



Department of  
**Jobs, Tourism, Science  
and Innovation**

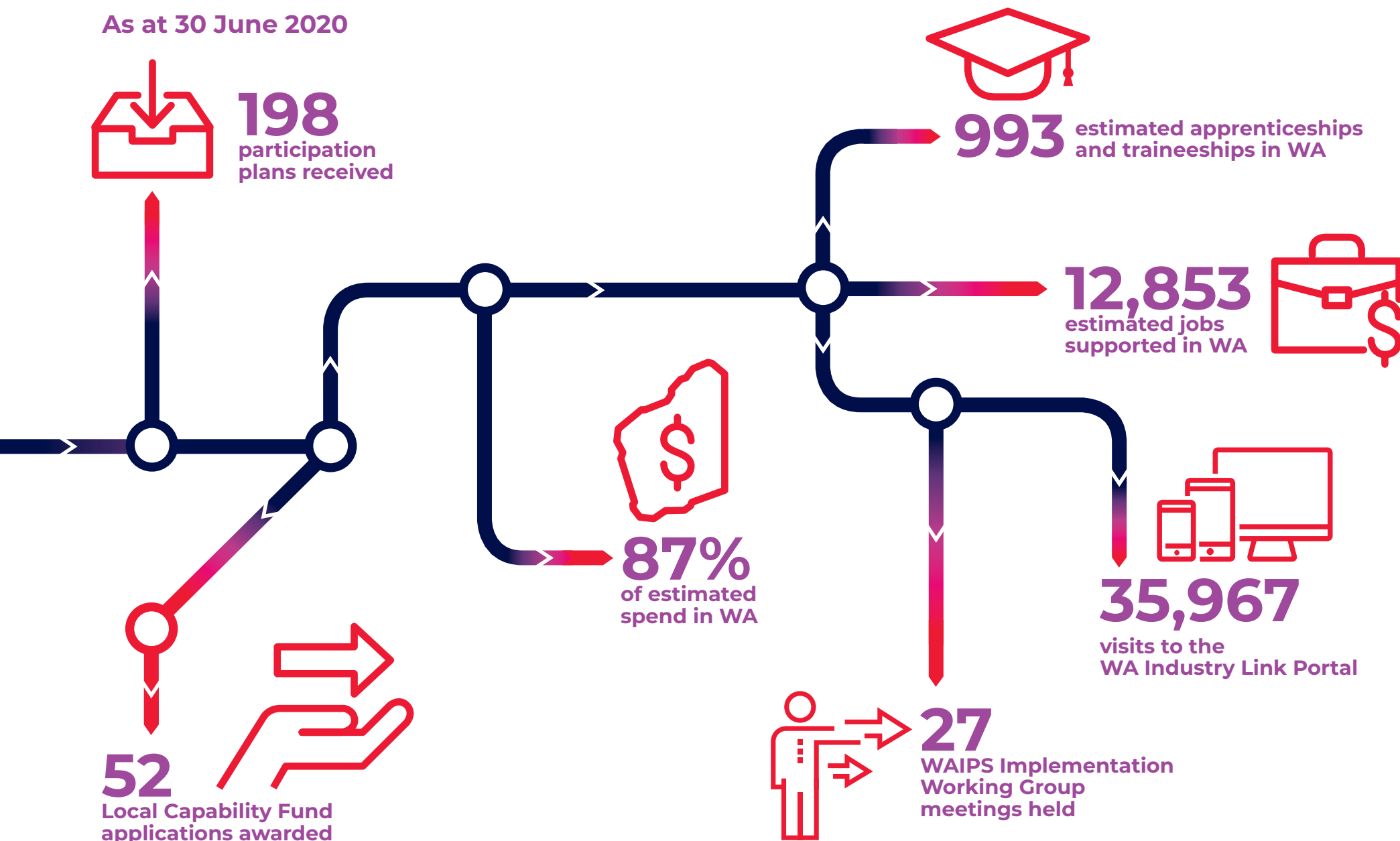


# **WA Industry Link**

## **Annual Report 2019-20**



As at 30 June 2020





# Contents

Premier's foreword .....	2
Executive summary .....	4
Western Australian Jobs Act 2017 and Western Australian Industry Participation Strategy updates .....	5
Western Australian Industry Participation Strategy .....	5
Alignment between the WAIPS and the revised WA Buy Local Policy .....	5
The WA Industry Link Portal .....	5
Implementation Working Groups .....	7
Media and communications .....	7
Metropolitan procurement .....	8
Regional procurement .....	8
Local Capability Fund .....	9
WAIPS 2020 initiatives .....	9
Focus projects update .....	10
Pilot projects .....	10
Berth 3 Deck and Fender Replacement Project at Port of Port Hedland .....	10
Bunbury Regional Prison Expansion Project .....	10
Casuarina Prison Expansion – Stage 2 Design and Build .....	11
Melville Senior High School – New Theatre .....	12
New Museum Project – Stage 2 .....	12
Reid Highway Dual Carriageway (Altone Road to West Swan Road) .....	13
Southern River College Upgrades – New Sports Hall and Refurbishment Works .....	14
York Wastewater Treatment Plant Upgrade – Stage 1 .....	14
Strategic project .....	15
METRONET Railcar Procurement .....	15
10 project snap-shots .....	16

Impacts .....	23
The impact of the WAIPS on the market .....	23
Collie initiatives .....	25
Commentary for the future .....	26
WAIPS 2019 initiatives – Updates .....	27

Appendix – Summary of reported outcomes and notable data .....	28
Number of awarded tenders that required a participation plan .....	28
Total estimated workforce including apprentices and trainees .....	28
Actual workforce, apprentices or trainees .....	30
Estimated spend .....	31
Actual spend .....	31
Delivering Community Services in Partnership exemption – aggregated reporting .....	32
ILAS / LCAs activity summary .....	33
Government Agency Engagement .....	33
Industry engagement .....	33
Western Australian Industry Participation Strategy (WAIPS) .....	33
Local Capability Fund .....	33

Local Capability Fund statistics .....	34
Detail of exemptions granted to agencies .....	35



## Premier's foreword

The last 12 months has seen my government consolidate on our previous achievements with the implementation of the Western Australian Jobs Act 2017 (WA Jobs Act) and the Western Australian Industry Participation Strategy (WAIPS) by both state agencies and local suppliers.

I have been encouraged by the universal preparedness of agencies and suppliers to adopt and embrace the changes to WAIPS that enables more jobs for Western Australians and greater opportunities for local businesses.

This is my third annual report to parliament since the parliament passed the WA Jobs Act and the WAIPS was implemented.

This annual report contains significant detail on how Western Australian small to medium sized enterprises, in particular, have been supported by the WA Jobs Act and the WAIPS. The Department of Jobs, Tourism, Science and Innovation's (the department) Local Capability Fund (LCF) continued to play a critical role in supporting local businesses' access to the government's

\$27 billion per annum spend on goods, services and works for the community.

For the 2019-20 financial year, the department received 198 Participation Plans containing overall commitments to create 13,700 jobs, 1,029 apprenticeships and traineeships and achieve 87% of Western Australian industry participation.

The importance of the WA Jobs Act and the WAIPS to economic and community recovery has proven to be critical in response to the COVID-19 pandemic. My government has reinforced their application across the economic recovery initiatives to ensure they deliver more benefits to local businesses and workers.

I would like to acknowledge the high level of co-operation that ministers and state agencies have displayed in responding to the requirements of my government's approach to this issue and I look forward to continued positive results.

The objectives of the WA Jobs Act were supported through the collaboration and engagement of Implementation Working Groups (IWGs) with

membership comprising of over 30 of the state's largest spending agencies.

The IWGs were consulted on a number of issues including the on-going effectiveness of the Participation Plan in determining contract award decisions. The overall consensus was that the Participation Plans have increased the level of awareness regarding the linkages between government procurement and economic and social outcomes for Western Australians.

My government is committed to ensuring such consultation and collaboration is undertaken with relevant stakeholders.

The role of the WA Jobs Act and the WAIPS in increasing opportunities for regional SMEs continued to be the main focus at a number of WA Industry Link Regional Communication Forums across the state, conducted by the department and supported by relevant IWG agencies. The positive feedback received from attendees at the forums was of significant value as my government gives priority to policy review and improvement on an annual basis.

My government also recognises the important role of maximising local

benefits from procurement through a variety of mechanisms. The Buy Local Policy (2002) was overhauled during 2019-20 with the goal to create more opportunities for regional businesses.

**I commend this report to the House.**



**Hon Mark McGowan MLA,**

Premier of Western Australia;  
Minister for Public Sector Management;  
State Development, Jobs and Trade;  
Federal-State Relations

## Executive summary

The on-going implementation of the Western Australian Jobs Act 2017 (WA Jobs Act) and the Western Australian Industry Participation Strategy (WAIPS) has been characterised by state agencies' strong co-operation in terms of its implementation across the spectrum of goods, services and works.

Seven Implementation Working Groups (IWGs), representing the largest spending agencies, operated effectively in the application of the requirements of the legislation. The IWGs provided very valuable feedback on the role of the WA Jobs Act and the WAIPS and made effective contribution to their revision and enhancement.

The WA Industry Link Portal continues its purpose to provide significant policy guidance for both agencies and businesses. Furthermore, briefings and meetings were held throughout the year with industry associations and individual businesses.

While undertaking wide consultation on the functioning of and potential improvements to the WAIPS, the Department of Jobs, Tourism, Science and

Innovation (the department) along with the Department of Finance (DoF) and the Department of Primary Industries and Regional Development (DPIRD), also undertook a review of the effectiveness of the regional price preferences and the Buy Local Policy (BLP) 2002. A revised BLP is expected to be released in late 2020.

The contribution of the Local Content Adviser Network (LCAN) was important as was their involvement in supporting regional sourcing initiatives for individual projects and contracts.

A notable feature of 2019-20 was the success of the eight Regional Communications Forums (RCFs) held across Western Australia. The department along with large spending agencies in the regions provided details of upcoming supply opportunities in their region and the latest government policies to enhance their success in the government market place. Participant surveys showed high levels of support for these forums.

In terms of the WAIPS strategic project, progress continued with METRONET railcar manufacture with construction of

the railcar manufacturing assembly plant in Bellevue, near Midland, and appointment of the lead contractor to build the 246 new C-series railcars.

The department provided advice to Western Australian small and medium enterprises (SMEs) on policy interpretation, tender preparation, agency contacts and forthcoming tenders, and through the Local Capability Fund (LCF) also provided financial assistance.

Seven rounds of the LCF were provided in 2019-20 resulting in \$786,585 funding being provided to 52 Western Australian businesses.

Since the LCF's launch in 2011 (originally the Industry Facilitation and Support Program), \$6.8 million of grant funding has been awarded to 399 Western Australian SMEs. This has resulted in 822 employment opportunities, 135 new apprenticeships and \$458.2 million in new contracts awarded.

This represents a leverage ratio of \$67 of contracts won by Western Australian SMEs for every \$1 of LCF funding awarded.

# Western Australian Jobs Act 2017 and Western Australian Industry Participation Strategy updates

## Western Australian Industry Participation Strategy

The details of commitments made by successful tenderers in their Participation Plans shows an estimated creation of over 22,000 Western Australian jobs, 1,400 local apprenticeships and traineeships and sourcing within the state of 88% of contract value between 1 October 2018 and 30 June 2020.

Excellent cooperation over 2019-20 continued to be provided by state agencies in application of the strategy and regular meetings of the IWGs were held. The consolidated opinion of the IWGs was that the WAIPS and the Participation Plans have been effective in terms of increasing the focus on the benefits of local sourcing.

