Water Corporation	Ackland Road Water Pump Station Works
05/11/2020	C1/1000003213 / CS03452	Water Corporation	Wickham WWTP Improvements
17/11/2020	DBCA429WT522021	Department of Biodiversity, Conservation and Attractions	Construction of Dwaarlindirraap Pedestrian and Bike Bridge, Lane Poole Reserve.
17/11/2020	DBCA429WT532021	Department of Biodiversity, Conservation and Attractions	Lane Poole Reserve Roads Upgrade; Dwaarlindirraap to Chuditch Roding - Stage 1.
17/11/2020	TWDE0278/2020	Department of Training and Workforce Development	Provision of Subsidised South West Bus Services
19/11/2020	C1/1000003229	Water Corporation	Construction of Gngara Branch Sewer Section 2

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
20/11/2020	DBCA440ST512021	Department of Biodiversity, Conservation and Attractions	Provision of Aircraft and Pilots to Conduct Aerial Bushfire Suppression (Water Bombing) Operations
26/11/2020	PTA200159	Public Transport Authority of Western Australia	Coordinating Project Engineers (CPEs)- Multiple Projects- Office of Major Transport Infrastructure Delivery
04/12/2020	DBCA408WT592021	Department of Biodiversity, Conservation and Attractions	Geogrup Lake Nature Reserve boardwalk replacement
04/12/2020	DBCA421WT572021	Department of Biodiversity, Conservation and Attractions	Monkey Mia Conservation Park Landscape Upgrades
10/12/2020	MRWA003220	Main Roads WA	Provision of Waste (Litter and Black Water) Collection and Disposal in the Kimberley Region 2021.
10/12/2020	MRWA007820	Main Roads WA	Win, Crush and Screen 50,000 tonnes of Limestone Gravel North West Coastal Hwy
13/01/2021	DMIRS820720	Department of Mines Industry Regulations and Safety	Facility Management Services - Mineral House and Carlisle Premises
01/02/2021	C1/1000003316	Water Corporation	Fleet - Supply Cab-Chassis Trucks 20/21
01/02/2021	C1/1000003318	Water Corporation	Manjimup, Karri Street WWPS Upgrade
10/02/2021	C1/1000003329	Water Corporation	Balannup – Clout LN SPS Upgrade

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
10/02/2021	DBCA421WT752021	Department of Biodiversity, Conservation and Attractions	Shell Beach Visitor Facilities
10/02/2021	DBCA414ST492021	Department of Biodiversity, Conservation and Attractions	Wet and Dry Hire of Plant and Machinery for Roothing, Firebreak Maintenance and Fire Response
10/02/2021	C1/1000003333	Water Corporation	Wicherina Pump Station Relocation
15/02/2021	DBCA424WT152021A	Department of Biodiversity, Conservation and Attractions	Construct pontoon-gangway abutment, access paths and lookout at Danggu Geikie Gorge National Park
23/02/2021	SMT022021	South Metropolitan TAFE	Engagement of a group training organisation to provide various services to support the Maritime Defence Industry
02/03/2021	C1/1000003360	Water Corporation	Design & Construction of Dalyellup Fluoride Plant
08/03/2021	C1/1000003362	Water Corporation	Moora-Kolburn WTP Stage 1 Upgrade
12/03/2021	DBCA243WT992021	Department of Biodiversity, Conservation and Attractions	William Bay Munda Biddi trail construction - Elephant Rocks to Madfish Bay
15/03/2021	PTA210035	Public Transport Authority of Western Australia	The Provision of The Kalgoorlie Regional Town Bus Service
25/03/2021	DBCA409WT1072021	Department of Biodiversity, Conservation and Attractions	Construction of a new visitor centre in Purnunulu National Park