## Alignment between the WAIPS and the revised WA Buy Local Policy

During the year, a detailed review of the existing BLP was undertaken by the department, the DoF and DPIRD. A key objective was the alignment of the BLP and the WAIPS in terms of maximising outcomes and process to realise maximum impact for job opportunities and clarity for business participation.

Contributions were sought from both state agencies and the private sector. Particular emphasis was given to the congruence of regional initiatives contained in the WAIPS and the BLP.

## The WA Industry Link Portal

Over the last 12 months the WA Industry Link Portal has had a total of 35,967 sessions. Organic search continues to drive the largest share of traffic to the site followed by direct traffic.

The most popular pages include the LCF, Participation Plans and the newly created resources page.

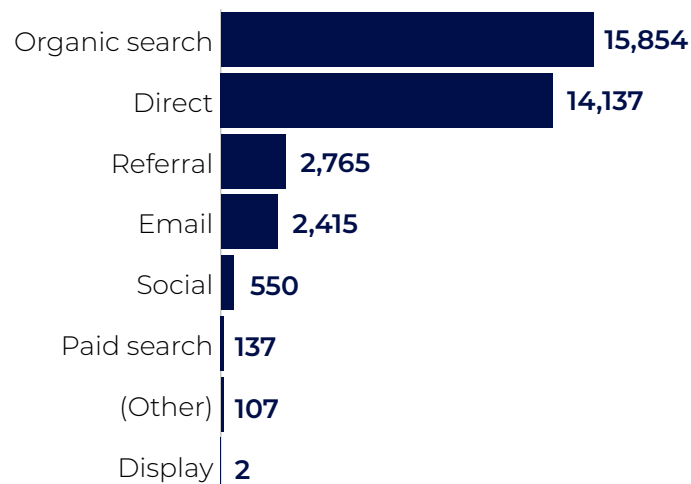
## The portal at a glance





## Channel performance

### Traffic breakdown by channel



## Top ranking pages

Page	Views
home	10,387
/advisory-services/services-to-businesses-sub-contractors/local-capability-fund	4,899
/participation-plans/participation-plans	4,677
/about/western-australian-industry-participation-strategy	4,620
/tenders/local-government-opportunities	3,656
/participation-plans/how-to-complete-a-participation-plan	2,478
/tenders/western-australian-government-opportunities	2,174
/resources-library	1,748
/about/frequently-asked-questions	1,537
/news	1,431

## Top ranking news stories

News items	Views
/eight-wa-businesses-awarded-funding-under-metronet-round-of-local-capability-fund	370
/western-australian-businesses-wanting-to-supply-products-in-relation-to-covid-19	309
/new-changes-to-waips-makes-it-easier-for-businesses-to-access-wa-supply-contracts	286
/local-jobs-bill-takes-another-leap-forward-after-meetings-with-industry-groups	264
/new-initiatives-from-the-Ing-jobs-taskforce-to-be-outlined-at-aog-2020	220
/meet-your-local-content-advisergavin-ellis-great-southern-content-adviser	195
/new-rounds-of-the-local-capability-fund	184
/local-jobs-bill-a-step-closer-after-inaugural-consultation-meeting-with-the-energy-sector	177
/work-starts-on-upgrade-of-reid-highway	171
/reid-highway-dual-carriageway-project-awarded-to-decmil	165



## Implementation Working Groups

The continuation of meetings and their frequency were explored with members of the IWGs by the departmental chair person. There was a clear sentiment for maintenance of meetings, albeit at quarterly intervals given the successful integration of the WAIPS into agency processes.

The existence and continued functioning of the IWGs has provided a valuable opportunity for a broad range of discussion and decision on procurement issues where feedback from agencies is essential.

## Media and communications

The department's WA Industry Link communications strategy plays a critical role in raising awareness and educating stakeholders on a range of government initiatives, including the WA Jobs Act and the WAIPS.

To achieve these outcomes the communication strategy has focused on:

- » maintaining and updating the online portal with essential information for WA businesses

- » providing a range of training and information sessions to agencies and suppliers
- » creating and participating in a number of events to maximise reach to stakeholders
- » a strong social media presence and a regular e-newsletter
- » media engagement.

## Media engagement

WA Industry Link continued to use various communication channels to promote enhancements to key government policies like the WAIPS. The department consulted with key stakeholders and agencies to further streamline changes and improvements to the WAIPS, in line with the government's commitment to continually improving the strategy. The new additions to the WAIPS will simplify processes, enhance accountability measures, create better outcomes for WA businesses and lead to more local jobs.

## Events

The department continued its regional engagement and consulted with regional stakeholders through eight Regional Communication Forums (RCFs) held across WA in the last financial year.

More than 500 regional stakeholders registered for the RCFs which provided businesses with a better understanding of how to access government supply opportunities that exist in their region.

The RCFs were again a success, with 94% of survey respondents saying they found the information at the events helpful. Suppliers surveyed also felt the forums were a unique opportunity for businesses to come together to identify and discuss opportunities for supply to government thereby increasing business activity and employment.

The METRONET Railcar Procurement Project was again a central focus for the department with a number of major milestones. Rail manufacturer Alstom signed a 10-year contract with the government in December 2019 to build the 246 new C-series railcars at a new manufacturing assembly plant in Bellevue, near Midland.

More than 200 participants from local industry attended a METRONET railcar project supplier and networking event in Perth in November 2019. A representative from the department provided information on how Western Australian suppliers could access the METRONET Railcar Procurement LCF round.

At the Australasian Oil and Gas Exhibition and Conference (AOG) 2020 in Perth, the Premier launched the LNG industry Forward Work Plan initiative.

For the first time ever, major operators including Chevron, Woodside, Shell and Santos will submit their two-year procurement plans to the state annually. The Forward Work Plans are designed to provide local businesses with 24 months' advanced visibility of future works to inform the market about potential contracting opportunities. With the increased transparency, the plans will give WA businesses greater opportunities to tender for work on LNG projects, which is expected to support more jobs for Western Australians.

The department's WA Industry Link, the WA Jobs Act and the WAIPS were again promoted at AOG 2020 alongside the Australian Marine Complex - Common User Facility (AMC-CUF) and DevelopmentWA in a combined stand. This was the third year running of the combined WA Industry Link AMC-CUF stand and continued to provide an opportunity to engage with the local suppliers within the oil and gas industry and further reinforce the government's commitment to local content.

### **In the media:**

#### [Changes to the WAIPS will further maximise opportunities for WA businesses](#)

Tuesday, 23 July 2019

#### [Local Capability Fund to assist Western Australian business participation](#)

Tuesday, 23 July 2019

#### [Made in WA: METRONET railcars to be proudly built in WA](#)

Sunday, 18 August 2019

#### [First year of McGowan Government's Jobs Act delivers thousands of local jobs](#)

Friday, 29 November 2019

#### [Multimillion-dollar Southern River College upgrades unveiled](#)

Wednesday, 26 February 2020

### **Metropolitan procurement**

Through meetings, presentations and individual consultations, the Industry Link Advisory Service (ILAS) promoted the WAIPS and provided advice to both suppliers and agencies on its application. METRONET continues to be a key focus along with ILAS liaison occurring with a spectrum of industry associations covering activities such as steel fabrication, ICT hardware and services and building and construction.

### **Regional procurement**

The department organised and held eight RCFs in conjunction with DPIRD and the LCAN to provide local SMEs with information on upcoming supply opportunities. These occasions, presented an opportunity to engage with local suppliers, industry associations and other stakeholders to seek comment on policy and process delivery in the regions.

In addition to the RCFs during the year, suppliers were invited to offer suggestions on the enhancement of both the WAIPS and the BLP. Regular meetings were held with the Regional Chambers of Commerce and Industry

WA (RCCIWA) to collect feedback on prospective initiatives and the ongoing of the WAIPS within the regions.

## Local Capability Fund

The purpose of the fund is to assist local SMEs to increase their capability and competitiveness as suppliers of products, services and works to the government, major projects and other important markets.

The LCF typically provided funding assistance of up to \$20,000 on a dollar for dollar basis for business activities such as planning, improvements to internal infrastructure, plant and equipment.

Seven rounds of the LCF were provided in 2019-20 resulting in \$786,585 funding being provided to 52 Western Australian businesses.

The rounds were:

- » The WAIPS
- » State Wide Aboriginal Business
- » Bunbury Outer Ring Road
- » Metronet Railcar Procurement
- » Future Battery Industry
- » Steel Industry AS/NZS 5131
- » Steel Industry Business Information

Since the LCF's launch in 2011 (originally called the Industry Facilitation and Support Program), \$6.8 million of grant funding has been awarded to 399 Western Australian SMEs. This has resulted in 822 employment opportunities, 135 new apprenticeships and \$458.2 million in new contracts awarded.

This represents a leverage ratio of \$67 of contracts won by Western Australian SMEs for every \$1 of LCF funding awarded.

## WAIPS 2020 initiatives

The government's commitment is for an annual review of the WAIPS with the aim of the on-going enhancement of application and outcomes for business and workers. This commitment continued during 2019-20.

# Focus projects update

## Pilot projects

### Berth 3 Deck and Fender Replacement Project at Port of Port Hedland

#### Contracting agency

Pilbara Ports Authority

#### Contractor

Total AMS Pty Ltd (TAMS)

#### Project update

This construction only contract was awarded to Total AMS Pty Ltd (TAMS) in December 2018.

As indicated in the 2018/19 report construction works were completed early and the Berth had returned to normal operations.

Following practical completion, minor defects and omissions associated with the works were completed. Berth 3 was returned to normal operations.

#### Local content activities for 2019-20

No specific local content activities for 2019/2020 completed for this project due to completion being achieved in early 2019/2020 period.

#### Practical completion

Previously set as 20 October 2020. However, the actual date of practical completion as certified by PPA was 16 August 2019.

### Bunbury Regional Prison Expansion Project

#### Contracting agency

Department of Finance

#### Contractor

ADCO Constructions Pty Ltd

#### Project update

This project has been contracted in two parts:

- i) 160 Bed Unit; and
- ii) Prison Dining Room, Block C, Kitchen and Education Upgrade.

The contracts were awarded in November 2018.

Both contracts reached practical completion (PC) in 2019 and have either achieved final completion or are nearing final completion.

Specific dates for each contract are as follows:

- i) 160 Bed Unit – achieved PC on 20 September 2019 and Final Certificate scheduled for 20 September 2020.
- ii) Prison Dining Room, Block C, Kitchen and Education Upgrade – achieved PC on 13 September 2019 and Final Certificate scheduled for 13 September 2020.

#### Works progress update for 2019-20

Construction update for each contract:

- i) As above, final certificate is scheduled for 20 September 2020.
- ii) As above, final certificate is scheduled for 13 September 2020.

#### Local content activities for 2019-20

The contractor did take the opportunity during the tender phase to attend an industry briefing held in Bunbury.



The contractor engaged with more local business than outline in their original tender as can be seen in their completed the WAIPS report. In addition, 100% of the contract spend went toward regional businesses for both contracts.

### Practical completion

Completed 20 September 2019

## Casuarina Prison Expansion – Stage 2 Design and Build

### Contracting agency

Department of Finance

### Contractor

Broad Construction Services (WA) Pty Ltd

### Project update

The design and construction contract progressed in 2019/2020, and the new kitchen and the first 256 beds were completed, handed over and commenced operations.

### Works progress update for 2019-20

Construction update:

Practical completion achieved for new kitchen 05/12/2019

Practical completion achieved for the accommodation units 15 & 16 (256 beds) and auxiliary support building 12/06/2020

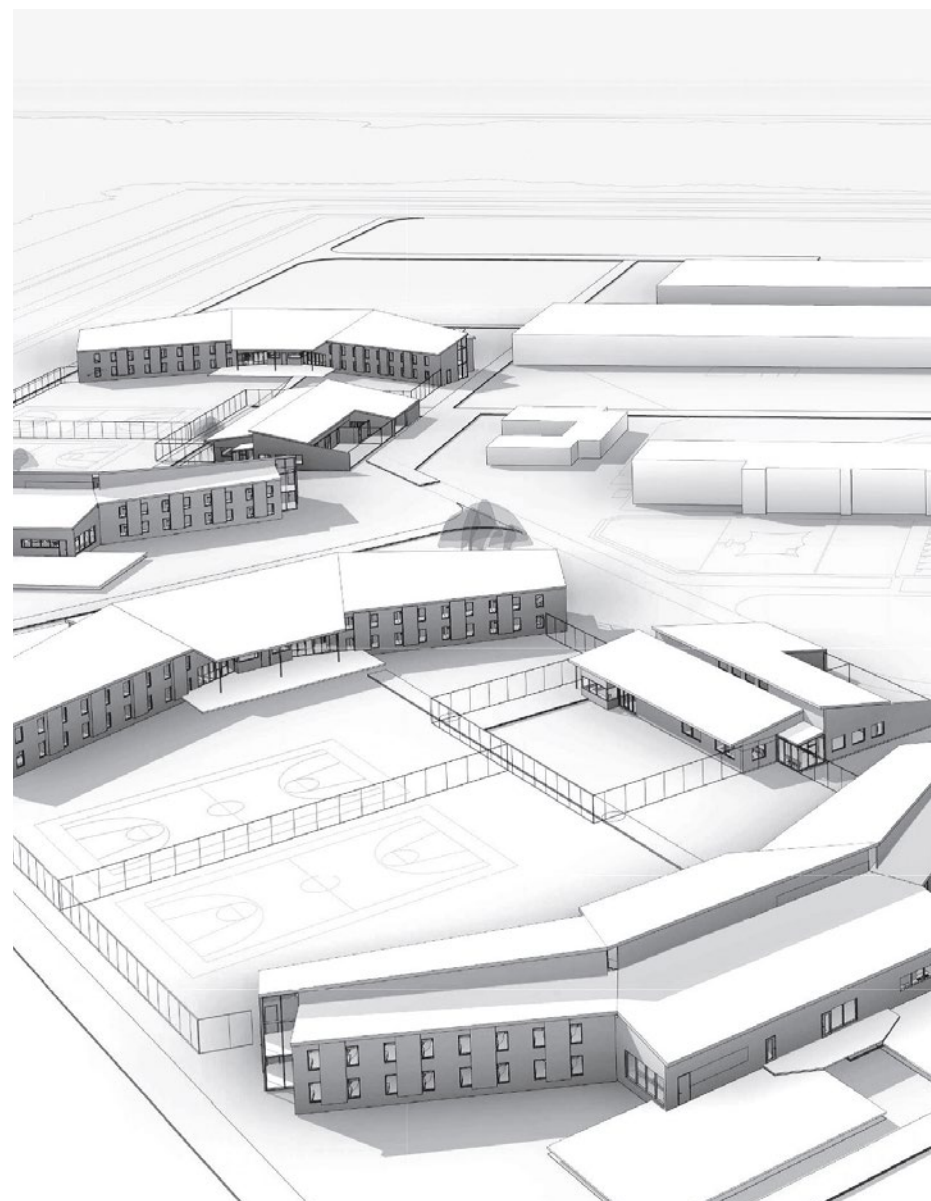
### Local content activities for 2019-20

Local WA content was approx. 90% of the value of the contract as detailed in Broad's interim the WAIPS report of November 2019.

Broad held briefing sessions with registered local suppliers highlighting opportunities for local industry.

### Practical completion

Previously forecast as 15 December 2020. Now 14 December 2020.



## Melville Senior High School – New Theatre

### Contracting agency

Department of Finance

### Contractor

EMCO Building

### Project update

This venue features a flexible flat floor auditorium with 300 retractable seats and acoustic operable wall allowing the space to be divided into separate drama and dance teaching spaces. The building also includes a green room, foyer and gallery.

### Works progress update for 2019-20

Construction update: currently in defects liability period. Scheduled for final completion in September 2020.

### Local content activities for 2019-20

Perth-based businesses accounted for 70% of the total contract spend. This included electrical, cabinetry, stoneworks, plumbing, earthworks, structural steel, audio-visual equipment and more.

### Practical completion

Completed 8 October 2019



## New Museum Project – Stage 2

### Contracting agency

Department of Finance

### Contractor

Multiplex

### Project update

The New Museum Project (NMP) in the Perth Cultural Centre is being delivered under a two stage managing contractor procurement model. Stage 2 of the NMP includes the construction of the new museum facility, which comprises a mix of heritage and contemporary architecture, and the delivery of the exhibition fit-out. Practical completion of the facility was achieved in November 2019, with delivery of the exhibition fit-out on schedule for opening day in November 2020.

### Works progress update for 2019-20

The Managing Contractor's [Multiplex] program shows practical completion of the exhibition fit-out (content works) on schedule for the museum opening date of 21 November 2020. Secondary works (joinery) installation is well advanced for all galleries. Tertiary works installation, comprising multimedia productions, mechanical interactives and object placement is substantially complete for six of the eight galleries, and has commenced for remaining galleries.

### Local Content Activities for 2019-20

The managing contractor (MC) has employed close to 3,100 construction workers and 65 apprentices on site across Stage 2 of the project, with further workers employed in creative industries.

The estimated overall WA (%) spend for Stage 2 of the project is approximately 74% by value of subcontracts awarded by the MC.

### Practical completion

PC of the base build was achieved on 29 November 2019, with practical completion of the content works on schedule to achieve the 21 November 2020 opening date.

## Reid Highway Dual Carriageway (Altone Road to West Swan Road)

### Contracting agency

Main Roads WA

### Contractor

Decmil

### Project update

This contract was awarded to Decmil in March 2019.

A project highlight for 2019-20 included the successful installation of the bridge beams in place at Bennett Brook, opening of the majority of the new westbound carriageway and installation of the Arthur Street bridge beams.

### Works progress update

Construction update:

The majority of the project was completed in the 2019-20 period. The roadworks went from foundation to completed pavement for the majority of the alignment.

The Arthur Street beams were lifted into place on 11 February 2020.

The Bennett Brook beams were lifted in place on 11 March 2020.

The majority of the new road is expected to be open by the end of July 2020 with the exception of the Bennett Brook bridge and Arthur Street.



### Local content activities for 2019-20

The project engaged with the local community in a number of ways. Procurement and subcontract engagement was almost exclusively from local contractors and suppliers.

In addition, the immediate community was engaged through regular newsletters and construction updates along with notifications of changes to traffic configurations or out of hours works.

### Practical completion

Anticipated late September 2020



## Southern River College Upgrades – New Sports Hall and Refurbishment Works

### Contracting agency

Department of Finance

### Contractor

ADCO Constructions Pty Ltd

### Project update

The project comprised of a new sports hall, refurbishment of the existing gymnasium to create a performing arts space, refurbishment of various rooms including but not limited to installation of tiered seating in the old dance studio to create a lecture theatre, and fit out and refurbishment of the metal work workshop to create a new STEM lab.

The WAIPS report for the construction contract shows 100% of contract spend went to WA businesses.

### Works progress update for 2019-20

Currently in Defects Liability Period. Final completion is scheduled for 19 December 2020

### Local content activities for 2019-20

ADCO advertised for subcontractor/supplier opportunities in the state newspaper, The West Australian. 29 subcontractors were engaged during the course of the contract consisting of nearly 400 employees, and 52 apprentices.

### Practical completion

Achieved 19 December 2019. Previously forecast as January 2020.

## York Wastewater Treatment Plant Upgrade – Stage 1

### Contracting agency

Water Corporation

### Contractor

Valmec Australia Pty Ltd

### Project update

This contract was awarded to Valmec Australia Pty Ltd in December 2018.

The scope of works has been expanded to include an automated waste water filtration system.

### Works progress update

Civil works associated with waste ponds is complete. Mechanical and electrical works are progressing and are now 80% complete.

### Local content activities for 2019-20

Local inputs for engineering and construction services. Regional local inputs for civil works, including supply of materials.

### Practical completion

Previously forecast as mid-January 2020. In consideration of expanded scope of works the current forecast is 2 March 2021.





## Strategic project

### METRONET Railcar Procurement

#### Contracting agency

Public Transport Authority

#### Progress update

In December 2019, Alstom were awarded the contract to deliver the METRONET Railcars. As a Strategic Project under the WA Jobs Act, a weighting of 25% was

applied to the evaluation of the industry Participation Plan. The Participation Plan was Alstom's commitment to meet the target of 50% local (WA) content for the manufacturing of the new railcars in Western Australia and maximise the involvement of local SMEs in both the railcars' manufacture and maintenance.

#### Local content activities

The department continues to work closely with the Public Transport Authority and Alstom in relation to opportunities for local content, including industry briefings and METRONET specific rounds of the LCF. The department, in conjunction with Alstom released their railcar procurement schedule, published on ICN Gateway in June 2020. Those who could not supply complete components of scopes were encouraged to register and provide Alstom and their head contractor's information on their capabilities and previous experiences in the Australian passenger railcar industry.

Several contracts have already been awarded to local companies as part of the project, including an \$850,000 contract to supply 4 cranes, the biggest of which will lift 25 tonnes, recently awarded to Bassendean manufacturer Eilbeck. Meanwhile, a \$3.8 million contract to deliver lifting jacks, a bogie press and bogie turntables has been awarded to Cockburn Company Vector Lifting.



## 10 project snap-shots

Highlighting projects delivered across the state demonstrating the breadth of government projects:

### Metropolitan

#### Baldivis Primary School – BMW00137319

**Client agency:** Department of Education  
**Awarded supplier:** Crothers Construction  
**Supplier region:** Metropolitan

Estimated total Workforce (All WA) – 170  
 Estimated total Apprentices & Trainees (All WA) – 15  
 Estimated Local Content [LC] % (All WA) – 100%  
 Estimated contract value - \$13,675,618  
 Anticipated completion date – 31/10/2021  
 The new primary school is designed to cater for 430 students.

Facilities include:

- » administration block
- » library with staff and conference room;
- » five early childhood classrooms
- » three learning blocks provide a total of 10 general classrooms, an inclusive education classroom and an art and craft room
- » each learning block has internal and external activity areas with collegiate areas, store rooms, student and staff toilets and cleaners' rooms
- » the covered assembly block includes a canteen, music room, sports store, gardener's facilities and uniform store;
- » play areas include grassed areas, an oval, playing courts, cricket pitch and nature play landscaping
- » car parking bays for staff and visitors.

### Kimberley

#### Demolition 2 Houses & Construct 5 Dwellings Bidyadanga Community - HOU9602019

**Agency:** Department of Communities  
**Awarded supplier:** Northwest Builders  
**Supplier region:** Kimberley

Estimated total Workforce (All WA) – 166  
 Estimated total Apprentices & Trainees (All WA) – 12  
 Estimated LC% (All WA) – 100%  
 Estimated contract Value - \$1,901,779  
 Completion date – 3/12/2019

Bidyadanga is a remote community about 100km South West of Broome.