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
07/04/2021	C1/1000003378	Water Corporation	Degrey Borefield Switchboard & Headworks
07/04/2021	C1/1000003389	Water Corporation	Subiaco WWTP FEPS Balancing Storage
20/04/2021	C1/1000003393	Water Corporation	Alkimos WWTP Upgrade from 20MLD to 26MLD
20/04/2021	C1/1000003401	Water Corporation	Broome North WWTP & TWWM Upgrade – Mechanical and Electrical Upgrade from 3.5 MLD to 7 MLD
20/04/2021	C1/1000003351	Water Corporation	Broome North WWTP & TWWM Upgrade - Ponds Civil Works Package
20/04/2021	C1/1000003402	Water Corporation	Broome North WWTP & TWWM Upgrade – Pump Station No.9 and associated pipework
20/04/2021	C1/1000003392	Water Corporation	Broome North WWTP & TWWM Upgrade – Wastewater and Non-Potable Water Conveyance Scheme Upgrade
20/04/2021	C1/1000003391	Water Corporation	Cranbrook Water Treatment Plant (WTP) Upgrade
20/04/2021	C2/2000001718 (7000012474)	Water Corporation	Panel for General Hardware
23/04/2021	ED210048	Department of Education	Cisco Network Equipment Maintenance Renewal
07/05/2021	C1/1000003399	Water Corporation	Albert Street BD Living Stream Creation
07/05/2021	C1/1000003430	Water Corporation	Harvey Bridge 300 (MRWA 3805A) Replacement

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Busselton Yallingup
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Eastern Hills Chidlow
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Geraldton Cape Burney (new - Geraldton Moonyoonooka East)
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Geraldton Dongara No 3
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Geraldton Dongara No2
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Geraldton Park Falls
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Geraldton White Peak
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Karratha Wickham #6
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Ledge Point St James
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Margaret River Cowaramup
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Margaret River North

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Margaret River South 2
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Margaret River West 2
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Mindarie Lancelin
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Morawa Yalgoo
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Tom Price Paraburdoo
15/05/2021	TBA	Public Transport Authority of Western Australia	Provision of 'Orange' School Bus Services - Batch 5 - Tom Price Paraburdoo No 2
24/05/2021	F2100182	Western Australian Sports Centre Trust (VenuesWest)	Supply and Delivery of Non-Alcoholic Beverages and a Beverage and Snack Vending Solution
25/05/2021	F2100016	Western Australian Sports Centre Trust (VenuesWest)	Panel Arrangement for the Supply of Temporary Event Personnel
26/05/2021	DBCA412WT772021	Department of Biodiversity, Conservation and Attractions	Warren regional complex roof and ceiling replacement - Manjimup
27/05/2021	C1/000003451	Water Corporation	Beacon Tank Disinfection Improvement

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
31/05/2021	C1/1000003462	Water Corporation	Canning Highway DN600 Cast Iron Pipe Replacement (East Fremantle Water Distribution Main Construction)
04/06/2021	DBCA401WT1332021	Department of Biodiversity, Conservation and Attractions	Redgate Beach Car Park Redevelopment
10/06/2021	DBCA404WT1452021	Department of Biodiversity, Conservation and Attractions	Design and construction of a mountain bike loop trail through Westralia
16/06/2021	C1/1000003446	Water Corporation	Construction of Warradale Tce & Rogers Way Pressure Mains
17/06/2021	FIN0174021	Department of Finance	Tenant and Facilities Management Services for 140 William Street and Optima B
18/06/2021	C1/1000003482	Water Corporation	Farmlands Pipe Replacement Package LD2 Kellerberrin
18/06/2021	C1/1000003483	Water Corporation	Farmlands Pipe Replacement Package LD3 - Kellerberrin and Bruce Rock
18/06/2021	DFES200821	Department of Fire and Emergency Services	Plant and Equipment Hiring Services
30/06/2021	DBCA419ST1472021	Department of Biodiversity, Conservation and Attractions	Maintenance of strategic fire access tracks in the Midwest Region
29/06/2020	DBCA401WT662020	Department of Biodiversity, Conservation and Attractions	Development of Canal Rocks Boat Ramp and Jetty