This project was for the demolition of 2 existing houses and the construction of one house with 3 bedrooms and 2 bathrooms and 4 houses with 2 bedrooms and 1 bathroom for Government Regional Officer Housing.

The project was delivered by a regionally based construction company located in Broome.

The Broome builder has been operating in Broome and the surrounding areas for over 20 years and has long standing relationships with local contractors, subcontractors and Aboriginal agencies.





## Pilbara

### Provision of Maintenance Services to Essential Services Assets at Remote Aboriginal Settlements in Pilbara / Midwest

**Agency:** Department of Communities

**Awarded supplier:** Pilbara Meta Maya Regional Aboriginal Corporation

**Supplier region:** Pilbara

Estimated total Workforce (All WA) – 48

Estimated total Apprentices & Trainees (All WA) – 3

Estimated LC% (All WA) – 100%

Estimated contract Value – \$33,294,785

Anticipated completion date – 30/09/2020

The Pilbara Meta Maya Regional Aboriginal Corporation (PMMRAC), a fully owned Aboriginal corporation, was contracted on the 1 August 2019 by the Housing Authority post a publicly tendered process to provide planned, preventative and emergency maintenance to power, water and waste water infrastructure, water sampling and testing, and fuel management and electricity charging and collections to remote communities in the Pilbara and Mid-West regions of WA.

Services are provided to a total of 24 remotes across both regions as follows

- power services to all 24 remotes, water services to 21 remotes, waste water to nine remotes and fuel management in 20 remotes.

PMMRAC also undertakes asset replacements under the contract and on a tendered basis capital works as funding is available through the Department of Communities.

## Gascoyne

### Provision of Management Services for Edel Land - DBCA421012018

**Agency:** Department of Biodiversity, Conservation and Attractions

**Awarded supplier:** Ryan Hicks & Suze Gerovich

**Supplier region:** Gascoyne

Estimated total Workforce (All WA) – 2

Estimated total Apprentices & Trainees (All WA) – 0

Estimated LC% (All WA) – 100%

Estimated contract Value - \$875,000

Anticipated completion date – 01/07/2024

The Provision of Management Services for Edel Land contract DBCA421012018 provides for experienced contractors, Ryan Hicks and Suze Gerovich to live on site at the Rangers Complex at Steep Point to provide day to day on-ground

management of the visiting public and provide information to campers and day visitors, and for those transiting through to Dirk Hartog Island National Park.

Ryan and Suze also undertake management and maintenance of camping areas, the residence/operations base including all associated buildings and infrastructure. This contract commenced on 1 July 2019 and is expected to continue to July 2024.



## Mid West

### Kalbarri Skywalk Infrastructure – Kalbarri National Park - DBCA419WT232019 – Completed

**Agency:** Department of Biodiversity,  
Conservation and Attractions

**Awarded supplier:** GBSC Yurra Pty Ltd

**Supplier region:** Mid West

Estimated total Workforce (All WA) – 51

Estimated total Apprentices & Trainees  
(All WA) – 8

Estimated LC% (All WA) – 100%

Estimated contract Value – \$3,682,327

Actual total Workforce (All WA) - 78

Actual contract Value - \$3,943,828

The Kalbarri Skywalk Infrastructure contract DBCA419WT232019 included landscaping works, pathways, 2 toilets, 2 shade shelters, kiosk, rainwater tanks and interpretive signage structures. This contract was awarded to a local jointly owned aboriginal business, GBSC Yurra Pty Ltd.

Total costs for this contract were \$3,943,828 including GST. Practical completion was awarded on 15 May 2020.

90% of these funds were spent locally (regional) and 100% of funds were spent in Western Australia.



Workforce directly employed through this contract included 8 regional full-time employees, 5 regional apprentices, 53 subcontractors plus 12 regional apprentice subcontractors. A total of 78 Western Australian employees.

Local subcontractors included concrete works, painting, electrical and plumbing services, gyprock, landscaping works, windows and glazing, sheet metal, carpentry, and crane hire.

The site was officially opened to the public on the 12 June 2020.





## Goldfields-Esperance

### Construction of 10 Sole Occupancy Units, Admin & Communal at Lot 501 (13) Davidson St South Kalgoorlie - HOU9607919

**Agency:** Department of Communities  
**Awarded supplier:** ACorp Construction Pty Ltd

**Supplier region:** Goldfields-Esperance

Estimated total Workforce (All WA) – 81

Estimated total Apprentices & Trainees (All WA) – 5

Estimated LC% (All WA) – 100%

Estimated contract Value – \$6,063,647

Anticipated completion date – 15/01/2021

The Kalgoorlie Step-Up Step-Down project comprises the construction of 10 sole occupancy units, and an administration and communal building at Lot 501 (13) Davidson Street in south Kalgoorlie.

The community mental health step up / step down services provide a vital service for people with mental health issues by supporting people in the community, close to their personal support from family and friends. The step up / step down facilities provide short-term residential support for:

- » a person to manage a deterioration in their mental health, but where an admission to hospital is not warranted (step up)
- » provide additional support for a person who no longer requires acute inpatient care but does require assistance in re-establishing themselves in the community (step down).

## Wheatbelt

### M045 Indian Ocean Drive Granular – MRWA0050/18 - Completed

**Agency:** Main Roads

**Awarded supplier:** Central Earthmoving Company Pty Ltd

**Supplier region:** Mid West

Estimated total Workforce (All WA) – 54

Estimated total Apprentices & Trainees (All WA) – 4

Estimated LC% (All WA) – 100%

Estimated contract Value – \$2,625,270

Actual total workforce (All WA) – 27

Actual contract value – \$2,625,270

A \$2 million contract was awarded to Central Earthmoving Pty Ltd in April 2019, to complete 5 kilometres of widening work on Indian Ocean Drive, 12 kilometres south of the Brand Highway turnoff.



The project saw the road widened to a 9-metre seal on an 11-metre formation, along with resealing work and the installation of audible edge lines. Initial design work included the extension of three culverts and the clearing of some vegetation to accommodate the widening in some sections, along with construction of an embankment.

The completed safety improvement works are expected to reduce the risk of road run-off crashes, improve driver confidence and reduce maintenance costs. Research has shown that construction of a one-metre sealed shoulder can reduce Killed and Serious Injury (KSI) crashes by 58%, while the

installation of Audible Edge Lines can reduce KSI by 35%.

A contract variation was issued by Main Roads in June 2019, for construction of a heavy vehicle rest area on the Brand Highway. The inclusion of the rest area as part of the widening contract was designed to take advantage of the already mobilised resources, and realise cost efficiencies.

Central Earthmoving Pty Ltd were awarded the Indian Ocean Drive contract following a public tender, which saw them score the highest of all tenderers in the 'non-priced assessment for Aboriginal Participation and WA Industry Participation' category.

## Peel

### DFES - Bushfire Centre of Excellence – BMW0454819

**Agency:** DFES

**Awarded supplier:** Perkins Pty Ltd

**Supplier region:** South West

Estimated total Workforce (All WA) – 94

Estimated total Apprentices & Trainees (All WA) – 6

Estimated LC% (All WA) – 100%

Estimated contract Value – \$578,935

Anticipated completion date – 31/12/2020

The new Bushfire Centre of Excellence for WA is being built in the Peel Business Park, located in the Shire of Murray. The construction contract was awarded to Perkins Builders on 24 January 2020 with completion scheduled by December 2020.

The facility design was influenced by a Design Working Group, led by DFES through a collaborative process involving the local Bindjareb community, Shire of Murray, Volunteer Associations, the Department of Biodiversity, Conservation and Attractions and Building Management and Works.

Site Architecture Studio designed the boomerang shaped building which will be a shared learning hub for all bushfire management stakeholders and to welcome community members.

Building materials were carefully selected to reflect aboriginal and local heritage and include curved natural rammed earth walls in the central foyer resembling a river mouth.

Josh Byrne and Associates designed the landscaped areas which will provide unique spaces including an auditorium, yarning circle and fire pit for all to gather, network and learn.



The grounds will be planted to reflect fire design guidelines, indigenous and local heritage, local vegetation and the greater landform and water systems of the region.

Interpretive information will feature throughout the building and landscaped areas to walk visitors through the traditional and contemporary fire story, as well as the different vegetation types.

**Local content activities:** The Participation Plan outlines local subcontractors' involvement including concreting, cramage, steel fabrication, plumbing and electrical works, windows and doors. Major local supply is projected to cover a wide range of building requirements. Forecast local inputs identified include planning, site preparation, steel works, supply of internal fixtures and various equipment.

Perkins Builders committed to a high level of regional and WA content and are employing more than 10 local subcontractors.

**Practical completion:** The contract is on schedule to be completed by December 2020.

#### **Construction progress update:**

Construction is progressing to the approved program of works.

#### **Local employment – operation of interim Bushfire Centre of Excellence**

From November 2019, the Bushfire Centre of Excellence staff began operating from an interim facility in Pinjarra. As at June 2020, 17 staff are based in Pinjarra, including 3 local Aboriginal Trainees.

#### **Local economic development and engagement – operation of interim Bushfire Centre of Excellence**

Early relocation to the interim facility in November 2019 has contributed to enhanced economic development through the following opportunities during 2019-20 being provided bringing people to the region, and using local suppliers:

- » of local training providers
- » provision of training
- » ongoing and sustained engagement of local Traditional Owners, including Cultural Awareness training
- » small business engagement including local caterers and accommodation.

## **South West**

### **Capel Police Station - EOI BMW0129319**

**Agency:** Department of Finance

**Awarded supplier:** Devlyn Australia Pty Ltd

**Supplier region:** South West

Estimated total Workforce (All WA) – 224

Estimated total Apprentices & Trainees (All WA) – 15

Estimated LC% (All WA) – 100%

Estimated contract Value – \$3,330,180

Actual total Workforce (All WA) – 159

Actual contract value – \$3,808,233

The government allocated \$8 million through the Royalties for Regions program to construct a new police station in Capel which will improve policing services in the South-West region. The South-West region continues to grow in population and has increased visitors hence the station will provide valuable support to other country police stations in the area.

An appropriate site was determined and the Shire of Capel transferred the land's vesting to the WA Police Force. Located on the corner of Spurr Street and Prowse Road, the station's central location will contribute to improving police response times to local incidents in the town and its surrounds.



A new modular construction type facility was constructed to provide a cost effective and functional solution for up to 10 officers, with a flexible configuration. The station hosts an operations room equipped to manage extended multi-agency incidents that may occur in the region and is supported with state-of-the-art communications and equipment. If required, the site can accommodate a range of temporary infrastructure including mobile command centres of assisting agencies; the agistment of horses from mounted search teams as well as canine search resources.

The station will achieve zero-net power use status. Zero net energy buildings are buildings that over a year are power neutral, meaning that they deliver as



much energy to the supply grid as they use from the supply grid.

The facility is expected to achieve practical completion in August 2020 and internal fit-out including police-specific equipment and ICT is occurring in advance of operation in late September 2020. The new Capel Police Station will be operational in late September/early October 2020.

### Great Southern

#### North Albany Senior High School and Albany Secondary Education Support Centre Additions and Improvements - BMW0250319

**Agency:** Department of Education

**Awarded supplier:** Wauters Enterprises Pty Ltd

**Supplier region:** Great Southern

Estimated total Workforce (All WA) – 156

Estimated total Apprentices & Trainees (All WA) – 10

Estimated LC% (All WA) – 100%

Estimated contract Value - \$8,251,253

Anticipated completion date – 18/02/2021

An amount of \$9.825 million was allocated from the 2018-19 State Budget for an upgrade at Albany Secondary Education Support Centre as part of the Royalties for Regions program. The

project aims to benefit students with disability by providing additional teaching space and modern, supportive learning environments along with upgrading and improving the existing school environment. This work involves a refurbishment of eight classrooms along with reconfigured staff preparation and student support areas and toilets to provide fit for purpose areas catering for students with disabilities. This work is scheduled for completion in February 2021 with external play areas scheduled for completion in April 2021.

The co-located North Albany Senior High School is being provided a new double storey block to replace classrooms handed over to Albany Secondary Education Support Centre. This block comprises six general learning areas, computer laboratory and support spaces. This is scheduled for completion late September 2020. In addition, two science laboratories and staff preparation area have also been provided as an extension to the existing science building and were completed in June 2020.

The Department of Education has committed additional funding for a fire services upgrade which was tendered with the main project.



# Impacts

## The impact of the WAIPS on the market

### Department of Finance

“ Finance continues to work closely with the Department of Jobs Tourism, Science Innovation (JTSI) to implement WAIPS in its tendering and contracting processes. Finance is committed to this initiative and to maximising its effectiveness in involving Western Australian people and businesses in delivering government contracts.

For all Finance-managed works construction projects, WAIPS is a qualitative criteria with a 30% weighting.

For goods and services procurements, Finance has implemented WAIPS requirements into tender document templates and procurement guidance materials. These documents are available for use by agencies and raises awareness of WAIPS across the public sector.

Of the 70 Finance-managed works contracts subject to WAIPS plans, 32 reports have been received. A preliminary review of those reports show that interstate spend has been less than 1% of total

contract spend and in the regions the regional spend accounts for a minimum of 70% of the total contract spend.

Information gleaned from WAIPS reporting will be assessed by Finance and will inform advice to JTSI on potential amendments for WAIPS 2021 to strengthen engagement of local business and understanding of the construction sector.

Finance is an active member of the JTSI-led Buy Local Policy Committee, which is supporting JTSI's implementation of the Buy Local Policy 2020 and development of a Regional Sourcing Strategy and is expected to be the first agency to develop and sign a Buy Local Policy Implementation Agreement with JTSI. This Agreement will outline commitments Finance will make to maximise regional content in its works contracts. Finance considers that its complementary management of WAIPS and Buy Local will support the government's priorities of post-COVID economic recovery and regional prosperity'. ”

### Synergy

“ As suppliers have become more familiar with WAIPS, the quality of the information included in the Annual Report has increased through 2019 and 2020. Suppliers are submitting more detailed reports, demonstrating how they have generated local economic benefits and provided opportunities to local industry. ”

## **Broad Construction [Casuarina Prison Expansion – Stage 2 Design and Build]**

“Casuarina was the pilot Participation Plan which gave Broad the opportunity to familiarise/test themselves with the requirements of a full Participation Plan which we have done now on other projects.

The project gave Broad the understanding of the importance of the WAIPS Participation Plan and its implementation. The WAIPS also provided targets for Broad personnel to meet and be cognisant of the content when recommending/procuring suitable suppliers/subcontractors.

The WAIPS is a great initiative from the state in order to protect the WA market and it allows Broad to manage suppliers/subcontractors easily when WA based. It was always in the back of our mind when considering overseas contractors with future projects being weighed on WAIPS Participation Plans.

It has also seen WA contractors reaching out when they know we were pushing for local involvement rather than Broad seeking contractors. Indigenous employment has been a priority to Broad.”

## **Civil Contractors Federation Western Australia (CCFWA)**

“In our engagement with JTSl we have found that your department is committed to the process of “cultural transformation” in government procurement referred to in the Premier’s foreword to the 2019 Report.

We also have a strong relationship with the Local Content Adviser Network (LCAN) and value their commitment to connecting our regional members with government contracting opportunities – most notably on the Bunbury Outer Ring Road (BORR), where we have worked with Main Roads, the Local Content Adviser and other stakeholders on a working group focused on maximising local content in the project.

Our industry also appreciates the opportunities provided for SME businesses to improve their ability to win government work through the Local Capability Fund, with rounds specifically for the Bunbury Outer Ring Road and other civil construction works.”

## Collie initiatives

Two new contracts have been awarded to Malaga-based company Frontline Fire & Rescue Equipment to manufacture new '4.4' heavy appliances and 'Ultralight' vehicles. As part of the new manufacturing contracts, the department negotiated a \$2.5 million funding agreement with Frontline to establish manufacturing capability in Collie. In December 2019, a Financial Assistance Agreement (FAA) was entered into between the Minister for State Development, Jobs and Trade and Frontline. Part of the FAA is an agreement on 15 milestones. The milestones relate to the purchase of industrial land, building a manufacturing facility and employing staff. The second milestone, being the signing of the building contract, was met on 29 May 2020. Site mobilisation and earthworks are expected to commence in August 2020. The facility is to be fully operational by 30 June 2022.

Additionally, advice and support was provided to a number of agencies on procurement initiatives designed to increase Collie-based suppliers involvement in projects including adventure trails, tourism infrastructure



Sod turning ceremony at the Frontline site to commemorate the start of construction.

(Left to right) – Hon Alannah MacTiernan MLC, Premier of WA Hon Mark McGowan MLA, Simon O'Hart – Frontline, Hon Mick Murray MLA, Hon Fran Logan MLA.

and community amenities. Measures included variations to the weighting of Participation Plans and modification to the application of regional price preferences.



## Commentary for the future

### Department of Finance

“ Finance is working with JTSI to develop and deliver training for small to medium size regional businesses to improve their understanding of the tender and tender evaluation process. The training will include providing information on using the WAIPS plan to demonstrate the value a regional business can bring to contract delivery. ”

### Civil Contractors Federation Western Australia (CCF WA)

“ Given that local subcontractors generally have a strong competitive advantage over interstate/overseas competitors (compared to suppliers of high-value goods), CCF WA believes it is important to focus on creating head contracting opportunities for local businesses.

The local contractors that will benefit from a stronger focus on head contracting opportunities are the companies that have continually demonstrated their commitment over many years to developing, training and maintaining a local WA workforce – not just on-site construction workers but also permanent management, engineering, administration and support staff in many and varied roles.

Furthermore, because they are based locally, Western Australian mid-tier contractors have built up strong relationships with local suppliers and are more likely to include local WA businesses in their supply chain. These businesses provide direct, flexible access to proven local services and a skilled WA workforce. This is not to say that these businesses are currently ignored in government procurement – far from it, in fact many agencies/GTEs structure their procurement programs around the capability of the local market.

CCF WA welcomed the new Procurement Act as a potential game-changer for government procurement, and we believe that as part of these reforms there could be greater whole-of-government focus on the benefits of de-bundled procurement. ”

## WAIPS 2019 initiatives – Updates

1. Development of guidelines covering panel contract arrangements.

Investigation and consultation were undertaken to confirm the significance of this form of procurement - Specific measures subsequently developed to cover establishment and operation of this form of purchase.

2. Updates to the Participation Plan documentation.

Completed by the consolidation of housing & works and goods & services Participation Plan templates into one format.

3. Closer alignment of local government procurement practice to the WAIPS principles.

Submission and presentation made to an expert panel reviewing the Local Government Act in relation to achieving closer alignment of procurement practices.

4. Establishment of a panel of auditors.

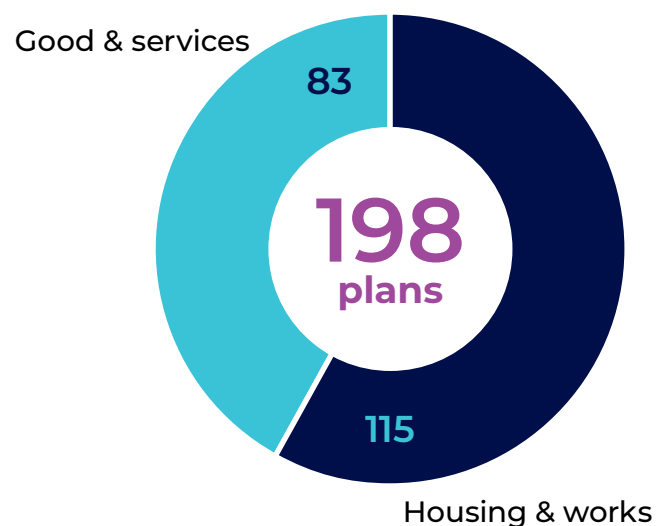
The department has drafted specifications and has sought quotations for the proposed initiative and work continues to progress on this initiative taking into consideration the provisions of the new Procurement Bill.

This work seeks to confirm that:

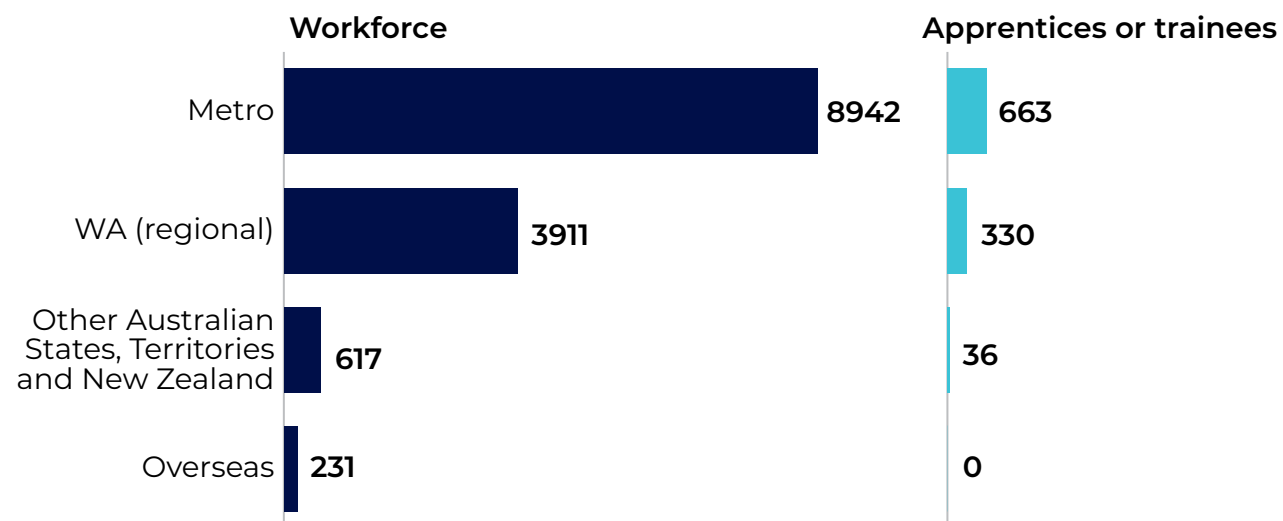
- » successful suppliers are accurately reporting on their local participation commitments
- » The WAIPS processes are appropriate and effective.