Common Use Arrangements (CUAs) and panel contracts

Approval	Tender reference	Agency name	Tender name
21/12/2020	WS2199979299	Western Power	Substation Maintenance
29/04/2021	C1/1000003332	Water Corporation	Active Leak Detection
21/12/2020	WS2582577090	Western Power	Ad hoc Vegetation Management
25/03/2021	CUAFUEL2021	Department of Finance	Bowser, Bulk and Drum Fuel CUA
15/03/2021	WS2791480386	Western Power	Environmental Services Panel
14/12/2020	ED200197	Department of Education	ICT Equipment for WA Public Schools
07/10/2020	HP01959	Horizon Power	ICT Services Panel Arrangement
21/09/2020	2021 Legal Services Panel	Insurance Commission of Western Australia	Legal Services Panel Arrangement
01/02/2021	PTA210033	Public Transport Authority of Western Australia	Low Voltage Electrical and Construction Services Panel
04/01/2021	TWA2021027	Western Australian Tourism Commission	Marketing Support and Editorial Services
10/02/2021	CUAOF2021	Department of Finance	Office and Facility Products
06/08/2020	MCB20202102	Metropolitan Cemeteries Board	Panel Arrangement for the Manufacture, Supply and Delivery of Commemorative Plaques
26/10/2020	MWRA002620	Main Roads WA	Panel Contract for Provision of Audit and Specialist Services
04/01/2021	99/20	Main Roads WA	Panel Contract for Provision of Tender Evaluation Services

Common Use Arrangements (CUAs) and panel contracts

Approval	Tender reference	Agency name	Tender name
08/07/2020	MWRA020819	Main Roads WA	Panel Contract for the Provision of Design and Communications Services
09/07/2020	DPLH100620	Department of Planning, Lands and Heritage	Panel Contract for the Provision of Weed Control Services
25/05/2021	7000012702	Water Corporation	Panel for Business Advisory Services
19/11/2020	C2/2000001760	Water Corporation	Panel for Cathodic Protection Services
04/12/2020	C2/2000001769	Water Corporation	Panel for Corrosion Control Services
22/11/2020	C2/2000001770	Water Corporation	Panel for External Coating Services
01/02/2021	C2/2000001780	Water Corporation	Panel for Provision of Temporary Personnel Services
16/04/2021	7000012602	Water Corporation	Panel for the Manufacture and Supply of Low Voltage Switchboards with or without Site Installation
20/01/2021	DFES197020	Department of Fire and Emergency Services	Panel of Preferred Mental Health Service Providers for Emergency Services
10/05/2021	C1/1000003390	Water Corporation	Panel of Preferred Suppliers for the Supply and Delivery of Scientific & Laboratory Products, Instruments and Equipment
16/04/2021	7000012603	Water Corporation	Preferred Supplier Agreement for the Provision of Drug and Alcohol Testing Services

Common Use Arrangements (CUAs) and panel contracts

Approval	Tender reference	Agency name	Tender name
19/03/2021	WACHS20193873	Western Australian Country Health Service (WACHS)	Preventative Maintenance of Patient Care Equipment
04/06/2021	DOC2021/14856	Department of Communities	Procurement of Legal Services Panel
12/01/2021	ED200281	Department of Education	Professional Learning for Teachers
15/07/2020	WAPOL0822	Western Australia Police	Provision of Communication Tower Rigging Services
09/07/2020	WAPOL07020	Western Australia Police	Provision of Electrical Services
15/02/2021	SMHS20206591	South Metropolitan Health Service	Provision of Local Radiation Oncology Services – Rockingham and Peel
22/02/2021	LW19038	Lotteries Commission (Lotterywest)	Provision of Market Research Services
02/10/2020	DOC202017468	Department of Communities	Provision of Medical Assessments, Vaccinations and Other Services (Panel Contract)
06/07/2020	BMW0023120	Department of Finance	Provision of Planned Maintenance and Breakdown Repairs for Fire Protection Systems and Equipment
23/04/2021	DFES199521	Department of Fire and Emergency Services	Provision of Printing Services
12/08/2020	WACHS20205391	Western Australian Country Health Service (WACHS)	Provision of Project Directions Services for WACHS Infrastructure Program

Common Use Arrangements (CUAs) and panel contracts

Approval	Tender reference	Agency name	Tender name
04/06/2021	DoJ2020/26682	Department of Justice	Provision of Psychiatric Assessment Services for Adult and Youth Offenders
24/09/2020	NMTAFEP2020020	North Metropolitan TAFE	Provision of Quality Assurance Services for North Metropolitan TAFE
31/08/2020	DBCA427012020	Department of Biodiversity, Conservation and Attractions	Provision of weed control and weed mapping services for Kalgulup Regional Park
30/07/2020	HP01936	Horizon Power	Restricted Request for Tender (RRFT) Battery Energy Storage System (BESS) Supply and Install Panel
15/07/2020	SBDC032020	Small Business Development Corporation	Small Business Friendly Approvals Project
24/05/2021	WACHS20205854	Western Australian Country Health Service (WACHS)	Sonography Services
04/06/2021	CRT200001038	Central Regional TAFE	Specialised Training Services
16/11/2020	DFES 189119	Department of Fire and Emergency Services	State-wide Laundry Services for Operation Garments
16/06/2021	WS1335383172	Western Power	Streetlight Services - LED retrofit
25/01/2021	WAPOL12520	Western Australia Police	Supply and Delivery of Ammunition and Munitions
01/07/2020	WS2215361840	Western Power	Supply and Delivery of Communication Shelters