## Appendix – Summary of reported outcomes and notable data

### Number of awarded tenders that required a participation plan



### Total estimated workforce, apprentices or trainees



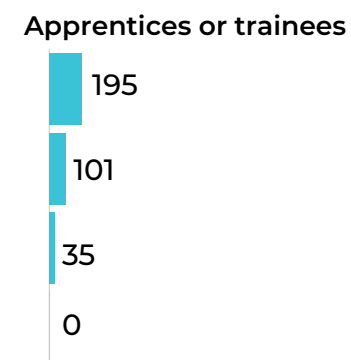
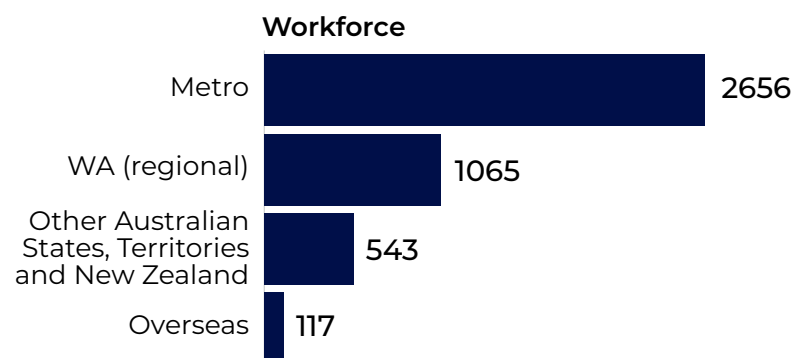
Total estimated workforce

**14,729**

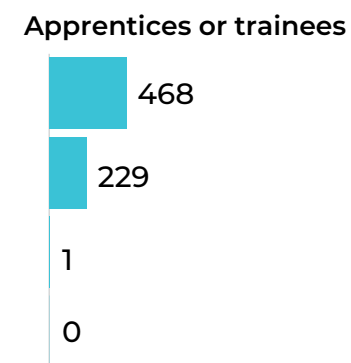
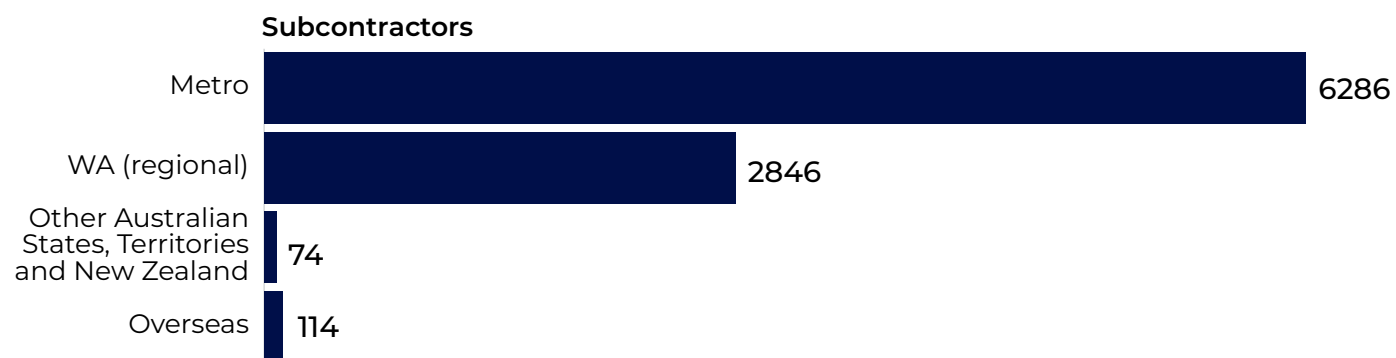
Note: Workforce includes other ANZ and overseas.



## The aggregated estimated workforce directly employed in delivering contracts awarded during the 2019/20 financial year



## The aggregated estimated subcontractor workforce employed in delivering contracts awarded during the 2019/20 financial year



## Actual workforce, apprentices or trainees

\*Note – all data is aggregated on a whole-of-agencies reporting basis. Aggregated actual data is extracted from projects that have submitted a Participation Plan report on completion of the project. In 2019-20, 57 Participation Plan reports were submitted for completed projects.

### The aggregated actual workforce directly employed in delivering contracts awarded during the 2019/20 financial year



### The aggregated actual subcontractor workforce employed in delivering contracts awarded during the 2019/20 financial year



## Estimated spend

Aggregated estimated overall (percentage) spend by jurisdiction in the delivery of contracts during the 2019/20 financial year:

Contract type	WA metro (weighted %)	WA regional (weighted %)	Other Australian States, Territories and New Zealand (weighted %)	Overseas (weighted %)
Goods and services	66.55	20.25	5.11	6.91
Housing and works	62.55	24.36	12.26	0.69

## Actual spend

Aggregated actual data is extracted from projects that have submitted a Participation Plan report on completion of the project. In 2019-20, 57 Participation Plan reports were submitted for completed projects.

Contract type	WA metro (weighted %)	WA regional (weighted %)	Other Australian States, Territories and New Zealand (weighted %)	Overseas (weighted %)
Goods and services	43.27	55.77	0.96	0.00
Housing and works	50.79	48.05	1.16	0.00



## Delivering Community Services in Partnership exemption – aggregated reporting

Procurements that are being undertaken in accordance with the Delivering Community Services in Partnership (DCSP) are exempt from submitting a participation plan under the WAIPS.

To ensure the value of the not-for-profit sector is captured, the Minister for Jobs requests that suppliers report on workforce data realised through DCSP procurement; this data is summarised below:

Number of new contracts	New workforce numbers		
Total	Male	Female	Other
37	279	466	15

## ILAS / LCAs activity summary

In continuation to activity reported in the 2018-19 report, the following activities maintain a prominence for ILAS and LCAN:

### **Government Agency Engagement**

Engagement with government to understand and identify opportunities for regional suppliers, provide feedback and influence policy and tenders.

Examples include - meetings with local government, state government agencies and Government Trading Entities (GTEs) and federal government in relation to local content.

### **Industry engagement**

Engagement with regional business and industry. Promoting, supporting and facilitating briefing sessions for up-coming projects that connect suppliers and contractors to the opportunities.

Examples include supplier forums, Chambers of Commerce and Industry (CCI), agency and business organisation events.

### **Western Australian Industry Participation Strategy (WAIPS)**

Delivery of the WAIPS

Examples include – promoting the WAIPS to government and industry stakeholders across WA. Reviewing Participation Plans and reports related to the agency contracts post award and providing feedback to agencies as appropriate. Explaining the requirements necessary to address Participation Plan obligations. Giving guidance on how to access state and federal government financial assistance and capability building programs.

### **Local Capability Fund**

Engagement with businesses and others in regards to enquiries related to the LCF.

# Local Capability Fund statistics

## Local Capability Fund statistics

Seven rounds of the LCF were provided in 2019-20 resulting in \$786,585 funding being provided to 52 Western Australian Businesses.

Round	Number of companies	Funds approved
WAIPS	16	\$262,637
State Wide Aboriginal Business	8	\$141,703
Bunbury Outer Ring Road	5	\$75,839
Metronet Railcar Procurement	14	\$221,686
Future Battery Industry	4	\$63,180
Steel Industry AS/NZS 5131	3	\$15,600
Steel Industry Business Information	2	\$5,940
<b>Grand total</b>	<b>52</b>	<b>\$786,585</b>

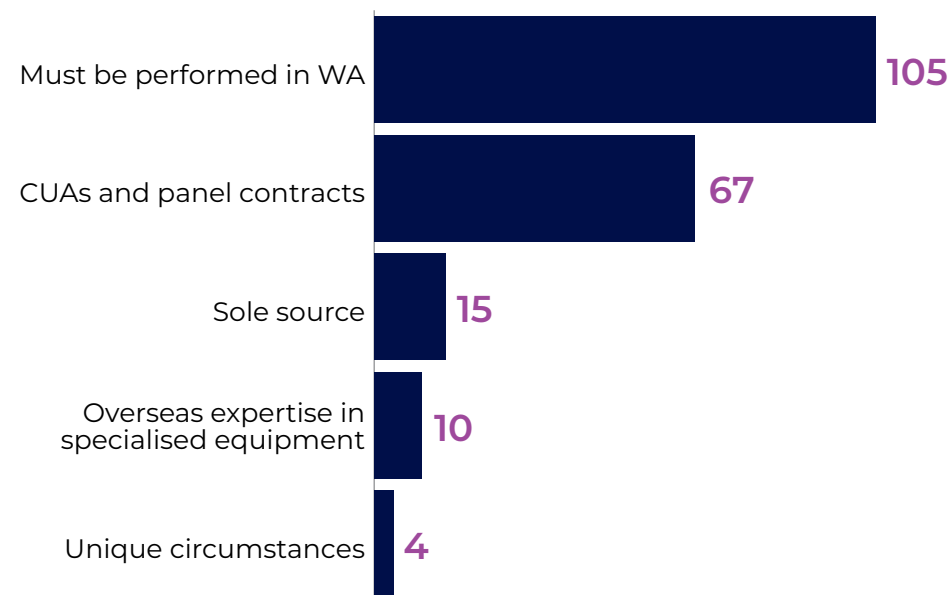
Since the LCF's launch in 2011 (originally called the Industry Facilitation and Support Program), \$6.8 million of grant funding has been awarded to 399 Western Australian SMEs. This has resulted in 822 employment opportunities, 135 new apprenticeships and \$458.2 million in new contracts awarded.

This represents a leverage ratio of \$67 of contracts won by Western Australian SMEs for every \$1 of LCF funding awarded.



# Detail of exemptions granted to agencies

Total number of approved exemptions for 2019/20 = **201**



## Common Use Arrangements (CUAs) and panel contracts

Approval	Agency name	Tender reference	Tender name
02/07/2019	Public Transport Authority of Western Australia	PTA190062	Architecture and Station Precinct Support Services Panel
11/07/2019	Fremantle Port Authority	TBC	Maritime Security Services
15/07/2019	Western Australian Country Health Service (WACHS)	WACHS20193333	Provision of Air Charter Services for WA Country Health Service, Pilbara
31/07/2019	Department of Planning, Lands and Heritage	DPLH100519	Fencing Repairs and Maintenance Panel Contract for the Perth Metropolitan Region
31/07/2019	Water Corporation	C1/1000002722	GSR Bio-Solids
31/07/2019	Western Power	WS1860695289	Mobile Plant and Equipment
13/08/2019	Department of Finance	RBAAGR2019	Agriculture Products
13/08/2019	Horizon Power	HP01867	Operational Technology - Project Services Panel
13/08/2019	Public Transport Authority of Western Australia	PTA190007	Building Maintenance Services Panel
13/08/2019	Water Corporation	C2/2000001589	Panel for provision of advertising services

### Common Use Arrangements (CUAs) and panel contracts

Approval	Agency name	Tender reference	Tender name
16/08/2019	Synergy	WS1695680934	IT hardware - End user computing supply and services
05/09/2019	Western Power	WS1738912922	Electricity Network Construction Project (ENCP)
05/09/2019	Western Power	WS1904218957	Legal Services Panel
11/09/2019	Department of Health	DOH2019-4083	Provision of Architects, Engineers and Clinical Consultants
19/09/2019	Water Corporation	C2/1000001648	Hydrant and Valve Replacements
23/09/2019	Pilbara Ports Authority	T13/19	Engineering Consultancy Services - Panel
08/10/2019	North Metropolitan Health Service	NMHS20193242	Publicly Funded In-Vitro Fertilisation (IVF) and Fertility Preservation Services
09/10/2019	Department of Biodiversity, Conservation and Attractions	DBCA409012019	Provision of Plant, Equipment and Experienced Operators to Construct and Maintain Roads, Firebreaks and Airstrips within various Parks and Reserves within the East Kimberley
09/10/2019	Department of Biodiversity, Conservation and Attractions	DBCA427042019	Supply and delivery of Kangaroo meat for use in the preparation of meat baits
09/10/2019	State Library of Western Australia	201919205DLGSL	Supply of Library Materials for the State Library of Western Australia

### Common Use Arrangements (CUAs) and panel contracts

Approval	Agency name	Tender reference	Tender name
12/10/2019	Western Power	WS1723908603	3G Modem Replacement
17/10/2019	Insurance Commission of Western Australia		Panel Arrangement for the Provision of Factual Assessment – Psychological Claims.
20/10/2019	Main Roads WA	MWRA002319	Panel Contract for the Provision of Road Research Services
20/10/2019	Main Roads WA	MWRA004319	Panel Contract for the Provision of Material Testing Services
20/10/2019	Main Roads WA	MWRA018518	Panel Contract for the provision of Engineering Survey, Aerial Survey and RPAS Services
24/10/2019	Western Power	WS1433495745	General Hardware
06/11/2019	Water Corporation	C2/2000001620	Panel for Plastic Welding Services
12/11/2019	Western Australia Police	WAPOL13219	Panel of Preferred Psychologists and Psychiatrists
03/12/2019	Synergy	WS2073633372	Labour Hire - Supply of labour hire and recruitment services for professional and trade services.
06/12/2019	Department of Local Government, Sport and Cultural Industries	2019 192260DLGSC	Specialist sports and culture and the arts infrastructure planning and consultancy panel

## Common Use Arrangements (CUAs) and panel contracts

Approval	Agency name	Tender reference	Tender name
06/12/2019	Western Power	WS1793670400	Supply, Installation & Maintenance of Security Systems – provision of minor works
06/12/2019	Western Power	WS2018220587	ICT Services Panel – Provision of various ICT managed services
06/12/2019	Western Power	WS2097108673	Supply and deliver standard ICT PC Equipment
10/12/2019	Department of Health	DOH20194700	Planned Ambulance Services
16/12/2019	Department of Finance	CUAICTS2021	CUA for ICT Services
10/01/2020	Main Roads WA	MWRA008719	Panel Contract for the Provision of Materials Laboratory Testing Services
19/01/2020	North Metropolitan Health Service	NMHS20182884	Supply of Orthopaedic Endoprostheses and Associated Instrumentation to the Western Australian State Sarcoma Service
20/01/2020	Department of Training and Workforce Development	TWDT0239/2019	Registered Training Organisations Accreditation Reviewer Panels
29/01/2020	Western Power	WS2212853558	ICT Cloud Services Panel
17/02/2020	Water Corporation	C1/1000001680	Panel for Earthing Design Consultancy Services
17/02/2020	Water Corporation	C1/1000002520	Panel for Remotely Operated Aircraft Operations

## Common Use Arrangements (CUAs) and panel contracts

Approval	Agency name	Tender reference	Tender name
17/02/2020	Water Corporation	C1/1000002908	Panel for Environmentally Consultancy Services
24/02/2020	Western Australia Police	WAPOL06119	Supply and Delivery of Road Registered Motorcycles
25/02/2020	Western Power	WS2088608536	Vehicle Body Building Services Panel
09/03/2020	Department of Health	DOH20194192	Provision of Transition Care Services Care Program
12/03/2020	Department of Justice	DoJ201902660	Provision of Canteen Supplies for WA Prisons
12/03/2020	Department of Justice	DoJ201904207	Supply of Commercial Kitchen and Bakery Equipment to Western Australian Prisons
18/03/2020	Department of Mines Industry Regulations and Safety	DMIRS1260819A	IT Applications and Infrastructure Services
18/03/2020	Department of Mines Industry Regulations and Safety	DMIRS1260819B	ICT Program Services
18/03/2020	Department of Mines Industry Regulations and Safety	DMIRS330320	ICT Testing Services
06/05/2020	Western Power	CW1976740	Crane Plant Inspection and Overhaul Services – 600 Cranes Pty Ltd
06/05/2020	Western Power	CW1976742	Ozzy Cranes Pty Ltd - Crane Plant Brand Inspections and Overhauls

## Common Use Arrangements (CUAs) and panel contracts

Approval	Agency name	Tender reference	Tender name
06/05/2020	Western Power	CW1976744	Access Services Australia Pty Ltd - Crane Plant Brand Inspections and Overhauls
07/05/2020	Department of Finance	CUAHS2021	Common Use Arrangement (CUA) for Human Resource and Investigation Services
07/05/2020	Main Roads WA	MWRA015919	Panel Contract for the provision of Underground Utilities Detection and Location Services
12/05/2020	Department of Biodiversity, Conservation and Attractions	DBCA417012020	Provision of Road Firebreak Maintenance and Fire Response for DBCA Esperance District
21/05/2020	East Metropolitan Health Service	EMHS20194222	Supply and Delivery of Medical Devices for Orthotic and Prosthetic
21/05/2020	East Metropolitan Health Service	EMHS20194313	Supply and Maintenance of Prescribed Wheelchairs and Postural Support Surfaces for EMHS
21/05/2020	East Metropolitan Health Service	EMHS20194930	Supply of Parts and Services, include Maintenance and Repairs, for Medical Equipment Managed by the Health Technology Management Unit
27/05/2020	Western Power	WS1998527576	System Integration Panel
01/06/2020	Main Roads WA	MWRA009619	State-wide Road Marking Panel Contract

## Common Use Arrangements (CUAs) and panel contracts

Approval	Agency name	Tender reference	Tender name
02/06/2020	Public Transport Authority of Western Australia	PTA200061	Development of New Supervisory Control and Data Acquisition (SCADA) Panel Contract
05/06/2020	Department of Finance	BMW0189819	Engineering and Building Specialist Panel 2021
11/06/2020	Western Australian Sports Centre Trust (VenuesWest)	F1900332	Event and Crowd Control
15/06/2020	Department of Treasury	TREAS20010	Commercial and Economic Advisory Services
26/06/2020	Main Roads WA	MRWA017319	Panel Contract for the cab chassis trucks and commercial vehicles
26/06/2020	Public Transport Authority of Western Australia	PTA200081	25 kV Overhead Line Equipment Switches



## Must be performed in Western Australia

Approval	Agency name	Tender reference	Tender name
02/07/2019	Water Corporation	C1/1000002741	Busselton Compensating Basin 1 & 2
08/07/2019	Water Corporation	C1/1000002740	Farmland Pipe Replacement Site 3-30 Merredin
11/07/2019	Western Australian Country Health Service (WACHS)	WACH20182318	Provision of Comprehensive Medical Imaging, Procedural and Reporting Services to Bunbury Hospital (WA Country Health Service South West)
13/08/2019	Water Corporation	C1/1000002757	Access control products and management services
16/08/2019	Department of Biodiversity, Conservation and Attractions	DBCA412WT262019	William Bay National Park Tourist Infrastructure renewal Project
28/08/2019	Department of Biodiversity, Conservation and Attractions	nMTAFEP2020005	Provision of Aerial Baiting Services for Western Shield and Related Programs
28/08/2019	Department of Biodiversity, Conservation and Attractions	DBCA752042019	Supply and Delivery of Three Bonneted Prime Mover Trucks
28/08/2019	Department of Biodiversity, Conservation and Attractions	DBCA752042019(b)	Supply and Delivery of 4 Prime mover Trucks
28/08/2019	Department of Local Government, Sport and Cultural Industries	DLGSCINF-CA2019-11	Cleaning Services for the State Library of Western Australia (SLWA)

## Must be performed in Western Australia

Approval	Agency name	Tender reference	Tender name
02/09/2019	Water Corporation	TBA	CW02719 Denham WTP – Replace RO Plant B
05/09/2019	Department of Biodiversity, Conservation and Attractions	DBCA404WT302019	Lake Kepwari Recreation Area Development Civil Works
11/09/2019	Department of Training and Workforce Development	TWDT0222/2019	Homestay and Airport Pickup Services for International Students studying at TAFE
24/09/2019	Public Transport Authority of Western Australia	PTA190093	Provision of "Orange" School Bus Services - Capel Goodwood Road
24/09/2019	Public Transport Authority of Western Australia	PTA190094	Provision of "Orange" School Bus Services - Albany Denmark
24/09/2019	Public Transport Authority of Western Australia	PTA190095	Provision of "Orange" School Bus Services - Little Grove Frenchman
24/09/2019	Public Transport Authority of Western Australia	PTA190096	Provision of "Orange" School Bus Services - Peel Language Development
24/09/2019	Public Transport Authority of Western Australia	PTA190097	Provision of "Orange" School Bus Services - Mandurah Coolup No 2
24/09/2019	Public Transport Authority of Western Australia	PTA190098	Provision of "Orange" School Bus Services - Riverside Education Support Centre Greenfields

## Must be performed in Western Australia

Approval	Agency name	Tender reference	Tender name
24/09/2019	Public Transport Authority of Western Australia	PTA190099	Provision of "Orange" School Bus Services - Aveley Secondary Education Support Facility Ellenbrook Wheelchair
24/09/2019	Public Transport Authority of Western Australia	PTA190104	Provision of "Orange" School Bus Services - Calingiri North East
24/09/2019	Public Transport Authority of Western Australia	PTA190105	Provision of "Orange" School Bus Services - Yiyili Moongardie
24/09/2019	Public Transport Authority of Western Australia	PTA190106	Provision of "Orange" School Bus Services - Exmouth Coral Bay
24/09/2019	Public Transport Authority of Western Australia	PTA190107	Provision of "Orange" School Bus Services - Moora Yathroo
24/09/2019	Public Transport Authority of Western Australia	PTA190108	Provision of "Orange" School Bus Services - Kununurra Molly Springs
24/09/2019	Public Transport Authority of Western Australia	PTA190109	Provision of "Orange" School Bus Services - Wickham Samson
24/09/2019	Public Transport Authority of Western Australia	PTA190110	Provision of "Orange" School Bus Services - Wandering Central
24/09/2019	Public Transport Authority of Western Australia	PTA190111	Provision of "Orange" School Bus Services - Yuna South East
03/10/2019	Water Corporation	C1/1000002796	Supply and Install Off Grid Power Supply at York Waste Water Treatment Plant

## Must be performed in Western Australia

Approval	Agency name	Tender reference	Tender name
08/10/2019	Department of Local Government, Sport and Cultural Industries	E2019/CA1958DLGSCPTT	Perth Theatre Trust Public Realm – Provision of General Cleaning and Presentation Services
15/10/2019	Water Corporation	C1/100002809	Kellerberrin & Wyalkatchem Shire Reuse Upgrades
16/10/2019	Department of Communities		Casuarina Development Civil Construction Services
16/10/2019	Department of Communities		Treeby Development Civil Construction Services
16/10/2019	Department of Communities	411846	Forrestdale Development Civil Construction Services
17/10/2019	Department of Biodiversity, Conservation and Attractions	DBCA404WT352019	Flora Road upgrade
27/10/2019	Horizon Power	HP01887	Heavy Fleet Services
27/10/2019	Western Australia Police	WAPOL06919	Vehicle Towage, Storage and Release Services for the Perth Metropolitan Area and Regional Locations
31/10/2019	Rottne Island Authority	DBCARIAT2519	Provision of Bulk Fuel to Rottne Island
06/11/2019	Department of Transport	DOT409219	Financial Services for Capital Equipment Acquisition and Decommissioning
06/11/2019	Water Corporation	C1/1000002820	Sewer Access Chamber Level 1 Inspection
06/11/2019	Water Corporation	C1/100002821	Ravenswood Pump station Flow Control Upgrade