Common Use Arrangements (CUAs) and panel contracts

21/09/2020	WS2088477609	Western Power	Supply and Delivery of Disconnectors
14/12/2020	HSS105920	Health Support Services	Supply and Delivery of Inhaled Nitric Oxide Gas, Dedicated Delivery Device's and Service and Maintenance
11/09/2020	WAPOL06620	Western Australia Police	Supply of Aviation Fuel to Police Air Wing
09/12/2020	PWST20206125	PathWest Laboratory Medicine WA	Supply, Installation, Commissioning of up to two (2) Benchtop Analysers for Specialised Protein Analysis including optional post warranty service and maintenance and supply of consumables - PWST
15/07/2020	SMHS20194676	South Metropolitan Health Service	Supply, Repair and Maintenance of Artificial Limbs for the Western Australian Limb Service for Amputees (WALSA)
31/08/2020	WS2417868182	Western Power	Traffic Management Services
09/12/2020	C1/1000003272	Water Corporation	Traffic Management Services Panel
10/08/2020	CUATRP2021	Department of Finance	Transport Services (freight and courier) Common Use Arrangement
10/02/2021	C2/2000001791	Water Corporation	Wastewater Maintenance and Repair Services Panel
10/02/2021	C2/2000001792	Water Corporation	Water Maintenance and Repair Panel See Fiona for modified confirmation

Overseas expertise in specialised equipment

Approval	Tender reference	Agency name	Tender name
17/06/2021	WS3021920799	Synergy	HV Switchgear Upgrade MPS Stage D (EP10055)
03/11/2020	PWST20183004	PathWest Laboratory Medicine WA	Provision of Two (2) Automated Liquid Handling Workstations, consumables, service and maintenance for the Diagnostic Genomics, PathWest Laboratory Medicine WA
15/03/2021	WS2856351417	Synergy	Replacement Gas Turbine Compressor Rotor
17/11/2020	PWST20217983	PathWest Laboratory Medicine WA	Supply and Installation of up to two (2) Matrix Assisted Laser Mass Spectrometry instruments (Maldi-TOF)
10/11/2020	PWST20205136	PathWest Laboratory Medicine WA	Supply of Human DNA Profiling Kits for the Department of Forensic Biology PathWest Laboratory Medicine WA

Sole source

Approval	Tender reference	Agency name	Tender name
10/08/2020	WAPOL06420	Western Australia Police	Provision of Aircraft Parts for WA Police Force Airwing Pilatus P12 Aircraft
02/10/2020	LW20024	Lotteries Commission (Lotterywest)	Provision of Services for a White Label Platform
13/10/2020	WAPOL09020	Western Australia Police	Electronic Document and Records Management System
04/06/2021	WAPOL18720	Western Australia Police	Supply and Delivery of Armoured Tactical Response Vehicles

Unique Circumstances

Approval	Tender reference	Agency name	Tender name
02/10/2020	WAPOL11820	Western Australia Police	Classified and Sensitive Procurement
19/03/2021	2021 Master Custodian	Insurance Commission of Western Australia	Provision of an Investment Advisory Service
07/04/2021	PTA210055	Public Transport Authority of Western Australia	Network Field Replacement Cisco Hardware.
29/04/2021	MCB20212200	Metropolitan Cemeteries Board	Provision of Investment Management Services for the Metropolitan Cemeteries Board



Department of
**Jobs, Tourism, Science
and Innovation**

Contact

Level 11, 1 William Street

Perth, Western Australia, 6000

Ph: +61 8 6277 3000

Email: industrylink@jtsi.wa.gov.au

Web: www.wa.gov.au/wa-industry-link