## Must be performed in Western Australia

Approval	Agency name	Tender reference	Tender name
06/11/2019	Water Corporation	C1/100002822	Manarup road, Kronkup and Eden Road, Yong Siding Floodgate Upgrade Works (City of Albany)
14/11/2019	Department of Finance	BMW0379019	South Regional TAFE NDIS – Construction of 3 standard design transportable classrooms off site and delivered to Bunbury TAFE campus
19/11/2019	Department of Biodiversity, Conservation and Attractions	DBCA419WT322019	Skywalk Carpark Construction, Kalbarri National Park
19/11/2019	Water Corporation	CD00134	Forrester Road DPS Station Upgrade
19/11/2019	Water Corporation	CS00062	Quinns MS L-M 1900m of DN1800
19/11/2019	Water Corporation	CS01394	Derby WWTP Upgrade
19/11/2019	Water Corporation	CS03162	Northam Gravity Sewer Relining
19/11/2019	Water Corporation	CS03508	Maddington Pitch Fibre Sewer Relining
19/11/2019	Water Corporation	CW02187	MC Merredin New 42ML Storage
19/11/2019	Water Corporation	CW02998	Newdegate Tanks and Retic Booster PS
19/11/2019	Water Corporation	CW03508	LoS Mains Renewals Package 1 (North East)
19/11/2019	Water Corporation	CW03508	LoS Mains Renewals Package 2 (North West)

## Must be performed in Western Australia

Approval	Agency name	Tender reference	Tender name
19/11/2019	Water Corporation	CW03508	LoS Mains Renewals Package 3 (Central)
19/11/2019	Water Corporation	CW03508	LoS Mains Renewals Package 4 (South)
19/11/2019	Water Corporation	CW03588	NWR Bore Headwork Sealing
19/11/2019	Water Corporation	CW03752	Yule Collector Main 9km
19/11/2019	Water Corporation	CW03764	Manjimup 9ML Tank Roof Replace
22/11/2019	Child and Adolescent Health Services	CAHS19122	Newborn Emergency Transport Services (NETS) Intrastate and Interstate Air Transports
22/11/2019	Water Corporation	C1/1000002838	Country Sewer Retic Relining CS03579
29/11/2019	Water Corporation	C1/1000002842	Albany Timber Bridges Replacement
29/11/2019	Water Corporation	C1/1000002846	Water Distribution Mains - Bellier DN700 Henderson Road and Spearwood Avenue
03/12/2019	Synergy	TBA	Maintenance and energy repair works on critical generating infrastructure on the sustainable sites across regional WA. Includes the windfarms and generators
03/12/2019	Synergy	TBA	Maintenance and Servicing of all fire safety installations across all sites
03/12/2019	Synergy	WS2073633372	Supply of payroll only services where Synergy has directly recruited a contractor

## Must be performed in Western Australia

Approval	Agency name	Tender reference	Tender name
07/01/2020	Department of Training and Workforce Development	TWDT0221/2019	Provision of Placemaking Consultancy Services for WA TAFE Colleges
08/01/2020	Department of Biodiversity, Conservation and Attractions	DBCA412WT422019	William Bay National Park Tourist Infrastructure renewal Project - Toilet Construction
10/01/2020	Department of Training and Workforce Development	TWDV0243/2019	NDIS Job Matching Service - Media Release
03/02/2020	South Metropolitan TAFE	SMT022020	Provision of Cleaning and Related Services for South Metropolitan TAFE.
06/02/2020	Public Transport Authority of Western Australia	PTA200027	Provision of 'Orange' School Bus Services - Brunswick Roelands 28
06/02/2020	Public Transport Authority of Western Australia	PTA200029	Provision of 'Orange' School Bus Services - Laverton Mt Margaret
06/02/2020	Public Transport Authority of Western Australia	PTA200030	Provision of 'Orange' School Bus Services - Morawa Three Springs
06/02/2020	Public Transport Authority of Western Australia	PTA200031	Provision of 'Orange' School Bus Services - Australind Biningup
06/02/2020	Public Transport Authority of Western Australia	PTA200032	Provision of 'Orange' School Bus Services - Collie Darkan
06/02/2020	Public Transport Authority of Western Australia	PTA200033	Provision of 'Orange' School Bus Services - Dardanup East

## Must be performed in Western Australia

Approval	Agency name	Tender reference	Tender name
06/02/2020	Public Transport Authority of Western Australia	PTA200034	Provision of 'Orange' School Bus Services - Brunswick Benger
06/02/2020	Public Transport Authority of Western Australia	PTA200036	Provision of 'Orange' School Bus Services - Australind Harvey
06/02/2020	Public Transport Authority of Western Australia	PTA200038	Provision of 'Orange' School Bus Services - Three Springs East
06/02/2020	Public Transport Authority of Western Australia	PTA200039	Provision of 'Orange' School Bus Services - Parkerville Gidgegannup
06/02/2020	Public Transport Authority of Western Australia	PTA200040	Provision of 'Orange' School Bus Services - Armadale Bedford #2
06/02/2020	Public Transport Authority of Western Australia	PTA200041	Provision of 'Orange' School Bus Services - Immaculate Heart Bullsbrook
06/02/2020	Public Transport Authority of Western Australia	PTA200045	Provision of 'Orange' School Bus Services - Austin Clove Lake Clifton
06/02/2020	Public Transport Authority of Western Australia	PTA200046	Provision of 'Orange' School Bus Services - Austin Cove Meeon
17/02/2020	South Metropolitan TAFE	SMT142019	Provision for Aviation Flying Training Services
17/02/2020	Water Corporation	C1/1000002936	Construction of Denmark to Albany Pipeline
28/02/2020	Department of Justice	DOJ20194870	Acacia Prison Operations and Maintenance Services



## Must be performed in Western Australia

Approval	Agency name	Tender reference	Tender name
09/03/2020	Department of Biodiversity, Conservation and Attractions	DBCA419022020	Houtman Abrolhos Island National Park Airstrip Maintenance
09/03/2020	South Metropolitan TAFE	SMT012020	Provision of Print Room Services
09/03/2020	South Metropolitan TAFE	SMT032020	Provision of Security and Related Services for South Metropolitan TAFE.
12/03/2020	Department of Justice	DoJ2020/00242	Air Charter Services for the South Hedland Magistrate in the Pilbara Region
17/03/2020	Water Corporation	C1/10000011926	Norseman Service Tank Replacement
31/03/2020	Department of Biodiversity, Conservation and Attractions	DBCA376012020	Operation and Maintenance of Oxygenation Equipment and Liquid Oxygen Supply
31/03/2020	Department of Transport	DOT401920	Property Management Services - North Metropolitan
09/04/2020	Department of Biodiversity, Conservation and Attractions	DBCA411012020	Supply of Culvert and Drainage Material (Aluminium).
09/04/2020	Department of Biodiversity, Conservation and Attractions	DBCA411022020	Supply of Culvert and Drainage Material (Concrete).
06/05/2020	Horizon Power	HPO1917	Denham Hybrid Power Station Bulk Earthworks

## Must be performed in Western Australia

Approval	Agency name	Tender reference	Tender name
12/05/2020	Department of Communities	TBC	Design and Construct Panel 2020
19/05/2020	Water Corporation	C1/1000003070	Karratha Tank 3 Replacement
20/05/2020	Department of Biodiversity, Conservation and Attractions	DBCA752012020	Supply and Delivery of 150kw Diesel Powered Track Type Bulldozers
29/05/2020	Department of Biodiversity, Conservation and Attractions	DBCA754032020	Supply of cleaning services to the Department's Kensington State Operations Head Quarter complex
02/06/2020	Water Corporation	C1/1000003090	Geraldton Water Mains Replacement Stage 2 – Polo and Chapman Road
05/06/2020	Synergy	WS2429528553	Cladding Strip – Dismantle Asbestos Enclosure, Kwinana power station
11/06/2020	North Metropolitan TAFE	NMTAFEP2020005	Provision of Gardening and Related Services for North Metropolitan TAFE
17/06/2020	Department of Communities	TBA (Kinlock Development Civil Construction Services)	Former Kinlock Primary School site in Ferndale
23/06/2020	Water Corporation	C1/1000003111	Design & Construction of Tank Site Upgrades for the Albany-Denmark Pipeline
29/06/2020	Department of Biodiversity, Conservation and Attractions	DBCA401WT662020	Development of Canal Rocks Boat Ramp and Jetty

## Overseas expertise in specialised equipment

Approval	Agency name	Tender reference	Tender name
09/07/2019	Department of Justice	DOJ2019-01491	Supply of Instant Drug Testing Cups and Instant Oral Fluid Kits to Custodial Facilities
31/07/2019	PathWest Laboratory Medicine WA	PWST20193617	Provision of Immunofluorescence (IF) Slide Processors with post warranty & mainten. For PathWest
25/08/2019	Public Transport Authority of Western Australia	PTA190082	Independent Performance Monitoring Sysytem {IPMA} Radio Replacement Project
25/08/2019	South Metropolitan Health Service	SMHS20182834	Supply of Percutaneous Transcatheter Aortic Vale Implant System - Edwards Lifesciences
28/08/2019	South Metropolitan Health Service	SMHS20182837	Supply of Percutaneous Transcatheter Aortic Vale Implant System - St Jude
20/11/2019	Department of Transport	DOT412619	Provision of Video Cameras for Compliance Requirements
18/12/2019	Western Power	CW1973106	3 x STATCOM units
20/03/2020	Western Australian Tourism Commission	TWA1920060	Hong Kong Market Representation Services
20/03/2020	Western Australian Tourism Commission	TWA1920081	Germany & Switzerland and UK Market Representation Services
19/06/2020	Western Australia Police	WAPOL01920	Provision of Forward Looking Infra – Red (FLIR)

## Sole source

Approval	Agency name	Tender reference	Tender name
10/07/2019	Department of Justice	DoJ 2018/00601	Supply of Legal Publications from Lexis Nexis
10/07/2019	Department of Justice	DoJ 2018/00603	Supply of Legal Publications from Thomson Reuters
24/07/2019	Synergy	WS1801277097	MSA, parts and services for gas and thermal turbines
16/08/2019	Synergy	WS1851210008	Services and parts for diesel generators
03/10/2019	Child and Adolescent Health Services	CAHS19104	Printing, Collation and Distribution of Personal Health Records to Child and Adolescent Health Service
15/11/2019	Public Transport Authority of Western Australia	PTA190119	Supply of BP-Approved Pipeline Valves
03/12/2019	Synergy	WS2026172651	Coral Bay Control System and Battery Energy Storage System
19/01/2020	Department of Health	DOH20204974	Provision of training,, Quality control & QA services for syphilis point-of-care
06/02/2020	Public Transport Authority of Western Australia	PTA200023	Procurement of Type Approved M3A Point Machines and Fittings
18/03/2020	Public Transport Authority of Western Australia	PTA200016	Unified Computing System (UCS) Server Replacement
27/03/2020	Public Transport Authority of Western Australia	PTA20022	Supply of Type Approved Signalling Equipment

## Sole source

Approval	Agency name	Tender reference	Tender name
02/04/2020	Synergy	WS2258350178	Customer Engagement Platform
12/05/2020	Synergy	WS2355967384	Projects (Upgrades) Stage A and C Boiler and Precipitator Scaffold Hire
21/05/2020	Synergy	WS2376494982	Site Services - Western Power Electrical Segregation Works
22/05/2020	Child and Adolescent Health Services	CAHS20205172	Provision of CDIS Licensing, Support, Maintenance and Customisation for CAHS

## Unique Circumstances

Approval	Agency name	Tender reference	Tender name
20/07/2019	Health Support Services	HSS100416	Confidential Medical Record Covers and Dividers
19/09/2019	Western Power	WS1942817844	Insurance Brokering Services
17/10/2019	Department of Health	DoH20204258	Provision of a suite of surgical and medical procedure specific information sheets for the Department of Health
24/01/2020	Public Transport Authority of Western Australia	TBC	Network Field Replacement Cisco Hardware



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**Jobs, Tourism, Science  
and Innovation**

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